



## **FMI Associate Member Search Results**

This search was performed on 04/14/2026 at 09:45 AM

If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
251 18th Street S., Suite 1200  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## International Business Machines Corporation (IBM)

Address: 2300 Dulles Station Boulevard  
Herndon, VA 20171-6349



Tel: 804-845-0659

Website: [www.ibm-i2.ariba.com](http://www.ibm-i2.ariba.com)  
<https://www.ibm.com/us-en>

Products / Services: Consulting Services; Point-of-Sale Equipment; Technology Services

Company Description: At IBM, we strive to lead in the creation, development and manufacture of the industry's most advanced information technologies, including computer systems, software, networking systems, point-of-sale systems, kiosks and storage devices for the retail industry.

We translate these advanced technologies into value for our retail customers through our professional solutions and services businesses worldwide.

Today's multi-channel consumers, the most profitable of all consumers, expect more for their loyalty. At the same time, a slowing economy is forcing retailers to slash operating expenses. We have the technology, consulting and financial expertise to help you work smarter in the new economic reality. From streamlining store operations to strengthening customer loyalty, we know what it takes to keep your retail operations ahead of the competition.

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Account Executive

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