



## **FMI Associate Member Search Results**

This search was performed on 04/18/2024 at 12:43 AM

If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
2345 Crystal Drive, Suite 800  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## Quri, Inc.

Address: 475 Brannan  
San Francisco, CA 94107-5418



Tel: 805-598-0887  
Website: [www.quri.com](http://www.quri.com)  
Email: [info@quri.com](mailto:info@quri.com)  
Products / Services: Consulting Services; Merchandising Services; Research; Technology Services  
Primary Contact: Mr. David Gottlieb  
President & COO  
Parent Company: Trax Retail  
Brands: Easyshift, Quri

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## Takeoff Technologies

Address: 203 Crescent Street  
Suite 203  
Waltham, MA 02453-3420



Tel: 617-825-3633  
Website: [takeoff.com](http://takeoff.com)  
Email: [jen@takeoff.com](mailto:jen@takeoff.com)  
Products / Services: Supply Chain; Technology Services  
Company Description: Takeoff is transforming grocery by empowering grocers to thrive online. The key is micro-fulfillment: small, automated fulfillment centers that can be leveraged at a hyper-local scale. We go beyond robotics, offering the software orchestration, maintenance, and partnership grocers need to make the most out of a micro fulfillment solution. To learn more, visit [takeoff.com](http://takeoff.com).

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## Taylor Farms

Address: 150 Main Street  
Suite 300  
Salinas, CA 93901-3441



Tel: 813-676-9600

Website: [taylorfarmsdeli.com](http://taylorfarmsdeli.com)  
[www.taylorfarms.com](http://www.taylorfarms.com)

Products / Services: Fresh; Perishables; Produce; Supply Chain; Unsaleables

Primary Contact: Ms. Maureen Davis  
National Director of Sales -Deli Division

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## Taylor Farms Foodservice

Address: 9055 Junction Drive  
Annapolis Junction, MD  
20701-1107

Tel: 301-617-2942

Website: [www.taylorfarmsfoodservice.com](http://www.taylorfarmsfoodservice.com)

Primary Contact: Garth Borman  
President, Prep'd Foods & Deli

Parent Company: Taylor Farms

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## TGW Systems Inc.

Address: 3001 Orchard Vista Drive SE  
Grand Rapids, MI 49546-7094



Tel: 616-888-2595

Website: [www.tgw-group.com](http://www.tgw-group.com)

Email: [us.info@tgw-group.com](mailto:us.info@tgw-group.com)

Products / Services: Supply Chain; Technology Services; Other

Company Description: TGW is a global systems integrator of automated warehouse solutions. We are driven to combat supply chain challenges through innovative and reliable automation systems. Our technology is specially engineered for grocery, especially for chilled and freezer environments.

Primary Contact: Marissa Dierlam  
Head of Marketing

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## The Advantage Group International, Inc.

Address: 20 Toronto Street  
Sixth Floor  
Toronto, ON M5C 2B8  
Canada

Tel: 416-863-0685

Website: [www.advantagegroup.com](http://www.advantagegroup.com)  
[www.advantagegroup.com](http://www.advantagegroup.com)

Products / Services: Research; Other

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## The Allan Sullivan Company

Address: 1266 W. Paces Ferry Rd.  
Suite 520  
Atlanta, GA 30327-2306



Tel: 479-936-1889

Website: <https://www.allansullivan.com>

Email: [racrey@allansullivan.com](mailto:racrey@allansullivan.com)

Products / Services: Consulting Services; Technology Services

Company Description: We've been in your shoes. We've experienced your frustration. The Allan Sullivan Co. was born when we set out to change it. We built the brokerage to provide the value we wish we got when we were in your position.

Over the course of our careers, we've led everything from category and trade marketing to national account teams and business units in excess of \$1B. We've been on the manufacturer side of the table and the retailer side of the table. We've been at large multinationals and small startups.

No matter where we were, we kept being underwhelmed by the quality of the manufacturers reps we ran into. Even the ones we hired – we were always left wanting more. How was it possible that such a critical part of the value equation could come up so short so often?

Primary Contact: Reed Acrey  
Partner

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## The Chemours Company

Address: 1007 Market Street  
P.O. Box 2047  
Wilmington, DE 19899-2047



Tel: 302-773-1000

Website: [www.chemours.com](http://www.chemours.com)  
[www.opteon.com](http://www.opteon.com)

Products / Services: Refrigeration

Company Description: Chemours is a market leader in manufacturing thermal management and specialized solutions including Opteon refrigerants. Opteon refrigerants offers users solutions with zero ozone depletion potential (ODP) and low to ultra-low global warming potential (GWP).

Primary Contact: Mitch Newsome  
NA Market Development Senior Consultant

Brands: Opteon

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## The Reisner Group

Address: 10406 Rockley Road  
Houston, TX 77099-3524



Tel: 281-396-4882

Website: <https://www.thereisnergroupp.com/>  
[www.seekerpitch.com](http://www.seekerpitch.com)

Products / Services: Consulting Services; Employment

Company Description: The Reisner Group is a professional recruiting firm specializing in supermarkets for the past 13 years. As a committed resource to both our clients and candidates, we truly take the time to understand your needs. The Reisner Group are specialist's in: Recruiting, Retention and Outplacement

Our systematic recruiting process will increase your human capital investment through: Data Intelligence, Semantic Sourcing, Accelerated Referrals, On-boarding Programs and Talent Acquisition Consultation.

The Reisner Group is partnering with clients across North America and our professionals continue to provide the most up-to-date and relevant expertise to your opportunities. With day-to-day consultation, we assist in shaping the future of your organization through preferred talent identification.

Primary Contact: Mr. Ryan Reisner  
President

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## The Simply Good Food Company

Address: 1225 17th St  
STE 1000  
Denver, CO 80202-5599



Tel: 303-633-2860

Website: <https://thesimplygoodfoodscompany.gcs-web.com/>

**Company Description:** At Simply Good Foods, our mission is to empower and educate consumers about how to eat right and snack smarter through our education, advocacy, products and tools. Our vision is to lead the nutritional snacking movement with trusted brands that offer a rich variety of innovative, convenient, better-for-you snacks and meals that provide optimal nutrition for everyone.

With our heritage of science-based nutrition, we are committed to growing our portfolio of nutritious snacking brands. We distribute our products in major retail channels including grocery, club and mass merchandise, as well as through e-commerce, convenience, specialty and other channels. Our strong platform allows us to introduce new products, expand distribution, and appeal to current and potential consumers. We are well-positioned to continue to selectively pursue acquisition opportunities in the nutritious snacking and broader health and wellness food space.

**Primary Contact:** Ms. Jill Short  
Chief Customer Officer

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## The Wonderful Company

**Address:** 11444 W. Olympic Boulevard  
Los Angeles, CA 90064-1549



**Tel:** 513-375-2241

**Website:** [www.wonderfulpistachiosandalmonds.com](http://www.wonderfulpistachiosandalmonds.com)  
[www.wonderful.com](http://www.wonderful.com)

**Products / Services:** Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Unsaleables

**Company Description:** We aspire to provide our customers with consistently superior quality, food safety and service by holding ourselves to standards far beyond our direct competition.  
We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every day, we try to make them better. From our trees to your hearts.

**Primary Contact:** Mr. Kurt Vetter  
President, Wonderful Sales

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## ThinkLP

Address: 219 Labrador Dr  
Waterloo, Ontario N2K 4M8  
Canada



Tel: 650-888-4062  
Website: <https://thinklp.com/>  
Email: [info@thinkLP.com](mailto:info@thinkLP.com)  
Products / Services: Food Safety; Security Systems & Products; Supply Chain; Technology Services  
Company Description: ThinkLP is a leading-edge Loss Prevention and Safety Management integrated software platform helping organizations centralize their data and empower their teams. With easily configurable case forms, customizable metric tracking, complex workflow automation, beautiful reports & dashboards and full mobile support, ThinkLP allows Loss Prevention professionals to manage their department in a whole new way.  
Primary Contact: Steph Flamen  
VP of Sales & Marketing

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## Threads Uniform Agency

Address: 14201 Sommerville Court  
Midlothian, VA 23113-6884



Tel: 804-323-3300  
Website: [www.threadsuniforms.com](http://www.threadsuniforms.com)  
Email: [inquiry@threadsuniforms.com](mailto:inquiry@threadsuniforms.com)  
Products / Services: Uniforms  
Company Description: Threads Uniform Agency is a leading corporate apparel and business uniform company located in Richmond, Va. We were birthed from Ukrop's Super Markets, Inc in the late 1990's as Ukrop's Dress Express before changing our name in 2022. Family owned and operated, today our global supply network enables us to provide customers throughout the U.S with high quality apparel at value pricing. However, it's our service that truly sets us apart as we strive to exceed customer expectations every step of the way from concept through commercialization.

Brands: customized company uniforms including: shirts, hats, aprons, pants, vests, etc. combined with ongoing support services.

Primary Contact: Mr. Jeff Ukrop  
President and CEO

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## Tippmann Group

Address: 9009 Coldwater Road  
Fort Wayne, IN 46825-2072



Tel: 260-490-3000

Website: [www.tippmanngroup.com](http://www.tippmanngroup.com)

Email: [tippsales@tippmanngroup.com](mailto:tippsales@tippmanngroup.com)

Products / Services: Construction; Refrigeration; Supply Chain; Transportation/Distribution Services; Other

Company Description: Offering more than 50 years of experience in the refrigeration industry, Tippmann Group is a design/build company specializing in fast-track construction of refrigerated/frozen distribution centers. Tippmann Group is directly involved with all facets of refrigerated warehousing, and has the most experienced staff of refrigerated facility specialists in the industry, making Tippmann Group your complete source for design, construction and distribution. Tradition, flexibility, quality, and performance are the cornerstones of Tippmann Group/Interstate Warehousing.

Primary Contact: Mr. Mark Wolf  
Marketing Manager

Brands: QFR Zone  
QTR Zone

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## Total Negotiation Group



Address: Team House  
1 Fairview Estate  
Henley-On-Thames, Oxfordshire  
RG9 1HE  
United Kingdom



Tel: 514-909-4207

Website: <https://www.totalnegotiation.com/>  
<https://www.totalnegotiation.com/>

Products / Services: Consulting Services

Company Description: Total Negotiation Group is a dynamic and inspiring, commercial partner, helping organisations enact their change ambitions in a more effective way.

We exist to help our clients create value through better commercial relationships. We help organisations to improve their commercial skills and ultimately boost profitability.

Primary Contact: Dany Aboukhaled  
President, North America

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## Trace Register Inc.

Address: 119 First Avenue South  
Suite 440  
Seattle, WA 98104-3429



Tel: 206-621-1601

Website: [www.traceregister.com](http://www.traceregister.com)

Email: [info@traceregister.com](mailto:info@traceregister.com)

Products / Services: Food Safety; Supply Chain; Technology Services

**Company Description:** Our founder, Phil Werdal, started out working in Alaska's seafood industry in 1970. Over time, he discovered a vast information gap between the people who catch and process fish and those who buy and eat it. He found that consumers are often left wondering what the seafood product actually was and where it came from.

Phil believed traceability was the solution to fill that information gap and started Trace Register in 2005, bringing together a team with a depth of experience in the seafood industry and technology.

**Primary Contact:** Mr. Phil Werdal  
Chief Executive Officer

## trakref®

**Address:** 501 Union street  
STE 200C  
Nashville, TN 37219-1712

**Tel:** 615-834-0233

**Website:** [www.trakref.com](http://www.trakref.com)  
[Trakref.com](http://Trakref.com)

**Products / Services:** Technology Services

**Company Description:** The most-comprehensive refrigerant tracking and management software on the market for compliance and operations.

**Primary Contact:** Ms. Roya Payne  
Senior Account Executive

## Transnational Foods

**Address:** 1110 Brickell Avenue  
Suite 808  
Miami, FL 33131-3138



**Tel:** 305-365-9652

**Website:** [www.transnationalfoods.com](http://www.transnationalfoods.com)

**Email:** [info@transnationalfoods.com](mailto:info@transnationalfoods.com)

**Products / Services:** Food Products/Snacks; Natural/Organic; Private Brands

**Primary Contact:** Mr. Americo Preneste  
Chief Operating Officer

**Brands:** Pampa, So Natural, Della Natura

## Trax Retail

Address: 621 17th Street  
Suite 777  
Denver, CO 80293-0701



Tel: 770-727-0029

Website: [www.trax-usa.com](http://www.trax-usa.com)  
<https://traxretail.com/>

Products / Services: Technology Services

Company Description: Trax is the world leader in computer vision solutions for retail, ranking in the top 25 Fastest Growing Companies on Deloitte's Technology Fast 500 list.

Primary Contact: Mr. David Gottlieb  
Chief Revenue Officer

## Tredence

Address: 1900 Camden Avenue  
#66  
San Jose, CA 95124-2948



Tel: 408-819-2336

Website: <https://www.tredence.com/>  
<https://www.tredence.com/>

Products / Services: Technology Services

Company Description: Tredence is a global data science solutions provider focused on solving the last mile problem in AI. The 'last mile' is the gap between insight creation and value realization. Headquartered in San Jose, the company embraces a vertical-first approach and an outcome-driven mindset to help clients win and accelerate value realization from their analytics investments. Tredence is a Great Place to Work-Certified and a 'Leader' in the Forrester Wave: Customer Analytics Services. Tredence is 1,500-plus employees strong with offices in San Jose, Foster City, Chicago, London, Toronto, and Bangalore, with the largest companies in retail, CPG, hi-tech, telecom, healthcare, travel, and industrials as clients.

Primary Contact: Mr. Gaurav Zibbu  
Vice President, CPG Industry

## Trident Seafood Corporation

Address: 5303 Shilshole Avenue Northwest  
Seattle, WA 98107-4021



Tel: 206-783-3818

Website: [www.tridentseafoods.com](http://www.tridentseafoods.com)

Email: [sales@tridentseafoods.com](mailto:sales@tridentseafoods.com)

Products / Services: Food Products/Snacks; Pet Health & Nutrition

Company Description: Here at Trident, catching fish isn't just our business. It's our livelihood. It's our calling. We are all fishermen here, and catching the purest and healthiest seafood is what we do — it's what we've done for more than 40 years. And if we stay true to our beliefs in protecting the oceans where we fish, it's what we'll be doing 40 years from now, too.

Primary Contact: Mr. Joseph Bundrant  
Chief Executive Officer

Brands: Arctic Ice, Bear & Wolf, Captain Jac, Enterprise, Faust, Firehouse, Homestyle, Icy Waters, Leg-A-Sea, Lily, Louis Kemp, Norquest, Ocean Master, Pacific Note, Perfect Serve, Portlock, Prelate, PubHouse, PureCatch, Royal Pink, Royal Red, San Juan Seafoods,,

## TrueCommerce

Address: 10 West Kensinger Dr.  
Suite 100  
Cranberry Township, PA 16066



Tel: 888-430-4489

Website: <https://www.truecommerce.com/>

Products / Services: Consulting Services; Technology Services

Company Description: TrueCommerce delivers the most complete and scalable EDI solution that makes it easier and more cost-effective to do business with your trading partners.

Primary Contact: Mr. John Fay  
CEO

## Trustwell

Address: 4747 Skyline Rd S  
Suite 100  
Salem, OR 97306-5700

Tel: 503-585-6242

Website: [www.trustwell.com](http://www.trustwell.com)

Products / Services: Consulting Services; Food Safety; Packaging; Supply Chain; Technology Services

Company Description: ESHA Research and FoodLogiQ merged in 2023 to become Trustwell. Combining FoodLogiQ's supply chain management software with Genesis' nutritional analysis and label development solution, the Trustwell platform creates the food industry's only software platform connecting product development and regulatory compliant labeling into supplier compliance, enhanced traceability, and automated recall management. We are committed to advancing innovation and technology in the food industry together with our customers while delivering the highest standards of products and services.

Primary Contact: Ms Julie McGill  
VP Supply Chain Strategy and Insights

Brands: Grower Relationship Management, Supplier Sustainability Assessment, Food Safety and Quality, Whole Chain Traceability  
U.S., Canada, Mexico, Chile  
IBM, Muddy



## Tusan Commodities

Address: 3651 Peachtree Parkway Suite E  
314  
Suwanee, GA 30024-6034

Tel: 770-362-9041

Website:

Email: [daniel@tusancommodities.com](mailto:daniel@tusancommodities.com)

Products / Services: Co-Packer; Frozen; Meat/Poultry

Company Description: Tusan Commodities was created in 2017 by Daniel Tuta. After 13-years of experience in the food industry, Daniel decided that it was time to capitalize on his proven success, expertise, and well-established industry reputation by going into business on his own. Daniel started his career working for General Mills and Tia Maria Bakery in the early 2000s where he learned how to place products on the shelves for a variety of retailers and gained food production experience. He continued his career at Sherwood Foods as a Buyer. Soon after, he worked 2-year for Colorado Boxed Beef, where he mastered both areas of expertise, buying and selling commodities. This experience led him to a successful 8-year career with Signature Foods. At Signature he managed the procurement and sales department, further developed the Pick-5 business brand and expanded and grew the company's IQF chicken product line, domestically and internationally. Daniel became the most successful sales employee within Signature Foods.



Primary Contact: Mr Daniel Tuta  
President

Brands: Mr Chikin

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