



FMI Associate Member Search Results

This search was performed on 05/17/2026 at 06:39 AM

If you find information that needs to be updated, please email membership@fmi.org.

FMI
251 18th Street S., Suite 1200
Arlington, VA 22202
Phone: 202.452.8444 | Fax: 202.429.4519

A.J. Letizio Sales & Marketing, Inc.

Address: 55 Enterprise Drive
Windham, NH 03087-2031

Tel: 603-894-4445

Website: www.ajletizio.com

Products / Services: Brokers

Company Description: To provide a professional sales and service experience to the wholesale food industry that consistently delivers results beyond expectation, makes things happen, and routinely solves problems that are thought to be impossible to solve by others. We are passionate about what we do, and that passion translates into results that are consistently delivered to our clients and customers.

Primary Contact: Ms. Marianne Henry
Inside Sales Support

Active Pak Automation

Address: 20 French Road
Buffalo, NY 14227-2702

Tel: 716-662-3475

Website:

Parent Company: Multisorb Filtration Group

AHT Cooling Systems GmbH

Address: Werksgasse 57
Rottenmann
Austria

Tel: +43-3614-2451 ext.0

Website: www.aht.at

Email: office@aht.at

Parent Company: AHT Cooling Systems USA Inc.

AHT Cooling Systems USA Inc.

Address: 7058 Weber Boulevard
Ladson, SC 29456-6758

Tel: 843-767-6855

Website: <https://us.aht.at/>

Email: info@us.aht.at

Products / Services: Refrigeration



Company Description: Innovation and a focus on the future since 1983. AHT Cooling Systems GmbH has been operating successfully in the field of commercial refrigeration for more than 30 years. During this time, our ceaseless pursuit of innovation has allowed us to continuously push the envelope in our industry for the benefit of our customers – today and in the future.

At the AHT headquarters, the heart of our company, our cutting-edge cooling systems are designed and produced on a production area of more than 60.000 m2. More than 200.000 units leave our headquarters every year.

We are one of the world leaders in our main area of business – the production of plug-in coolers and freezers for the commercial sector. Our systems are delivered to all major global discounters and supermarket chains as well as a number of renowned producers in the ice-cream and drinks industry via successful partnerships. Our overarching philosophy is built on the pillars sustainability, energy efficiency, innovation and maximum customer benefit.

Our awareness for quality and environmental consciousness is not only confirmed by our ISO certifications 9001 (Quality management) and 14001 (Environmental management) – we live it continuously through our resource-conserving production processes and ecologically-minded products, every single day; for we will always strive to fulfill the high expectations our customers have in our products and the brand AHT.

Specialties

Plug In R290 Multi-temp Display Cases, Water Cooled & Self Contained Refrigeration Systems, Food & Beverage Specialty Coolers, Mechanical Design and Store Planning, After Market Services, Commercial Refrigeration, and Refrigeration

Primary Contact: Mr Jon Nixon
Executive Director – Sales & Service

Brands: AHT Cooling Systems

AKI Technologies

Address: 375 Alabama St.
Suite 480
San Francisco, CA 94110-7329

Tel:

Website: <https://www.a.ki/>

Parent Company: Inmar Inc.

Alaska Seafood Marketing Institute

Address: 150 Nickerson Street
Suite 310
Seattle, WA 98109-1634

Tel: 206-352-8920

Website: <https://www.alaskaseafood.org/>

Products / Services: Association; Food Safety; Natural/Organic; Perishables; Unsaleables

Company Description: The Alaska Seafood Marketing Institute is a marketing organization with the mission of increasing the economic value of the Alaska seafood resource through:

- Increasing the positive awareness of the Alaska Seafood brand;
- Collaborative marketing programs that align ASMI and industry marketing efforts for maximum impact within the food industry;
- Long-term proactive marketing planning;
- Quality assurance, technical industry analysis, education, advocacy and research;
- Prudent, efficient fiscal management.

ASMI is a public-private partnership between the State of Alaska and the Alaska seafood industry established to foster economic development of a renewable natural resource. ASMI is playing a key role in the repositioning of Alaska's seafood industry as a competitive market-driven food production industry. Its work to boost the value of Alaska's seafood product portfolio is accomplished through partnerships with retail grocers, foodservice distributors, restaurant chains, foodservice operators, universities, culinary schools, and the media. It conducts consumer campaigns, public relations and advertising activities, and aligns with industry efforts for maximum effectiveness. ASMI also functions as a brand manager of the Alaska Seafood family of brands.

Allen Harim Foods

Address: 29984 Pinnacle Way
Millsboro, DE 19966-8707



Tel: 302-629-9136

Website: <https://allenharimllc.com/>

Email: Info@allenharimllc.com

Products / Services: Fresh; Meat/Poultry; Natural/Organic

Company Description: Allen Harim is a leading producer of No Antibiotic Ever chicken with deep roots on the Delmarva Peninsula and across the Mid-Atlantic. Our dedication to our customers, to deliver quality, service, and value is the cornerstone of our company. Our commitment to animal welfare, environmental concerns, and giving back to the community will always be at the forefront. This is who we are, and our promise to you.

Primary Contact: Mr. Mike Little
CEO

Alliance Sales & Marketing

Address: 5113 Piper Station Drive
Suite 102
Charlotte, NC 28277-6690

Tel: 704-752-1919

Website: www.alliancesalesinc.com

Products / Services: Brokers; Consulting Services

Primary Contact: Mr. Scott Anderson
Chief Executive Officer



American Heart Association

Address: 7272 Greenville Avenue
Dallas, TX 75231-5129



Tel: 214-706-1000

Website: www.heart.org
www.heartcheckmark.org

Products / Services: Association

Company Description: The American Heart Association is a national voluntary health agency whose mission is to reduce disability and death from cardiovascular diseases and stroke. The Association's heart-check mark was created as a reliable, easy-to-use mark consumers can use to identify foods that meet AHA criteria for heart-healthy products as a first step in building a sensible eating plan.

Primary Contact: Ms. Cheryl Toner
National Senior Lead, Healthy Living

Amerlux, LLC

Address: 178 Bauer Drive
Oakland, NJ 07436-3105

Tel: 973-882-5010
Website: www.amerlux.com
Products / Services: Other
Company Description: Amerlux is a customer-focused company that designs and manufactures energy-efficient task-specific lighting solutions for supermarket, retail and commercial applications.
Primary Contact: Mr. Donald Knickerbocker
Vice President, Supermarket Sales

Anthony

Address: 12391 Montero Avenue
Sylmar, CA 91342-5370
Tel: 818-365-9451
Website: <https://www.anthonyintl.com/>
Email: sales@anthonydoors.com
Products / Services: Energy Management; Equipment; Fixtures/Shelving/Floors; Merchandising Services; Refrigeration; Store Design; Other
Company Description: Founded in 1958, Anthony®, Sylmar, CA, USA, is a manufacturer and solutions provider of glass refrigerator and freezer doors, lighting systems and display equipment for use in commercial refrigeration systems. Anthony's products are designed to enhance merchandising, ensure food safety and protect the environment. A 50-plus-year commitment to Quality, Innovation, Customer Service, Continuous Improvement and Flexibility have allowed Anthony to become the supplier of choice for merchandising components in the refrigeration industry. Anthony is a member of the Dover Corporation's Refrigeration & Food Equipment market segment. For more information, please visit www.anthonyintl.com or www.dovercorporation.com.
Primary Contact: Mr. Craig Little
President
Parent Company: Hillphoenix, A Dover Company
Brands: Anthony, Ardio, Display Rite, Sovis, Temperbent, Trausch, Vos, Anthony Tecnical Glass

Aptaris

Address: 2502 N. Rocky Point Drive
Suite 1070
Tampa, FL 33607-1449



Tel: 813-202-8060

Website: www.GoAptaris.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: About Aptaris Software

Aptaris connects the entire marketing and promotions management process for seamless omni-channel customer communications. Aptaris streamlines systems, processes, and data – from the moment of deal initiation through implementation to settlement and post-promotion analysis. Retailer merchandising, marketing, advertising, and store operations departments work better together to quickly identify opportunities, improve communications, get more from budgets and drive profitability. In a world of fewer resources and growing complexity, Aptaris helps marketers do more with less. Aptaris supports national retailers, distributors and consumer goods vendors.

Parent Company: dunnhumby

Brands: Retail Sense, INtelliSense.

Australian Trade & Investment Commission

Address: 123 N. Upper Wacker Drive
Suite 1330
Chicago, IL 60606

Tel: 312-374-9401

Website: www.austrade.gov.au

Company Description: The Australian Trade and Investment Commission (Austrade) is the Australian Government's international trade promotion and investment attraction agency. We generate market information and insights, promote Australian capability, and facilitate connections through our extensive global network.

In the spirit of reconciliation we acknowledge the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.

Primary Contact: Joan Morgan
Senior Trade Director - Food Industry

Axis Communications

Address: 300 Apollo Drive
Chelmsford, MA 01824-3629



Tel: 978-614-2000

Website: www.axis.com

Products / Services: Security Systems & Products; Technology Services

Company Description: Axis Communications is a global leader in network video solutions, providing innovative products and services that enable a smarter, safer world. We offer a wide range of IP cameras, video encoders, and access control systems designed to meet the unique needs of various industries, including retail and wholesale. Our solutions help businesses improve security, optimize operations, and enhance customer experiences.

As a trusted partner, we work closely with our customers to understand their specific challenges and develop tailored solutions that address their needs. Our team of experts is dedicated to delivering exceptional support and service, ensuring seamless integration and maximum ROI.

To learn more about how Axis can benefit your business, we invite you to schedule an appointment with one of our representatives. Together, let's explore ways to drive growth, efficiency, and success in your organization.

Axis has around 5,000 dedicated employees in over 50 countries and collaborates with technology and system integration partners worldwide to deliver customer solutions. Axis was founded in 1984, and the headquarters are in Lund, Sweden.

Primary Contact: Brianna Witts
Sr. Industry Segment Marketing Coordinator

AZ Gems

Address: 403 Missouri Court
Redlands, CA 92373




Tel: 909-809-9513
 Website: www.azgems.com
 Email: jamie@azgems.com
 Company Description: Since our inception in 2007 as an importer, AZ Gems has been a beacon of excellence within the seafood industry, driven by the determination of visionary entrepreneurs from a humble shrimp farming family, with our headquarters in Los Angeles, CA. We have grown to become one of the country's largest seafood importers, proudly serving American seafood lovers.
 Primary Contact: Jamie Marshall
 EVP of Sales

Baltimore Aircoil Company

Address: 7600 Dorsey Run Road
 Jessup, MD 20794-9328
 Tel: 410-799-6200
 Website: www.baltimoreaircoil.com
 Products / Services: Construction; Equipment; Refrigeration
 Company Description: Baltimore Aircoil is the leading global manufacturer of Cooling Towers, Closed Circuit Cooling Towers, Evaporative Condensers, and Ice Thermal Storage Systems
 Primary Contact: Mr. Paul Noreen
 Director, Sales, NA

BMO

Address: 111 W. Monroe Street
 Chicago, IL 60603-4096



Tel: 312-461-7783
 Website: www.bmoharris.com
 Email: onlineservices@harrisbank.com
 Products / Services: Financial Services
 Company Description: Major Chicago-based bank providing retail banking in the Chicago area and corporate banking services to corporations, institutions, non-profit and government entities nationwide.
 Primary Contact: Mr. Todd Giles
 Managing Director
 Brands: BMO

BODYARMOR | POWERADE

Address: 17-20 Whitestone Expy
Ste 402
Whitestone, NY 11357-3000



Tel: 718-357-7402

Website: <https://www.drinkbodyarmor.com/>

Email: jserventi@drinkbodyarmor.com

Products / Services: Beverages

Company Description: BODYARMOR is a premium, sports drink that provides superior hydration. Created in 2011 by Mike Repole, BODYARMOR is packed with electrolytes, coconut water and antioxidants. Low in sodium and high in potassium, BODYARMOR contains natural flavors and sweeteners and no colors or dyes from artificial sources. In 2017, BODYARMOR launched BODYARMOR LYTE, which has all the same nutrients as BODYARMOR Sports Drink but has no sugar added and only 20 calories per bottle; and BODYARMOR SportWater, a premium sport water created for those with an active lifestyle with a performance pH 9+ and electrolytes for sport.

Primary Contact: Mr. Federico Muyshondt
Chief Executive Officer

Brands: BODYARMOR SportsDrink, BODYARMOR LYTE, BODYARMOR EDGE, BODYARMOR SportWater

Bristol Bay Regional Seafood Development Association

Address: 3705 Arctic Blvd #1188
Anchorage, AK 99503-5774



Tel: 907-677-2371

Website: www.bristolbaysockeye.org
www.bbrsda.com
<https://www.linkedin.com/company/bristol-bay-regional-seafood-development-association>

Products / Services: Advertising/Marketing and Design; Association; Food Safety; Fresh; Natural/Organic; Research; Seafood; Unsaleables

Primary Contact: Lilani Dunn
Marketing Director

Brands: Bristol Bay Sockeye Salmon

Camanchaca Inc.

Address: 1000 NW 57 Ct
Suite 620
Miami, FL 33126-3798



Tel: 305-406-9560

Website: www.camanchacainc.com

Products / Services: Fresh; Frozen; Seafood

Company Description: Camanchaca Fishing Company is one of Chile's leading producers of "Ocean Raised"® Salmon, mussels and scallops. The company also operates a fleet of fishing vessels for wild langostino lobster and jack mackerel.

With its own processing facilities, the scope and diversity of Camanchaca's products makes it a leader in the seafood industry.

Primary Contact: Cesar Lago
President

Carlson AirFlo Merchandising Systems

Address: 7135 Northland Drive
Brooklyn Park, MN 55428-1514



Tel: 763-504-3570

Website: www.carlson-airflo.com

Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Store Design

Company Description: For more than 25 years, Carlson AirFlo has been the innovative leader in produce merchandising. We offer customized merchandising solutions that can instantly provide our customers with increased sales while reducing labor and shrink. We take pride in our quality merchandising products, made by our dedicated employees here in the United States. We understand the grocery industry is a fast paced, ever-changing environment which demands quick response.

Carlson AirFlo is an industry leader in creating merchandising solutions for refrigerated cases that maximize product appeal and boost bottom line profits. We offer a broad line of top-quality products including merchandising racks, energy efficient case shelving, mobile carts and acrylic bins, all designed to enhance merchandising profiles.

Primary Contact: Ms. Sharon Johnson
Director Sales and Marketing

Brands: AirShelf by AirFlo, ELITE Self Facer by AirFlo, Glide RollerShelf by AirFlo, ThinLine by AirFlo, FMS by AirFlo, Glide RollerShelf with Pusher by AirFlo

Carlson Store Fixtures

Address: 7147 Northland Drive
Minneapolis, MN 55428-1514

Tel: 800-388-8043

Website:

Parent Company: Carlson AirFlo Merchandising Systems

Carlyle Compressor Company

Address: PO Box 4808
Syracuse, NY 13221-4808

Tel: 770-833-4451

Website: www.carlylecompressor.com
<https://www.linkedin.com/company/carlyle-compressor/>

Email: carlyle.compressor@carrier.com

Products / Services: Equipment; Refrigeration

Company Description: Carlyle is a world leader in compressor technology. Our products can be found around the world – from the first nuclear sub to your grocer’s freezer to entire bus fleets. That’s because when it comes to refrigeration and air conditioning, the world relies on Carlyle.

Primary Contact: Mr. Matthew Mowers
Senior Engineering Manager

Parent Company: Carrier Corporation

Brands: Carlyle Compressor, Genuine Carlyle Remanufactured, Totaline, Carlyle

Chemours Company

Address: 1007 Market Street
P.O. Box 2047
Wilmington, DE 19899-2047

Tel: 302-773-1000

Website: <https://www.chemours.com/en/>
<https://www.opteon.com/en>

Products / Services: Refrigeration



Company Description: Chemours is a market leader in manufacturing thermal management and specialized solutions including Opteon refrigerants. Opteon refrigerants offers users solutions with zero ozone depletion potential (ODP) and low to ultra-low global warming potential (GWP).

Through our three businesses – Thermal & Specialized Solutions, Titanium Technologies, and Advanced Performance Materials – we deliver chemistry-based innovations that solve our customers' biggest challenges. Our flagship products are sold under prominent brands such as Opteon™, Freon™, Ti-Pure™, Nafion™, Teflon™, Viton™, and Krytox™.

Primary Contact: Mitch Newsome
NA Market Development Senior Consultant

Brands: Opteon

Chesapeake Spice Company

Address: 4613 Mercedes Dr.
Belcamp, MD 21017-1224



Tel: 410-272-6100

Website: www.chesapeakespice.com

Products / Services: Ingredients; Spices

Company Description: How we do things is just as important as why we do them. Operating since 1987, Chesapeake Spice, a family-owned business, has flourished by advancing technology, hiring key personnel with industry knowledge and experience, and continually expanding and improving both manufacturing facilities which are located strategically on the east and west coasts.

The world is our marketplace and we travel the globe visiting spice farms, examining crops and establishing long-term relationships with farmers to procure the best raw materials available. Whether you are purchasing spices or seasoning blends, this direct sourcing gives us a distinct and competitive advantage that allows us total control in our process, from the fields to your finished products. Such control ensures a consistent and reliable supply chain, as well as the ability to gather valuable market information to share with you, our customers.

Chesapeake's commitment to quality is relentless and extends beyond the Quality Team. Management promotes proactive Quality Assurance that empowers and encourages all employees to take ownership, ensuring a continuous improvement program. We participate in the Global Food Safety Initiative and are BRC-certified.

Chesapeake is proud and committed to offer exemplary customer service, with knowledge, experience and dedication to understand your needs. We offer rapid sample turnaround along with providing immediate response to your document requests. We cater to a diverse customer base where no project is too small and no order is too big.

Chesapeake Spice is rich with experience and knowledge, and that is a major part of what defines us as a company. We approach our business with excitement and enthusiasm and are proud of the products that we make and how we make them. We want to share our enthusiasm with you!

Primary Contact: Kyle Rose
Regional Sales Manager

Chilean Salmon Marketing Council

Address: 50 Milk Street
16th Floor
Boston, MA 02109-5002



Tel: 617-960-6891

Website: <https://chileansalmon.org/>

Products / Services: Advertising/Marketing and Design; Association; Fresh; Frozen; Research; Seafood; Supply Chain

Company Description: Vision
The Chilean Salmon Marketing Council's vision is for Chilean Salmon to be recognized as a premium product of outstanding quality and integrity that consumers actively seek to procure. We seek to be America's favorite salmon and a first choice with consumers.

Mission
The Chilean Salmon Marketing Council's mission is to strengthen the Chilean Salmon brand and image in the U.S. and to increase salmon consumption by positioning Chilean Salmon as a premium product and a preferred choice.

Primary Contact: Melanie Whatmore
Director

Church & Dwight Company, Inc.

Address: 500 Charles Ewing Blvd
Ewing, NJ 08628-3448



Tel: 609-683-7054

Website: <https://churchdwight.com/>

Products / Services: Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies

Company Description: Church & Dwight is a world leader in household and personal care products. Our brands include ARM & HAMMER®, Batiste™, OxiClean™, Trojan™, XTRA™, Nair™, First Response™, Spinbrush™, Orajel™, Vitafusion™, Li'l Critters™, Water Pik®, Zicam®, TheraBreath® and HERO. Founded in 1846, we have operations globally and are listed in the S&P 500.

Primary Contact: Mark Magazine
Chief Commercial Officer, Sales

Brands: Arm & Hammer


Clear Demand

Address: 8502 E. Via Ventura
Suite 240
Scottsdale, AZ 85258



Tel: 612-281-7871
 Website: <https://cleardemand.com>
 Email: hello@cleardemand.com
 Products / Services: Consulting Services; Technology Services
 Company Description: ClearDemand delivers AI-powered base price and promotion optimization—combining demand modeling, pricing rules, what-if scenarios, and competitive intelligence to drive measurable profit and ROI.
 Primary Contact: Sharon Gordon
 Controller

Climate Pros LLC

Address: 55 N. Brandon Drive
 Glendale Heights, IL 60139-2024 

Tel: 630-893-8511
 Website: <https://www.climatepros.com/>
 Products / Services: Bakery; Baking/Roasting Equipment; Beverages; Confectionery; Consulting Services; Dairy; Deli; Energy Management; Fixtures/Shelving/Floors; Food Safety; Fresh; Frozen; Packaging; Produce; Refrigeration; Research; Seafood; Store Design; Supply Chain; Other
 Company Description: Climate Pros, LLC is a commercial refrigeration and HVAC company that designs, builds, and services refrigeration systems in thousands of locations nationwide. Our company headquarters are located in the Chicago, Illinois area.
 The company is an industry leader with over 1,600 employees, offering multifaceted service, construction, and modernization solutions to businesses across the United States. They have been ranked in Inc's 5,000 Fastest-Growing Companies for the past 10 years.
 Climate Pros is out to "Disrupt the Industry by Creating a Great Company for Great People" with employees in 43 states, servicing 1,300+ customers and over 10,000 sites and providing expert support 24 hours a day seven days a week. Climate Pros partners with customers including supermarket retail, refrigerated storage warehouses, convenience stores, and the biomedical industry to provide innovative, customized services.
 Primary Contact: Mr. Todd Ernest
 Founder & CEO
 Brands: Kyson Warren, Heatcraft, True, Scotsman, Ice O-Matic

CMI Orchards

Address: 2525 Euclid Ave
Wenatchee, WA 98801-5909



Tel: 509-888-3413

Website: <https://www.cmiapples.com/>

Products / Services: Agricultural; Food Products/Snacks; Fresh; Perishables; Unsaleables; Sustainability

Company Description: CMI Orchards is one of Washington States' largest grower, packer and shipper of premium Washington State apples, pears, and cherries. Our CMI Orchards and Daisy Girl Organics are the #1 selling brands in the United States. We're dedicated to delivering the best tasting, highest quality fruit to our customers throughout the United States and the world.

At CMI Orchards, we sell the fresh fruit produced by our owners -- Four independently owned family farming and picking companies here in Central Washington State. We specialize in growing and selling a full selection of the very best apple, pear and cherry varieties.

During the off-season we utilize our exclusive network of fruit growers in New Zealand, Chile and Argentina to import apples, pears and cherries from individual orchardists with global reputations for quality.

Primary Contact: Loren Foss
VP, Business Strategy

Colgate-Palmolive Company

Address: 300 Park Avenue
New York, NY 10022-7402



Tel: 212-310-2000

Website: <https://www.colgatepalmolive.com/>

Products / Services: Health & Beauty Care; Household Products/Cleaning/Supplies

Company Description: Health and Beauty Care Products, Oral Care, Personal Care, Body Care, Surface and Fabric Care. Brand Names include: Colgate, Palmolive, Soft Soap, Irish Spring, Fab Ajax and Murphys Oil Soap.

Primary Contact: Mindaugas Lydeka
Head of Grocery and Retail Operations

Brands: Colgate, Palmolive, Softsoap, Speed Stick, Fabuloso, Suavitel, Skin Bracer, Tom's, Afta.

Collective Bias

Address: 1750 S. Osage Springs Drive
Suite 100
Rogers, AR 72758-8320



Tel: 479-268-3232

Website: www.collectivebias.com

Products / Services: Advertising/Marketing and Design; Consulting Services

Company Description: We reach hard-to-reach affinity groups like Latinas or Millennials. We drive traffic via inspiring real life product stories promoting new items. We amplify demos to spike sales outside the 4-6 hour demo period. We make new store openings incredibly successful. And we do all this by using social media to solve shopper marketing problems.

CB harnesses the power of social content through our community of geographically and demographically diverse social influencers who have micro audiences centered on specific affinities and passions. They have incredible reach and their content generates high levels of engagement with value-conscious shoppers; this content gets deployed across all social channels and initiates two-way conversations directly with customers to influence purchase decisions.

This is shopper social media and CB is the only one who does it.

Parent Company: Inmar Inc.

Columbus Consulting International

Address: 3313 Northwest Parkway
Dallas, TX 75225-2435



Tel: 214-695-4914

Website:

Products / Services: Consulting Services; Energy Management; Equipment; Financial Services; Human Resources/Training; Maintenance; Merchandising Services; Payments; Point-of-Sale Equipment; Supply Chain; Technology Services; Transportation/Distribution Services

Company Description: Columbus Consulting partners with our clients and shares their passion for building competitive and sustainable businesses. We are a retail consulting company of industry experts who have held senior level positions within the industry. We know retail because we come from retail.

We are experienced retail practitioners who understand the challenges, know what questions to ask and deliver the right solutions. From design to delivery, Columbus Consulting's team simplifies the complex by providing superior, experienced and relevant consulting services that infuse customer-centricity and agility throughout the organization. We partner with clients to strategize, prioritize, select, implement & sustain complex solution roadmaps.

Primary Contact: Craig Rosenblum
Principal

Commercial Refrigeration Specialist

Address: 3840 Arden Road
Hayward, CA 94545

Tel: 510-784-8990

Website: www.crsref.com

Email: info@crsref.com

Parent Company: Climate Pros LLC

CMX

Address: 4180 La Jolla Village Drive
Suite 570
San Diego, CA 92037-9144



Tel: 408-966-1215

Website: www.cmx1.com

Products / Services: Food Safety; Private Brands; Supply Chain; Technology Services

Company Description: CMX1 is the only true enterprise software platform that equips grocers with a single source of truth to help them maintain quality, ensure compliance, elevate customer experience, and mitigate risk—from the store front to the corporate office and across the entire supply chain. For more than a decade, CMX1 has led the market with the most comprehensive and configurable enterprise quality & risk management platform that unifies workflows, systems, and people to enable everyday excellence. The world's most trusted enterprise businesses stay at the top of their game with CMX1. CMX1 is proud to support and power the SQF Assessment Database.

Primary Contact: Ms. Leigh Feitelson
Vice President, Sales

Brands: CMX1

CROSSMARK

Address: 5100 Legacy Drive
Plano, TX 75024-3104



Tel: 469-814-1000

Website: <https://www.crossmark.com/>

Products / Services: Brokers; Merchandising Services; Private Brands; Other

Company Description: Crossmark offers service-based solutions to help your brand grow in store and online. With the sales and marketing expertise at our disposal, we can provide you with the ultimate end-to-end service. That means better decision making, actionable insights, unearthing exciting new retail opportunities, and giving you an instant understanding of your current and future performance.

Primary Contact: Ms. Jami McDermid
President, Sales Agency

Brands: CROSSMARK, Shopper Events

Custom Designed Power & Controls, LLC

Address: 55 Gateway Drive
Lavonia, GA 30553-3576

Tel: 706-356-0325

Website: www.cdcontrols.com

Products / Services: Construction; Energy Management; Equipment; Maintenance; Refrigeration; Store Design

Primary Contact: Mr. John Stryker
Partner

Demakes Enterprises

Address: 37 Waterhill St
Lynn, MA 01905-2134

Tel: 781-595-1557

Website: <https://demakesbros.com/>
<https://thintrim.com/>

Products / Services: Deli; Fresh; Frozen; Meat/Poultry; Private Brands

Company Description: Our mission is to elevate the everyday eating experience with trusted protein solutions that deliver exceptional value through a perfect blend of tradition, expertise, cutting-edge innovation, and global sourcing.

We offer a diverse portfolio across five key protein categories: shaved meats, marinated meats, ready-to-eat (RTE) products, whole muscle deli meats, and hot dogs/sausages.

These products are sold through our three primary brands—Old Neighborhood, Waterhill Organics, and Thin & Trim—each focusing on “better-for-you” offerings such as organic and antibiotic-free options.

Primary Contact: Ms Susan Holsing
Director of Quality Assurance

Diversey - A Solenis Company

Address: 1300 Altura Rd
Suite 125
Fort Mill, SC 29708-7054

Tel: 262-631-4001

Website: www.diversey.com

Products / Services: Food Safety; Household Products/Cleaning/Supplies; Maintenance



Company Description:	<p>Transforming Tomorrow Together</p> <p>Our journey began over a century ago in Chicago. Today, as part of the Solenis family, we are transforming tomorrow by caring for the essentials of life in 130 countries across six continents. Through global partnership and innovation, we meet the challenges of tomorrow, today. Discover how Diversey and Solenis are creating the path to a sustainable future together.</p> <p>Diversey has found success in the retail industry due to our insights and understanding of our customers' needs. Our solutions are a practical reflection of what we know your challenges to be and the ways in which you define success within your stores.</p> <p>We understand that it is critical for our customers to control and reduce hygiene spend and improve efficiency through optimal solutions and training.</p> <p>To Diversey and our customers, sustainability is about more than "green" products, it encompasses the reduction of waste, carbon footprint, energy, water, and chemical waste. Working with our customers we deliver proven solutions that help to trace and report on Environmental Social and Governance targets.</p> <p>The safety of customers and staff is critical, and with a focus on solutions that improve safety we can help to protect your brand.</p> <p>The shopping experience is important to your Retail customers and is safeguarded by well-trained employees that have defined operational procedures and effective products that deliver the right results.</p>
Primary Contact:	<p>Brian Hajas Food Service, Hospitality & Retail (FSHR) Sector Marketing Manager</p>
Brands:	Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.

DNR Sales & Marketing Strategy Advisors

Address:	<p>1212 S. Naper Blvd. Suite# 119 Naperville, IL 60540-7349</p>
Tel:	847-209-9312
Website:	https://dnrstrategyadvisors.com/
Products / Services:	Bakery; Brokers; Fresh; Meat/Poultry; Merchandising Services; Perishables; Seafood
Company Description:	<p>DNR Sales & Marketing Strategy Advisors are a small team of grocery retail consulting food industry experts with over three decades of regional & national scope experience. Spanning organizational areas from store operations & layout planning, strategic sourcing & procurement, and merchandising sales and marketing planning insights. We believe in integrity, excellence, and team collaboration for a cohesive win for all partners involved. DNR has a dedicated track record of building strong relationships with both our retail and supply side clients by delivering exceptional service exceeding the collective expectations.</p>

Brands: Retail Grocery Consulting & Advise ment

Dover Corporation

Address: 3005 Highland Parkway
Downers Grove, IL 60515-5682

Tel: 630-541-1540

Website: www.dovercorporation.com

Primary Contact: Mr. Robert A Livingston
President and CEO

Parent Company: Hillphoenix, A Dover Company

Dumac Business Systems, Inc.

Address: 19 Corporate Circle
East Syracuse, NY 13057-1014



Tel: 315-463-1010

Website: <https://www.dumac.com/>

Products / Services: Technology Services

Company Description: DUMAC is a leading solutions provider for point-of-sale software, hardware, and professional services for the grocery and convenience store industries.

Primary Contact: Mr. Steve Methvin
Vice President of Product Development

Brands: RORC Point of Sale System

dunnhumby

Address: 3825 Edwards Road
Suite 600
Cincinnati, OH 45209-1293



Tel: 57-4-3395412

Website: www.dunnhumby.com

Email: events@dunnhumby.com

Products / Services: Consulting Services

Company Description: dunnhumby is the global leader in Customer Data Science, empowering businesses everywhere to compete and thrive in the modern data-driven economy. We always put the Customer First.

Our mission: to enable businesses to grow and reimagine themselves by becoming advocates and champions for their Customers. With deep heritage and expertise in retail – one of the world’s most competitive markets, with a deluge of multi-dimensional data – dunnhumby today enables businesses all over the world, across industries, to be Customer First.

The dunnhumby Customer Data Science Platform is our unique mix of technology, software, and consulting, enabling businesses to increase revenue and profits by delivering exceptional experiences for their Customers – in-store, offline and online. dunnhumby employs over 2,200 experts in offices throughout Europe, Asia, Africa, and the Americas working for transformative, iconic brands such as Tesco, Coca-Cola, Meijer, Procter & Gamble and Raley’s.

Primary Contact: Mr John Froman
Vice President of Marketing

Brands: dunnhumby, Sociomantic, BzzAgent

Eagle Chemical

Address: 1500 Telegraph Road
Mobile, AL 36611-2212

Tel: 251-452-9624

Website:

Parent Company: Multisorb Filtration Group

Eagle Family Foods Group LLC

Address: 1975 E 61st Street
Cleveland, OH 44103-3810



Tel: 330-382-3725

Website: <https://www.eaglefoods.com/>

Products / Services: Beverages; Confectionery; Food Products/Snacks

Company Description: It's been called "Magic" ... a can of Eagle Brand® Sweetened Condensed Milk plus a few select ingredients and the results are, well, like magic! Rich chocolate candies, moist cookie bars, picture-perfect lemon pies, light and luscious cheesecakes, fudgy frostings, caramel flans and creamy smooth ice cream ... just a few of the classic desserts made with Eagle Brand Sweetened Condensed Milk.

Primary Contact: Mr. Bernard Kreilman
CEO

Brands: Eagle Brands

Earthbound Farm, LLC

Address: 1721 San Juan Highway
San Juan Bautista, CA
95045-9780

Tel: 831-625-6219

Website: <https://www.earthboundfarm.com/>

Company Description: Farmer and family-owned since 1984, Earthbound has built a legacy as innovators in organic farming. We were among the first to adopt automated harvesters, to harness renewable energy, and to utilize drones that release plant-friendly insects to help grow our greens, naturally. Today, our aim is to make organic produce more accessible to everyone, while magnifying its global benefits. This means promoting biodiversity, protecting habitats, and restoring healthy soil for future generations. We're committed to doing right by people and the Earth.

Parent Company: Taylor Farms

Eastern Fish Company

Address: 300 Frank W. Burr Boulevard
Suite 30
Teaneck, NJ 07666-6703

Tel: 201-801-0800

Website: www.easternfish.com

Products / Services: Perishables; Other

Primary Contact: Mr. Eric Bloom
President and CEO

Brands: Sail.



ebm-papst Inc.

Address: 100 Hyde Road
Farmington, CT 06032-2835

Tel: 860-674-1515

Website: www.ebmpapst.us

Products / Services: Other
Primary Contact: Mr. Phil Hartman
Director - Market Management
Brands: ebmpapst, Argus Vision

Eggs Unlimited

Address: 92 Corporate Park
Irvine, CA 92606-5146



Tel: 949-247-0256

Website: <https://www.eggsunlimited.com/>

Company Description: From its inception, the mission of Eggs Unlimited has been to provide exceptional customer service in the shell eggs and egg products industry. Our team has combined 250 years of experience working with buyers and producers in the egg industry. We strive to bring a fresh perspective to a mature marketplace, with a hardworking team of experienced purchasing, sales, data, logistics, and accounting professionals. Our customers around the globe gain the peace-of-mind knowing there is always someone there to answer a question or handle an issue at a moment's notice. We help companies understand key market dynamics, statistics, and trends so they can make better decisions. Armed with our market intelligence, buyers may execute successful advertising campaigns that increase their ROI or adjust inventories to correspond with current prices, trends, and forecasts. Whether for single spot loads or long-term contracts, we help buyers navigate the marketplace and their purchasing options.

Primary Contact: Stephanie Viveros
Executive Assistant

Elite Food Sales & Marketing

Address: 18637 Northline Dr
Ste B
Cornelius, NC 28031-9322

Tel: 980-253-0443

Website:

Email: danielyancey@elitefoodsals.com

Primary Contact: Daniel Yancey
President

Emerge Strategic Solutions

Address: 4091 Marshview Court
Bonita Springs, FL 34134-2641



Tel: 203-274-2277

Website: www.emergefromthepack.com

Products / Services: Consulting Services; Private Brands; Research

Primary Contact: Mr. Mark Dickinson
Managing Partner

Empire Foods

Address: 5815 Airport Road NW
Suite D
Roanoke, VA 24012-1037

Tel: 540-342-1292

Website: www.empirefoods.com

Products / Services: Nonfoods; Technology Services; Transportation/Distribution Services;
Other

Parent Company: Empire Marketing Strategies

Empire Marketing Strategies

Address: 1014 E. Vine Street
Suite 2550
Cincinnati, OH 45202-1183

Tel: 513-793-6241

Website: www.empirefoods.com

Products / Services: Brokers; Food Safety; Merchandising Services; Private Brands

Primary Contact: Mr. Brent Beerens
President, Empire Corporate Brands

Empire Packing Company, L.P.

Address: 5389 Estate Office Drive
Suite One
Memphis, TN 38119-3636

Tel: 901-378-2217

Website: www.ledbetterfoods.com

Parent Company: Empire Marketing Strategies

Everseen Limited

Address: Atrium Building, 4th Floor
Blackpool Retail Park
Cork
Ireland



Tel: 35321-24284-46

Website: <https://everseen.com/>

Email: info@everseen.com

Products / Services: Security Systems & amp; Products; Technology Services

Company Description: Everseen is a leader in vision AI, trusted by 11 of the top 20 global retailers. The company is transforming retail by reducing shrink, streamlining operations, and enhancing customer experiences. Everseen's Vision AI Platform has the largest footprint of AI-powered computer vision endpoints and can be applied to a wide range of industries with visual or physical workflows.

Primary Contact: Alex Siskos
SVP Strategy

Farmer Focus

Address: 779 Massanutten Street
Harrisonburg, VA 22802-4547



Tel: 757-383-0850

Website: farmerfocus.com

Email: jefferson@farmerfocus.com

Products / Services: Meat/Poultry

Company Description: Our unique Farmer Focus business model emerges putting decision-making back in the hands of the farmer. Unlike traditional contracts, our model empowers farmers by allowing them to own their flocks, eliminating farmer competition for compensation, and providing fair pay for their hard work. This model and our focus on putting farmers first are what make us different.

Primary Contact: Abi Vincill
Brand Manager

Fazio Mechanical Services, Inc.

Address: 300 South Main Street
Sharpsburg, PA 15215-2139

Tel: 412-782-6338 ext.381

Website: <https://faziomechanical.com/>

Email: inquiries@faziomech.com

Products / Services: Refrigeration; Technology Services

Company Description: At Fazio Mechanical, we've mastered the art of providing full-service mechanical contracting solutions that cater to the distinct needs of businesses across diverse industries. Our core focus lies in design engineering, planning, installing, and servicing cutting-edge commercial and industrial refrigeration and HVAC systems. With a passion for precision and a commitment to excellence, we've established ourselves as pioneers in this dynamic field.

The Fazio Mechanical story extends far beyond our Pittsburgh roots. Today, we proudly hold the title of being the largest refrigeration contractor in not only Western Pennsylvania, but Ohio, and Maryland too. Our impact echoes through the cities of Cleveland and Columbus, Ohio, as well as Capital Heights, Maryland, where our branch offices flourish. But our reach doesn't stop there – we've extended our exceptional service to the corners of West Virginia and Virginia, shaping the landscapes of commercial refrigeration in these regions.

Primary Contact: Mr. Ross A Fazio
President

Ferrero North America

Address: 16 Rte de Trèves
2633
Niederanven
Luxembourg



Tel: 732-764-2734

Website: www.NutellaUSA.com
www.tictacusa.com
www.rocherusa.com
www.nutella.com
<https://www.ferreronorthamerica.com/>

Products / Services: Food Products/Snacks

Company Description: Ferrero NA ,Inc. is a manufacturer and marketer of confectionery and nut spreads. Tic Tac Breath Mints, Silvers Candy mints, Rocher Chocolate and Nutella Hazelnut Spread.

Primary Contact: Ms. Kelly Smith
Vice President, Head of Institutional Affairs US

Brands: TIC TAC BREATH MINTS
RAFFAELLO
COLLECTIONS
ROCHER CHOCOLATE
NUTELLA NUT SPREAD
NUTELLA AND GO
FERRERO EGGS

Fieldale Farms Corporation

Address: 555 Broiler Boulevard
Baldwin, GA 30511-2064

Tel: 800-241-5400

Website: <https://www.fieldale.com/site>

Products / Services: Fresh; Meat/Poultry

Company Description: Fieldale Farms is a family business, still owned by its founders, but has grown to become one of the largest independent poultry producers in the world.

Primary Contact: Mr. Jeff Paschall
Vice President, Sales and Marketing

Brands: Springer Mountain Farms

FMS Solutions

Address: 800 Corporate Drive
Suite 350
Ft Lauderdale, FL 33334-3624



Tel:

Website: <https://www.fmssolutions.com/>

Email: charlie.rapier@fmssolutions.com

Products / Services: Consulting Services; Financial Services; Research; Technology Services

Company Description: Since 1974, FMS has provided accounting solutions to businesses like yours. We know the critical role that time plays in your ability to make strategic decisions involving cash, costs, sales, labor, inventory, and shrink. In response to the industry's needs, we developed a way for companies to use today's business activities to drive tomorrow's decisions.

Brands: FMS Solutions
GOT Systems

FOODMatch

Address: 575 8th Ave
23rd Floor
New York, NY 10018-3288



Tel: 212-244-5050

Website: <https://foodmatch.com/>

Products / Services: Deli; Food Products/Snacks; Fresh; Frozen; Ingredients; Natural/Organic; Private Brands

Company Description: Through the hands of our growers, we create great tasting, sustainably produced, authentic foods that nurture community and enhance your quality of life

Primary Contact: Brett Greenberg
Sr. Business Development Manager - Private Brands

Brands: Divina

Foster Farms

Address: 1000 Davis Street
Livingston, CA 95334-1526



Tel: 209-394-7901

Website: <https://www.fosterfarms.com/>

Products / Services: Agricultural; Food Products/Snacks; Meat/Poultry; Natural/Organic; Packaging; Perishables; Supply Chain; Unsaleables

Company Description: At Foster Farms, our mission is to serve families great food. Since 1939, we have provided families with delicious, high-quality chicken and turkey products. Our portfolio includes a wide variety of fresh, frozen, and ready-to-eat poultry products to meet the needs of families.

Foster Farms is a leading poultry company headquartered in Livingston, California. We have grown from a small poultry farm outside Modesto, California, into a thriving food industry leader with over 12,000 Team Members, with operations in Alabama, Arkansas, California, Colorado, Oregon, and Washington.

GoSpotCheck by FORM

Address: 859 Willard Street
Quincy, MA 02169-7482

Tel: 781-356-8981

Website: <https://www.gospotcheck.com/form.com>

Company Description: Because we believe in doers — the ones who take action and get the job done. The ones who change companies and industries forever.

Doers take pride in crushing a goal; closing a sale; making a customer happy; and delivering ahead of schedule.

Doers don't waste time and don't risk results — they do more with less.

We see a world where the doers do less work about work, and have more time for important things — on and off the clock.

Always driving forward and taking pride in what they've accomplished.

We believe in the doers, because we are doers, too. We are customer-obsessed; execution-oriented; growth-minded, and passionately curious.

And we build great products for the doers of the world, so they can do what they do best: Great Work.

Primary Contact: Mr Matt Collins
Chief Marketing Officer

Grey Dog Media

Address: 590 Market St.
West Des Moines, IA 50266-3868

Tel: 515-278-5104

Website:

Products / Services: Advertising/Marketing and Design

Primary Contact: Mr. Adam Ventling
Associate

Hallmark Cards, Inc.

Address: 2501 McGee Street
Kansas City, MO 64108-2615



Tel: 816-274-5111

Website: www.hallmark.com
www.crayola.com
www.hallmarkgreetings.com

Email: Scott.Young@Hallmark.com

Products / Services: Nonfoods

Company Description: Recognized for quality, innovation and “the very best,” Hallmark remains the greetings industry leader and the #1 overall greetings brand. Hallmark combines its best-in-class creative organization with its focus on deep consumer insights to ensure it has the most innovative, relevant products to give today’s consumers new and different reasons to shop the Hallmark brand. Its robust portfolio of consumer brands includes Hallmark Signature, Shoebox, Studio Ink, Hallmark Vida, Hallmark Mahogany and Dayspring. Hallmark produces approximately 10,000 new and redesigned greeting cards annually and holds licensing agreements for seven of the top 10 most popular licensed properties. Its portfolio of businesses includes Hallmark Channel, home of television’s most honored and enduring dramatic series, the Hallmark Hall of Fame, Hallmark Business Connections and Crayola.

Primary Contact: Ms. Amy McAnarney
Vice President and General Manager, Strategic Accounts

Brands: Hallmark

Hanshow America Inc.

Address: 5801 Headquarters Dr
Suite 950
Plano, TX 75024-6189



Tel: 848-468-3969

Website: <https://www.hanshow.com/en>

Products / Services: Equipment; Technology Services

Company Description: Hanshow provides digital technology to help stores and facilities reduce operational costs, increase sales, and deliver a better experience for their customers.

As retailers around the world face a range of challenges to remain profitable amidst surging ecommerce and delivery, rising labor costs and turnover rates, and shifting consumer demands, Hanshow develops solutions that help retailers survive and thrive in this era of uncertainty.

Brands: Nebular Pro Digital Price Tag, Polaris Pro Digital Price Tag

Harmonya

Address: 488 Madison Ave
Suite 1103
New York, NY 10022-5702



Tel: 862-926-8528

Website: www.harmonya.com

Email: info@harmonya.com

Products / Services: Advertising/Marketing and Design; Research; Technology Services

Company Description: Harmonya transforms product data with AI-powered enrichment and insights, enabling CPGs and retailers to optimize categories, uncover growth opportunities, and make data-driven decisions. Our platform integrates unique attributes from consumer reviews and product listings, providing actionable intelligence for marketing, category management, and product innovation. Stay ahead of the competition with fresher, more precise data to fuel your business strategy!

Primary Contact: Cory Nelson
Director of Marketing

The Hartman Group

Address: 3150 Richards Road
Suite 200
Bellevue, WA 98005-4465



Tel: 425-452-0818

Website: www.hartman-group.com

Email: shelley@hartman-group.com

Products / Services: Beverages; Consulting Services; Food Products/Snacks; Nonfoods; Health & Beauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Nutrition; Private Brands; Research

Company Description: The Hartman Group's mission is to translate consumer behavior and food culture into strategic growth opportunities for our clients. With an unmatched depth of knowledge on consumer culture, trends and demand-side strategy, we're able to upend many notions of traditional American eating and drinking patterns to identify unique opportunities and winning strategies.

Primary Contact: Ms. Laurie Demeritt
Chief Executive Officer

Harvest Hill Beverage Company

Address: 1 High Ridge Park
Stamford, CT 06905-1323



Tel: 203-914-1620

Website: <https://harvesthill.com>

Products / Services: Beverages; Natural/Organic; Private Brands

Company Description: Beginning with our acquisition of the beloved Juicy Juice® brand in June 2014, Harvest Hill has grown into one of the nation's leading independent beverage companies in the U.S. Our family of iconic brands, including SunnyD®, Veryfine®, Fruit2O®, Little HUG®, Daily's Cocktails® and Nutrament® will continue to delight families for years to come.

Primary Contact: Ari Labell
President, Sales

Brands: Juicy Juice, Sunny D, Sunny D Vodka Seltzer, Fruit 2 O, Nutrament, Daily's Cocktails, Very Fine, Hugs Fruit Barrels, Guzzlers, Bug Hug Barrels

HCR Incorporated

Address: 80207 US Highway 87
P.O. Box 149
Lewistown, MT 59457-4934

Tel: 406-538-5506

Website: www.hcr-inc.com
www.hcrdoors.com

Email: contact@hcrdoors.com

Products / Services: Refrigeration

Primary Contact: Mr. Dwight Clark
Vice President, Sales

Parent Company: Jamison Door Company

Brands: HCR Air Doors, Jamison

Hillphoenix, A Dover Company

Address: 2016 Gees Mill Road
Conyers, GA 30013-1301



Tel: 770-285-3100

Website: <https://www.hillphoenix.com/>

Products / Services: Fixtures/Shelving/Floors; Refrigeration

Company Description: Since Hillphoenix began with a single New Jersey grocer in search of a solution to a problem, we have made a conscious decision to listen to what our customers need and provide fresh ideas that help them serve their customers better.

Our mission is to provide fresh, industry-leading solutions that help our customers stay relevant and competitively differentiated in their markets through our customer-centric approach to innovation.

Our vision inspires us to become the recognized global leader in creative, flexible and responsible innovations in retail refrigeration.

And the values that every Hillphoenix associate aspires to, drive what we stand for and how we deliver on the promises we make to our customers.

Primary Contact: Ms. Marjorie Proctor
Design and Marketing Specialist

Brands: Hillphoenix, Anthony, The AMS Group, Advansor

Homesome, Inc.

Address: 1488 Darlene Avenue
San Jose, CA 95125-4726



Tel: 855-976-4555

Website: <https://www.homesome.com/>

Products / Services: Advertising/Marketing and Design; Technology Services

Company Description: Homesome is the only digital commerce platform for retailers who need immediate success and future resilience. Built to maximize your online presence, it keeps you ahead of evolving customer needs, amplifies digital engagement, and helps you retain customers who might otherwise turn to the convenient apps of big-box chains.

Primary Contact: Rahul Chabukswar
Chief Executive Officer

Hormel Foods Corporation

Address: One Hormel Place
Austin, MN 55912-3673



Tel: 507-437-5611

Website: <https://www.hormelfoods.com/>

Products / Services: Brokers; Co-Packer; Confectionery; Dairy; Deli; Employment; Energy Management; Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Refrigeration; Supply Chain; Transportation/Distribution Services; Unsaleables

Company Description: Hormel Foods Corporation is a multinational manufacturer and marketer of consumer-branded meat and food products, many of which are among the best known and trusted in the food industry. The company enjoys a strong reputation among consumers, retail grocers, and foodservice and industrial customers for products highly regarded for quality, taste, nutrition, convenience, and value.

Brands: Hormel, Jennie-O, Chi-Chi's, Lloyd's, SPAM, Dinty Moore, Valley Fresh, Stagg, Di Lusso, Saag's, Herb-Ox, Planter's, SKIPPY, Herdez, Wholly Guacamole, Black Label Bacon

HS&R Sales and Marketing Solutions

Address: 2333 San Ramon Valley
Boulevard
Suite 185
San Ramon, CA 94583-1613

Tel: 925-406-0063

Website: <https://www.hrsales.com/>

Products / Services: Advertising/Marketing and Design; Beverages; Brokers; Consulting Services; Dairy; Deli; Floral; Fresh; Frozen; Nonfoods; Household Products/Cleaning/Supplies; Ingredients; Meat/Poultry; Merchandising Services; Natural/Organic; Perishables; Private Brands; Produce; Seafood; Spices

Company Description: HSR Sales and Marketing Solutions is a Broker Sales Agency. HS&R employs a "Solution" based approach to every client. We tailor each Client's deliverables based on their objectives, maximizing results with our Retailer/Customer base. Our methodology is to match our Clients strengths with our Retailer/ Customers available programming, via creative and analytical diagnostics. Our "Hands-on" and relationship driven approach delivers results! Our Geography base consists of Northern California , Southern California, Denver Arizona and the Pacific Northwest.

We believe in full disclosure and mutual agreements on resource deployment.

Our core competencies are concentrated in the following arenas:

- * Center Store Grocery, Including Specialty/Organic
- * Meat/Deli/ Dairy/Refrigerated
- * Frozen Foods- Grocery and Meat
- * Private Label- Perishable and Non-Perishable

Each discipline is managed by an HS&R Associate with excellent skill sets with full "back office" support. Our Technological/Analytical approach combined with terrific relationships delivers superior results for our clients.

Primary Contact: Mr. Chris Spangler
President/CEO

Hussmann Corporation

Address: 12999 St. Charles Rock Road
Bridgeton, MO 63044-2483

HUSSMANN®

Tel: 314-298-6446

Website: <https://www.hussmann.com/>

Products / Services: Maintenance; Merchandising Services; Point-of-Sale Equipment; Refrigeration; Store Design

Company Description: Hussmann is more than a world-class manufacturer of quality display cases and refrigeration systems. We create innovative solutions and value-added benefits that improve your financial results.

Since 1906, Hussmann has provided innovative products for preserving and displaying fresh foods. Today Hussmann is a world leader in manufacturing, selling, installing and servicing its merchandising equipment and refrigeration systems to customers in over 80 countries.

Primary Contact: Patrick Henseler
Marketing Manager, Retail Services

Brands: Hussmann

IFB Agro Industries Limited

Address: Plot No. Ind-5, Sector-1
East Kolkata Township
Kolkata, West Bengal 700107,
West Bengal 700107
India

Tel: 91-98-20016744

Website: www.ifbagro.in

Products / Services: Beverages; Biotechnology; Co-Packer; Employment; Food
Products/Snacks; Food Safety; Frozen; Hard Goods; Household
Products/Cleaning/Supplies; Ingredients; Pet Health & Nutrition;
Private Brands; Seafood; Supplements

Primary Contact: Mr Arup Chatterjee
Strategic Advisor

IMI Global

Address: 202 Sixth Street
Suite 400
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: <https://www.imiglobal.com/>

Email: info@imiglobal.com

Company Description: Since 1995, IMI has worked with some of the smallest and largest agricultural organizations in the United States, approving well over two million head of cattle to date through our USDA Process Verified Programs (<http://processverified.usda.gov/>). We are committed to providing our customers with valuable, industry-leading solutions with a high level of integrity

Primary Contact: Mrs. Cara Gerken
Vice President, Quality

Parent Company: Where Food Comes From, Inc.

IMPACT Risk Partners, a Division of EPIC

Address: 5909 Peachtree Dunwoody Road,
Suite 800
Atlanta, GA 30328-8103



Tel: 226-338-5474

Website: <https://www.epicbrokers.com/products/impact/>
 Primary Contact: Dale Smith
 Managing Director

Impossible Foods

Address: 400 Saginaw Dr.
 Redwood City, CA 94063-4749



Tel: 650-461-4380
 Website: <https://impossiblefoods.com/>
 Products / Services: Deli; Food Products/Snacks; Fresh; Natural/Organic; Supply Chain
 Company Description: We're transforming the global food system by creating better ways to make meat, dairy and fish without using animals -- delicious, good for people, and good for the planet. Our approach: understand what people love about meat, dairy, and fish, and then explore the plant world for specific ingredients that recreate those experiences. In 2016, we launched the Impossible™ Burger: meat made from plants, for people who love to eat meat.
 Primary Contact: Amy Lay
 Executive Assistant, Sales

Inmar Inc.

Address: One West Fourth St.
 Suite 500
 Winston Salem, NC 27101-3971



Tel: 336-770-1969
 Website: <https://www.inmar.com/>
 Email: solutions@inmar.com
 Products / Services: Advertising/Marketing and Design; Consulting Services; Financial Services; Pharmaceuticals; Private Brands; Research; Supply Chain; Technology Services; Unsaleables; Other

Company Description: For more than 40 years — through curiosity and the intelligent use of data and technology — we've been uncovering valuable insights that make it easier for brands and retailers to understand, predict and meet the personalized needs of shoppers. Today, we continue to empower brands and retailers to maximize value to their customers by offering the leading self-service loyalty platform — with best-in-class audience selection, hyper-personalization of incentives + media, advanced analytics, and enhanced measurement. Thanks to proprietary technology, we can apply hundreds of contextual rules to each incentive, creative element, and copy, ensuring personalized media and offers that resonate with shoppers and deliver enhanced results for retailers and advertisers.

Primary Contact: Kathy Hayden
Senior Vice President, Strategic Partnerships

InMarket

Address: 111 Congress Ave
Suite 500
Austin, TX 78701-4076



Tel: 908-232-3337

Website: www.inmarket.com

Email: kpearsall@inmarket.com

Products / Services: Technology Services

Company Description: For the past 14 years, InMarket has been a digital advertising market leader. Our mission is to help marketers connect brands with customers, when & where it matters most. Our industry-leading, real-time marketing and measurement platform helps our customers drive growth and optimize spend by providing data-driven, omnichannel marketing solutions from impression, to visit, all the way to purchase. Including Audiences, Analytics, Activation and Attribution, InMarket's offering helps marketers close the loop between consumer intent & real-world purchase with unique, actionable, and scaled consumer intent, location and transactional data.

Primary Contact: Daniel Perez
CMO

Brands: List Ease, Check Points, Out of Milk, Key Ring

InstaKey Security Systems

Address: 7991 Schaffer Parkway
Littleton, CO 80127

Tel: 303-761-9999

Website: www.instakey.com

Email: cdoyle@instakey.com

Products / Services: Security Systems & Products

Company Description: InstaKey is a key management program that eliminates locksmith call outs with user rekeyable cylinders, non-duplicating keys, and online software that provides auditing and exception reporting.

Primary Contact: Ms. Cita Berthelsen Doyle
Vice President, Sales and Marketing

International Business Machines Corporation (IBM)

Address: 2300 Dulles Station Boulevard
Herndon, VA 20171-6349



Tel: 804-845-0659

Website: www.ibm-i2.ariba.com
<https://www.ibm.com/us-en>

Products / Services: Consulting Services; Point-of-Sale Equipment; Technology Services

Company Description: At IBM, we strive to lead in the creation, development and manufacture of the industry's most advanced information technologies, including computer systems, software, networking systems, point-of-sale systems, kiosks and storage devices for the retail industry.

We translate these advanced technologies into value for our retail customers through our professional solutions and services businesses worldwide.

Today's multi-channel consumers, the most profitable of all consumers, expect more for their loyalty. At the same time, a slowing economy is forcing retailers to slash operating expenses. We have the technology, consulting and financial expertise to help you work smarter in the new economic reality. From streamlining store operations to strengthening customer loyalty, we know what it takes to keep your retail operations ahead of the competition.

Primary Contact: Aaron Stanek
Account Executive

Jamison Door Company

Address: P.O. Box 70
Hagerstown, MD 21741-0070



Tel: 240-313-7948

Website: www.jamisondoor.com
www.hcr-inc.com

Products / Services: Construction; Energy Management; Store Design

JTM Foods, LLC

Address: 2126 E. 33rd Street
 Erie, PA 16510-2554



Tel: 814-899-0886

Website: www.jjsbakery.net

Products / Services: Food Products/Snacks; Perishables; Unsaleables

Company Description: JTM Foods, Inc. is a wholesale baker of snack pies, cakes and crisp rice treats. JTM Foods, Inc. offers a variety of quality baked products for all channels of retail.

Primary Contact: Mr. Lawrence Bilello
 Chief Commercial Officer

Kentucky Center for Agriculture and Rural Development (KCARD)

Address: 411 Ring Road
 Elizabethtown, KY 42701-6767



Tel: 270-763-8258

Website: www.kcard.info/

Products / Services: Agricultural; Food Safety; Meat/Poultry; Produce; Supply Chain

Company Description: The Kentucky Center for Agriculture and Rural Development (KCARD) is a 501 (c)-3 non-profit organization established to facilitate agricultural and rural business development in Kentucky. KCARD is supported through grants from the USDA Rural Cooperative Development Grant program and the Kentucky Agricultural Development Fund.

Primary Contact: Steven Lackey
 Executive Director

KIND Snacks

Address: 1372 Broadway
Suite 300
New York, NY 10018-6107

Tel: 212-616-3006

Website: www.kindsnacks.com

Company Description: KIND is more than just a brand of whole nut and fruit bars made from ingredients you can see and pronounce®—it is also a movement and way of being. At KIND, we aim to make the world a bit kinder through all that we do and how we do it—from the products we create to the way we work, live and give back. And that may be why nutritionists, foodies and social leaders alike all agree that KIND is the best snack around!

Primary Contact: Mr. Ian McBride
Vice President, Sales

Parent Company: Mars Snacking

Klockner Pentaplast Food & Consumer Products

Address: 3585 Klöckner Road
Gordonsville, VA 22942-6148

Tel: 540-832-3600

Website: <https://www.kpfilms.com/en/>

Products / Services: Packaging

Company Description: The Klöckner Pentaplast Group is a global leader in rigid and flexible packaging, printing and specialty solutions, serving the pharmaceutical, medical device, food, beverage and card markets, among others. With a broad portfolio of packaging, films and services powered by innovation, Klöckner Pentaplast plays an integral role in the customer value chain by marketing and safeguarding product integrity, assuring safety, consumer health and protecting brand reputation. Founded in 1965 in Montabaur, Germany, Klöckner Pentaplast has operations in 18 countries and employs over 6,300 people committed to serving customers worldwide from 61 total locations, including 32 production sites.

Primary Contact: Ms. Joan Fowler
Marketing Communications Manager



KSS Retail

Address: 444 W. Third Street
Cincinnati, OH 45202-3421

Tel: 866-746-7180

Website: www.kssg.com
www.KSSRetail.com

Products / Services: Consulting Services; Merchandising Services; Technology Services; Other

Company Description: dunnhumby is the world's leading customer science company. Follow dunnhumby on LinkedIn for news, events and thought leadership. In October 2015 KSS Retail was rebranded as dunnhumby Price and Promotion and new posts will be published on the dunnhumby company page.

dunnhumby's strategic process, proprietary insights, engagement approach and cutting-edge software remove the guesswork from pricing and promotions to create sustained pricing power for retailers. Pricing power that grows customer loyalty and long-term profit. From strategy to execution, we can help you avoid the race to the bottom and deliver prices and promotions that are meaningful to your customers.

The dunnhumby practice team knows price and promotion inside and out, with specialized expertise earned over decades. Moreover, our industry-leading optimization and analytics solutions are proven and built to support even the world's largest retailers. Make quick, customer-centric decisions based on the best in demand science. Clients include Tesco, AutoZone, 7-Eleven, Southeastern Grocers, Raley's, and many others. Contact us to learn more

Primary Contact: Mr. Mark Hawtin
Senior Vice President

Parent Company: dunnhumby

Brands: KSSPriceStrat, KSSRetail Heartbeat

Lavazza North America Inc.

Address: 1301 Wilson Drive
West Chester, PA 19380-5954



Tel: 215-262-1585

Website: www.lavazza.us
lavazza.com

Email: us.info@lavazza.com

Products / Services: Agricultural; Beverages; Food Products/Snacks; Natural/Organic

Company Description: Before being served, coffee passes through forty pairs of hands in its journey from sowing to an espresso cup. Behind every one of these exchanges, there is a different culture, a face, a story to be told. 40 Hands is a journey to discover the people who have decided to dedicate their lives to their passion for coffee. The coffee journey follows a path that unfolds through generations and latitudes, united by the same values: "Respect, dedication and responsibility, especially towards nature," says Enrique Mancilla Oyos, a Peruvian farmer who has been working with Lavazza for years. His ancestors processed coffee at Nagazú, but at the time there were no roads, so production was limited to the needs of the family.

Primary Contact: Andrea Chiaramello
Senior Vice President North America Retail Sales

Parent Company: Lavazza North America Inc.

Brands: Lavazza, Kicking Horse Coffee

Loadsmart

Address: 175 W. Jackson Blvd Suite 1400
Chicago, IL 60604-2766



Tel: 646-887-6278

Website: <https://loadsmart.com/>

Email: carolina.morais@loadsmart.com

Products / Services: Store Design; Supply Chain; Technology Services; Transportation/Distribution Services

Primary Contact: Carolina Morais
Marketing Events

Lumitech Lighting Solution GmbH

Address: Technologiepark 10
Jennersdorf 8380
Austria



Tel: +43-676-4102710

Website: <https://lumitech.com/>

Products / Services: Store Design; Technology Services; Sustainability

Company Description: Working today on the sustainable lighting technologies of tomorrow: LUMITECH has been committed to this principle since it was founded in 1997 in Jennersdorf, Austria.

Together, we successfully develop and deliver the most innovative lighting solutions for our OEM customers. These help them to differentiate themselves, improve their image and brand and grow their business sustainably.

LUMITECH stands for the best white light quality, high color rendering, special color locations, high efficiency, one hundred percent reliability and maximum flexibility. In order to meet these high quality standards, we rely exclusively on European production.

Primary Contact: Martin Dobler
Senior Consultant Strategic Projects

Maker's Pride

Address: 3333 Finley Road
Suite 100
Downers Grove, IL 60515-1227



Tel: 630-967-3600

Website: <https://www.makerspride.com/>

Products / Services: Food Products/Snacks; Packaging; Private Brands

Company Description: Maker's Pride is a leading contract manufacturing partner, trusted by some of the world's most iconic food brands. Headquartered in North America, our team of CPG industry experts has spent the last 16 years driving innovation, quality, and growth. Today, with over 27 facilities across the continent, we produce a wide range of delicious foods enjoyed by millions—though you may not know our name.

Behind the scenes, we collaborate with top brands across multiple categories, including snacks, baked goods, nutrition products, fresh foods, and frozen entrees. Our commitment to excellence has made us one of the fastest-growing companies in the industry

Primary Contact: Tony Earley
Vice President Customer & Commercial Strategy

Mama's Creations, Inc.

Address: 355 Murray Hill Parkway
East Rutherford, NJ 07073-2139



Tel: 201-531-1212

Website: <https://mamascreations.com/>

Products / Services: Food Products/Snacks; Fresh; Frozen

Company Description: Mama's Creations is your ultimate destination for fresh, easy-to-prepare dishes that capture the essence of grandma-quality food. Built off the authentic Italian heritage of Mama Mancini's, our name pays tribute to the treasured kitchens of grandmothers worldwide, where each meal is crafted with passion and care.

Brands: Mama Mancini's®
The Olive Branch
Creative Salads

Maple Leaf Farms Inc.

Address: 101 E. Church Street
P.O. Box 167
Leesburg, IN 46538-7701



Tel: 800-348-2812

Website: www.mapleleafarms.com

Products / Services: Fresh; Natural/Organic; Perishables

Company Description: Four Generations and more than 60 years later, Maple Leaf Farms duck continues to create culinary experiences from the kitchen table to restaurants around the world. Our farm to fork focus and vertical integration ensures that you are getting the tastiest duck in the most sustainable and humane way possible.

We knew from the start that treating our ducks right is our top priority. That's why we put care into every step of farming, feeding, and processing. We keep our ducks as happy and healthy as possible at our farms. They eat a healthy balance of grains and veggies and are free to roam in cage free barns. We knew this was a priority from the start, so we developed the first and only duck well-being guidelines with veterinarians and poultry scientists from all over the country.

Our Trident Stewardship Program is the leading duck care program in the world.

Primary Contact: Ms. Olivia Tucker Ruddell
Director of Marketing

Brands: Whole Duck
Roast Half Duck
Duck Breast
Duck Legs
Duck Appetizers

Market Performance Group

Address: 40 Lake Shore Drive
Princeton Junction, NJ
08550-4913

Tel: 631-624-2366

Website: <https://www.marketperformancegroup.com>

Products / Services: Consulting Services

Company Description: Market Performance Group (MPG) is a leading end-to-end, strategy & services omnichannel commerce agency focused on creating the best PATH FORWARD — from market strategy to in-market reality — for today's fastest-growing consumer packaged goods (CPG) manufacturers. With unparalleled depth and breadth of omnichannel operating experience, MPG builds and activates strategies that synergistically drive brand sales performance across both eCommerce and Brick & Mortar retailers. The company leverages the expertise of seasoned manufacturer and retailer experts with significant experience delivering top-line revenue and bottom-line profit. Its highly regarded team of 400+ strategy and commercialization professionals combine leading-edge omnichannel expertise with strategic consumer, category, and marketplace insights to create competitive advantage and drive profitable growth for CPG brands.

Whether focused on game-changing business strategies or go-to-market executional support, MPG has built a strong reputation as a trusted partner and valuable resource to health & wellness, food & beverage, and retail giants, along with leading private equity firms and their operating companies. MPG offers best-in-class, end-to-end capabilities and integrated solutions for a wide range of strategy and commercialization needs. These include Strategy & Business Consulting, Omnichannel Strategy & Services, Business Analytics & Insights, Consumer Marketing & Retail Activation, Order to Cash/3 PL and FleXforce®, for short- or long-term, plug-and-play support for marketing, sales strategy and other capability areas.

Primary Contact: Maya Bendavid
Assoc. Mgr Marketing & Events

Marketing By Design

Address: 500 Cummings Center
Suite 2500
Beverly, MA 01915-6232



Tel: 978-969-0105
Website: <https://www.mbdesign.com/>
Products / Services: Advertising/Marketing and Design
Company Description: WE NEVER SLEEP, WITH OFFICES IN EVERY TIME ZONE, WE DON'T HAVE TO
We're proudly independent, and that creates a spirit of togetherness. In the last 10 years we have grown five studios across the U.S. and two more internationally in China and the U.K.

We're a group of originals. Fun-loving, but fiercely driven. Uniquely Qualified to tell your story.

OUR PARTNERS BRING IT ALL TOGETHER
Primary Contact: Ms. Maria Dubuc
President

Marketing Management, Inc.

Address: 4717 Fletcher Avenue
Fort Worth, TX 76107-6826



Tel: 817-731-4176
Website: www.mmibrands.com
Products / Services: Advertising/Marketing and Design; Brokers; Co-Packer; Consulting Services; Food Safety; Merchandising Services; Packaging; Private Brands

Company Description:	<p>Marketing Management Inc. (MMI) is a sales and marketing company focused on consumer packaged goods with brand owners and manufacturers of brands.</p> <p>Our suite of services is offered through a collection of companies dedicated to specific functions along the lifecycle of consumer packaged goods. Our focus is not only with new and emerging brands wanting to gain initial distribution into the marketplace, but also with brands that have successfully entered the consumer retail space, but need assistance in managing their business.</p> <p>We help clients plan for expansion across all of North America, including Canada and Mexico. We can start early in the lifecycle with initial brand development, sales planning and the communication of your product's unique selling propositions (USPs), which we validate through consumer research. Or we can enter the journey after critical distribution has been achieved and your business needs more attention to take advantage of market place opportunities.</p> <p>Whether you are an emerging brand looking to compete or an existing mid-tier relevant brand wanting to expand... our organization can guide you along the journey of success. MMI is YOUR TRUSTED RESOURCE for SUCCESS.</p>
Primary Contact:	Mr. Tim Hauser Vice President
Brands:	Too many to list

Mars Food and Nutrition

Address: 1131 W Blackhawk St
Chicago, IL 60642-2404



Tel: 479-236-6213
 Website: www.mars.com
 Email: chad.crumby@effem.com

Company Description: Mars Food is dedicated to providing better food today and a better world tomorrow. We seek to make everyday meals healthier, easier, more affordable and tastier, and to serve more communities responsibly. We employ more than 2,000 Associates and have 11 manufacturing sites. Our 12 leading food brands are available in more than 28 countries, and include a one billion-dollar brand, UNCLE BEN'S®, which is more than 70 years old.

Primary Contact: Mr. Chad Crumby
Senior Category Team Lead

Parent Company: Mars Snacking

Mars Snacking

Address: 800 High Street
Hackettstown, NJ 07840-1552



Tel: 908-852-1000

Website: www.wrigley.com
www.mars.com
<https://www.kindsnacks.com/>

Products / Services: Beverages; Confectionery; Food Products/Snacks; Natural/Organic; Pet Health & Nutrition

Company Description: Wrigley is a recognized leader in confections with a wide range of product offerings, including gum, mints, and hard and chewy candies. The Company has operations in more than 50 countries and distributes its world-famous brands in more than 180 countries. Wrigley employs approximately 17,000 Associates globally and is part of Mars, Incorporated. Five Wrigley brands — Wrigley's Spearmint®, Juicy Fruit®, Altoids®, Life Savers® and Doublemint® — have heritages stretching back more than a century.

Primary Contact: Mr. Mike Gilroy
Vice President, Trade Development and Sponsorship

Brands: 3 Musketeers, Amicelli, Aquarian, Balisto, Bisc&, Bounty, Canigou, Castellari, Catsan, Celebrations, Cesar, Chappi, Combos, Cookies&, Crazy Hair, Dove, Ebly, Ethel-M, Exelpet, Fanfare, Flavia, Flyte, Galaxy, Golden Cob, Good-O, Greenies, Kal Kan, Kan Tong

Mars, Incorporated

Address: 6885 Elm Street
McLean, VA 22101-6031

Tel: 703-821-4900

Website: <https://www.mars.com/>

Primary Contact: Mr. Jarid Lukin
General Manager, M&M'S Global Retail Stores

Parent Company: Mars Snacking

Marsh & McLennan, Inc.

Address: 6 PPG Pl.
Suite 300
Pittsburgh, PA 15222-5406

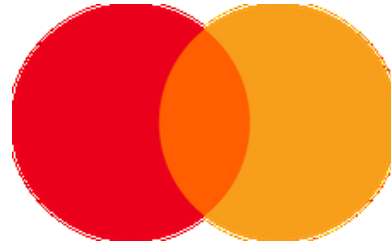
Tel: 412-288-8949

Website: www.mmc.com/

Parent Company: Oliver Wyman Group

Mastercard

Address: 4250 N. Fairfax Drive
Suite 1100
Arlington, VA 22203-1665



Tel: 703-875-7700

Website: <https://www.mastercardservices.com/en>
<https://www.mastercardservices.com/en/capabilities/sessionm>

Email: info@mastercardservices.com

Products / Services: Consulting Services; Financial Services; Technology Services

Company Description: Mastercard Data & Services encompasses Mastercard's offerings beyond the transaction. We offer a suite of services to empower CPGs, grocers and retailers to drive smarter decisions with better outcomes.

Primary Contact: Kevin Bedoya
Senior Analyst

Brands: Test & Learn (R) (formerly Applied Predictive Technologies)
SessionM, a Mastercard Company
Dynamic Yield, a Mastercard Company

McCall Farms, Inc.

Address: 6615 S. Irby Street
Effingham, SC 29541-3577



Tel: 843-662-2223

Website: www.mccallfarms.com

Products / Services: Nonfoods

Primary Contact: Mr. Woodrow Swink
Co-President

Brands: Margaret Holmes, Glory Foods, Bruce's Yams, Peanut Patch, Allens, Popeye, Veg-all, Princella

McCormick & Company, Inc.

Address: 24 Schilling Road
Suite One
Hunt Valley, MD 21031



Tel: 410-527-6000
Website: <https://www.mccormick.com/>
<https://www.mccormickcorporation.com/>

Products / Services: Food Products/Snacks

Company Description: McCormick & Company, Incorporated (NYSE: MKC) is a global leader in flavor and one of the most respected and familiar names in the industry. In business for over 130 years, McCormick manufactures, markets, and distributes spices, seasoning mixes, condiments, and other flavorful products to the entire food industry—retail outlets, food manufacturers, and foodservice businesses. McCormick creates flavors for a wide range of applications, such as beverages, snacks, dairy, bakery/confectionary, savory, performance nutrition, and health.

Primary Contact: Ms. Colleen Johnson
Vice President Trade Marketing & Sales Operations

Brands: Bag 'n Season, Gourmet Collection, Grill Mates, Old Bay, Zatarain's, Thai Kitchen, Simply Asia, Lawry's, Mojave, Billy Bee

McKinsey & Company

Address: 300 E. Randolph Street
Suite 3100
Chicago, IL 60601-5075



Tel: 312-551-3500
Website: www.mckinsey.com

Products / Services: Consulting Services

Company Description: We are a global management consulting firm that serves a broad mix of private, public and social sector institutions. We help our clients make significant and lasting improvements to their performance and realize their most important goals. With nearly a century of experience, we've built a firm uniquely equipped to this task.

Primary Contact: Mr Eric Marohn
Retail Expert

Mercatus

Address: 33130 Magnolia Circle
Suite B
Charlotte, TX 77354-4169



Tel: 929-447-0444

Website: www.mercatus.com
www.linkedin.com/company/mercatus-technologies-inc/

Email: solutions@mercatus.com

Products / Services: Consulting Services; Technology Services

Company Description: Mercatus drives digital transformation for retailers through an extensive suite of connected commerce and personalization solutions. We enhance shopper engagement, tailor experiences to individual preferences, and cultivate enduring loyalty across retail businesses of every size. Our mission is to enable retailers to captivate customers, boost sales, foster retention, and deepen loyalty in a digital world. With our cutting-edge solutions, retailers can streamline operations, enrich customer experiences, and realize substantial growth. Embark on the digital transformation journey and unleash the full potential of your retail business with Mercatus.

Primary Contact: Ms. Emi Takeda
 Director, Marketing

MIC Food Group

Address: 13595 SW 134th Avenue
 Suite 201
 Miami, FL 33186-4580



Tel: 786-507-0540

Website: <https://micfood.com/>

Products / Services: Co-Packer; Frozen; Natural/Organic

Company Description: MIC Food Group® is a solutions provider to the retail and food-service industry, offering value-added frozen tropical products.

MIC Food Group® pioneered the frozen plantain industry over 30 years ago with the introduction of its prepared and frozen tostones. Since then, our product offering has grown to include frozen, ready-to-heat & serve sweet plantains, yuca, cassava boniato, sweet potato, pineapple and other tropical specialties.

We grow, handle and distribute wholesale tropical fruits and vegetables that are easy to prepare and serve without compromising quality or taste. We are the company behind Big Banana® and Tio Jorge®, two of the tropical food industry's most trusted brands.

Primary Contact: Ms. Valeria Lytton
 Senior Director of Marketing

Brands: Big Banana®
 Tio Jorge®
 United Flavors®

Microsoft Corporation

Address: One Microsoft Way
Redmond, WA 98052-8300



Tel: 425-882-8080

Website: <https://www.microsoft.com/en-us/>
<https://news.microsoft.com/source/>

Email: anjedry@microsoft.com

Products / Services: Technology Services

Company Description: Every company has a mission. What's ours? To empower every person and every organization to achieve more. We believe technology can and should be a force for good and that meaningful innovation contributes to a brighter world in the future and today. Our culture doesn't just encourage curiosity; it embraces it. Each day we make progress together by showing up as our authentic selves. We show up with a learn-it-all mentality. We show up cheering on others, knowing their success doesn't diminish our own. We show up every day open to learning our own biases, changing our behavior, and inviting in differences. Because impact matters.

Microsoft operates in 190 countries and is made up of approximately 228,000 passionate employees worldwide.

Primary Contact: Randi Danley
Senior Product Mktg Mgr., Global Industry Marketing

Milken Institute

Address: 4021 stansbury mill rd
monkton, MD 21111-2513



Tel: 443-895-8606

Website: <https://milkeninstitute.org/programs/feeding-change>

Email: hfreishtat@milkeninstitute.org

Products / Services: Other

Company Description: Through our programs and focus areas, we collaborate with cross-sector stakeholders and experts, bring together influential changemakers, convene food leaders at Milken Institute events, advocate strongly for Food Is Medicine prescriptions and the continuum of care, champion the central role of food systems in addressing climate change, and explore how market-based innovations and public/private investment can address complex food systems challenges.

Primary Contact: Holly Freishtat
Senior Director of Feeding Change

Milo's Tea Company

Address: 3112 Dublin Lane
Bessemer, AL 35022-4838



Tel: 205-424-4284

Website: drinkmilos.com

Products / Services: Beverages

Company Description: Milo's was founded as a restaurant in 1946 by Milo and Bea Carlton after Milo returned from serving our country in World War II. Milo's philosophy was simple: use high quality, natural ingredients, listen to your customers, and never sacrifice taste. This vision still guides us today as we source high-quality ingredients and never add colors or preservatives to our beverages. More than seventy-five years later, Milo's is still a family-owned business and also a Certified Women Owned Business with corporate headquarters in Bessemer, Alabama. Milo's is also a Platinum-Certified Zero Waste Manufacturer devoted to sustainable practices and the stewardship of local communities and the environment.

Primary Contact: Dan Weingart
Chief Growth Officer

Minerva Foods, USA Inc.

Address: 2400 E Commercial Blvd
Suite 711
Fort Lauderdale, FL 33308-4052



Tel: 816-730-1952

Website: <https://www.minervafoods.com/>

Products / Services: Food Products/Snacks; Meat/Poultry

Company Description: Minerva Foods is a leading beef exporter in South America and also operates in the processed meat sector, selling its products to more than 100 countries. In addition to Brazil, Minerva Foods has a presence in Paraguay, Argentina, Uruguay, and Colombia, and has specialized sheep processing plants in Australia.

Primary Contact: Camila Padoan
Commercial Director USA Office

Mirasco Inc

Address: 900 Circle 75 Parkway
Suite 200
Atlanta, GA 30339-3075



Tel: 770-956-1945
Website: www.mirasco.com
Email: mirasco.com
Products / Services: Fresh; Frozen; Meat/Poultry; Seafood
Primary Contact: Dan Peed
Chief Business Development Officer

Mistica Foods

Address: 1811 W Fullerton Ave
Addison, IL 60101-1475
Tel: 630-543-5409
Website: <https://www.misticafoods.com/>
Products / Services: Co-Packer; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry;
Private Brands
Company Description: With over 30 years of meat processing, food science, marketing, and procurement experience, our knowledgeable team customizes and implements a strategy to improve your product costs and create on trend menu solutions. Our proven approach and driven culture delivers results, true to each customer's specific needs. We love what we do and are passionate about making a measurable impact in all we do for our customers.
Primary Contact: Bernadette Krzysiak
Marketing Director
Brands: Mistica Ranch Meats

Mizuho Bank, Ltd.

Address: 1251 Avenue of Americas
New York, NY 10020
Tel: 212-282-4605

Website: <https://www.mizuhobank.com/index.html>
 Email: john.yang@mizuhocbus.com
 Products / Services: Research
 Primary Contact: Ms. Masayo Sonoda
 Industry Research Analyst

Molson Coors Beverage Company

Address: 320 S. Canal St.
 Chicago, IL 60606-5707



Tel: 312-496-2000
 Website: <https://www.molsoncoors.com/>
 Products / Services: Beverages
 Company Description: The Molson Coors Beverage Company is a multinational brewing company, formed in 2005 by the merger of Molson of Canada, and Coors of the United States. It is the world's seventh largest brewer by volume

While the company is incorporated in the United States, it is traded on stock exchanges in both the United States and Canada, and control is equally shared between the Molson and Coors families. The company is headquartered at 1801 California Street, a 1,372,179-square-foot (127,479.6 m²), 53-story building formerly known as the Transamerica Tower in Denver. It occupies 67,000-square-foot (6,200 m²) of space located on the 45th, 46th and part of the 47th floors of the structure.[7][8]

Molson Coors expanded significantly after the merger of Anheuser-Busch InBev and SABMiller in October 2016. This was achieved because during the plans for the merger, SABMiller had agreed to divest itself of the Miller brands by selling its stake in MillerCoors to Molson Coors.[9]

Primary Contact: Mr. Jeff Scanlan
 North American Vice President, Grocery

Brands: Coors Light, Miller Lite, Keystone Light, Miller High Life, Miller 64, Blue Moon, Killian's Irish Red, Leinenkugel's, Peroni Nastro Azzurro, Pilsner Urquell, Grolsch, Henry Weinhard's, Coors Banquet, Miller Genuine Draft, Foster's, Miller Chill, Molson, S

Mountaire Farms, Inc.

Address: Route 24 East
 Millsboro, DE 19966
 Tel: 302-436-8241

Website: www.mountaire.com
 Email: bkrushinskie@mountaire.com
 Products / Services: Natural/Organic; Perishables
 Primary Contact: Mr. Bruce Mooney
 Vice President, Retail Sales
 Brands: Mountaire, Private Label

MSA Safety

Address: 1000 Cranberry Woods Drive
 Cranberry Township, PA
 16066-5207



Tel: 724-334-5000

Website: <https://us.msasafety.com>
www.mybacharach.com

Products / Services: Construction; Energy Management; Equipment; Food Safety;
 Refrigeration; Store Design; Technology Services; Other

Company Description: Established in 1914, MSA Safety Incorporated is the global leader in the development, manufacture and supply of safety products that protect people and facility infrastructures. Many MSA products integrate a combination of electronics, mechanical systems and advanced materials to protect users against hazardous or life-threatening situations. The company's comprehensive product line is used by workers around the world in a broad range of markets, including the oil, gas and petrochemical industry, the fire service, the construction industry, mining and the military. MSA's core products include self-contained breathing apparatus, fixed gas and flame detection systems, portable gas detection instruments, industrial head protection products, fire and rescue helmets, and fall protection devices.

Primary Contact: Zachary Ziegler
 Product Line Manager

Brands: Bacharach
 MSA
 FieldServer
 Parasense
 Neutronics

Multisorb Filtration Group

Address: 325 Harlem Road
 Buffalo, NY 14224-1825



Tel: 716-824-8900

Website: www.multisorb.com
<https://www.multisorb.com/>

Products / Services: Energy Management; Equipment; Fresh; Frozen; Meat/Poultry; Packaging; Store Design; Supplements; Technology Services; Sustainability

Company Description: Dispensing Equipment
 Production lines run smoother, faster, and with less interruption when using Multisorb APA series dispensers. Trusted by the world's leading companies.

Primary Contact: Mr. Jeff Brown
 Director of Sales- Food Business

Brands: FreshPax, FreshSnax, FreshMax, FreshPax CR

Musco Family Olive Co.

Address: 17950 Via Nicolo
 Tracy, CA 95377-9767

Tel: 209-836-4600

Website: <https://www.olives.com/>

Email: sales@olives.com

Products / Services: Food Products/Snacks

Company Description: Since 1942, the Musco Family Olive Company has been focused on providing the highest quality olives to the foodservice industry. Nearly 80 years later, we're prouder than ever to supply many of the California Black Ripe and Sliced Olives found in restaurants across the country.

The California Difference

As the only 100% California-owned, family-run full-line olive business in America, the Musco Family Olive Company is known for outstanding, uncompromising quality. Our supply chain has been the same for decades, anchored by long-term relationships with multi-generational California farmers. Our black ripe olives are sourced from over 450 California growers — each one a valued member of our extended family. Our process is completely transparent, resulting in consistently superior-quality olives from tree to table. Our competitors, on the other hand, mix and match different types of olives from a variety of countries, resulting in inconsistent textures and flavors.

Primary Contact: Mr. Felix Musco
 Chief Executive Officer

Brands: Pearls and Early California

Naddif Sales & Marketing

Address: 170 Main Street
 Tewksbury, MA 01876-1765



Tel: 978-858-0077

Website: <https://www.naddif.com/>
Info@naddif.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Food Products/Snacks; Fresh; Meat/Poultry; Merchandising Services; Perishables; Produce

Company Description: Naddif Sales & Marketing is a recognized leader in the Perishable Food Industry. Our team's expertise in meat, deli, seafood, and specialty food products and our commitment to excellent customer service is the key to our growth and the growth of our customers and vendors.

Our company currently represents many well-known national and regional brands. We service Supermarkets and Food Distributors from the Mid-Atlantic through the Northeastern United States. We are committed to personally monitoring the needs and wants of our customers and vendors. Our experienced staff is dedicated to increasing sales and providing the best possible service to our retailers and vendor partners. We offer a wide range of services including market surveys, retail merchandising and sales support. We are knowledgeable in commodity markets, private label development, as well as market and products trends.

Primary Contact: Neal Fraser
President

Nature Fresh Farm Sales Inc

Address: 33 Princess St.
Suite 201
Leamington, Ontario N8H 2X8
Canada



Tel: 519-326-1111

Website: www.naturefresh.ca
<https://naturefreshfarms.com/>

Products / Services: Agricultural; Food Products/Snacks; Fresh; Natural/Organic; Packaging; Perishables; Produce

Company Description: Growing for a kinder future
Imagine breaking from tradition to ensure a brighter future for generations to come. At Nature Fresh Farms®, we're committed to nourishing people and the planet through greenhouse farming.

Since 1999, our family-owned company has sought a simple yet profound goal: To cultivate a kinder, healthier future. And decades later, we've become one of North America's largest vertically integrated leaders in greenhouse-grown produce. We're growers, for sure, but in more ways than one – greenhouse builders, plant nurturers, and partners with like minds and kindred spirits.

Our vision goes far beyond our current accomplishments ... we are committed to innovation and conservation, to reduce waste and promote biodiversity, and to create a friendlier future for all.

Primary Contact: Amanda Armstrong
Vice President, Product and Brand Strategy

Navajo Manufacturing Company Incorporated

Address: 5330 Fox Street
Denver, CO 80216-1630

Tel: 303-996-7637

Website: <https://navajoinc.com/>

Products / Services: Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies

Primary Contact: Ms. Deborah Levy-Abreu
CEO

Northeast Food Marketing

Address: 30 Myano Lane
Suite 30
Stamford, CT 06902-4532

Tel: 203-989-4953

Website: <https://www.northeastfoodmarketing.com/>

Products / Services: Brokers

Company Description: Northeast Food Marketing is a full service food broker. Founded in 1990, Northeast Food Marketing has become the Undisputed Perishable Leader throughout the Northeast. 100% of the product lines we represent are sold and marketed in the "Big 6" perishable departments: Meat, Frozen Meat, Deli, Dairy, Frozen Grocery, Seafood.

Primary Contact: Ms Margie Sperandeo
Financial Manager

Numerator

Address: 24 E Washington St.
Suite 1200
Chicago, IL 60602-1757



Tel: 312-585-3927

Website: <https://www.numerator.com/>

Email: hello@numerator.com

Products / Services: Consulting Services; Research; Supply Chain; Technology Services

Company Description: Numerator is a data and tech company bringing speed and scale to market research. Numerator blends first-party data from over 1 million US households with advanced technology to provide unparalleled 360-degree consumer understanding for the market research industry that has been slow to change. Headquartered in Chicago, IL, Numerator has more than 5,800 employees worldwide. The majority of Fortune 100 companies are Numerator clients.

Primary Contact: Jazmin Nevarez
Marketing Associate Programs Manager

Oliver Wyman Group

Address: 1166 Avenue of the Americas
New York, NY 10036-2708



Tel: 212-345-8000

Website: www.oliverwyman.com

Products / Services: Consulting Services

Company Description: We are committed to industry specialization because we know you don't have time for a learning curve. Here are the industries where we have world-class expertise.

Primary Contact: Mr. Mike Matheis
Senior Partner

Organic Marketing Institute

Address: 47227 Longwood Court
Sterling, VA 20165-7638



Tel: 202-969-8534

Website: organicmarketinginstitute.org

Email: info@organicmarketinginstitute.org

Products / Services: Advertising/Marketing and Design; Agricultural; Dairy; Food Safety; Fresh; Ingredients; Natural/Organic; Perishables; Supply Chain; Sustainability

Company Description: The Organic Marketing Institute (OMI) is a non-profit organization dedicated to increasing awareness of the environmental and public health benefits of organic agriculture, while building greater transparency and trust in an often confusing marketplace. Through research, education, and advocacy, OMI supports industry partners, including brands and retailers, in meeting consumer demand for authenticity and sustainability. By advancing third-party certification and expanding the organic baseline into new product categories, OMI helps businesses mitigate risk and empowers shoppers to make more confident, informed, and sustainable choices.

Primary Contact: Lauren Tonti
Board President

OSMG Cincinnati, LLC.

Address: 9922 Windish Road
West Chester, OH 45069

Tel: 513-463-0430 ext.1202

Website: <https://www.onshelfmarketing.com>

Email: ChristianBunse@onshelfmarketing.com

Company Description: Since 2006, we've provided a solution for companies that desire to have best-in-market representation. You no longer have to choose between regional expertise and a national broker. With OSMG, you get the best of both worlds.

How it works
Each OSMG partner serves as an independently-owned regional broker, with personal relationships and familiarity with their specific accounts in their region of the country.

When you decide that you want nationwide coverage, the partners join together seamlessly to create one cohesive broker - On Shelf Marketing Group (OSMG).

The same time and dedication you would receive in a local setting is applied throughout the nation.

Primary Contact: Christian Bunse
Executive Vice President

Parent Company: SellEthics Marketing Group, Inc.

Our Home

Address: 712A Main Street
Boonton, NJ 07005-1450

Our Home

Tel: 973-996-4010

Website: <https://our-home.com/>

Products / Services: Food Products/Snacks; Private Brands

Company: Family of Snacks

Description: We nourish families and communities by delivering the best snacks from our home to yours.

Our Home's mission is to get delicious snacks into the hands of our communities.

There's a snack for everyone

We make snacks for everyone, and are known for flavorful, delicious snacks with better ingredients to satisfy every occasion and craving.

Primary Contact: Jay Soulliere
CFO

Brands: Food Should Taste Good, R.W> Garcia, Pop Chips, Sonoma Creamery, PamCrisps, Pop Secret, Good Health, You Need This, Real Food From the Ground Up

Panasonic Corporation

Address: 1-15 Matsuo Cho
Kadoma, Osaka
Japan

Tel:

Website: www.panasonic.com/

Parent Company: Hussmann Corporation

Parasense, Inc.

Address: 10 Ferry Street, Unit 438
Concord, NH 03301-5052

Tel: 603-230-9511

Website: www.parasense.com

Email: parasense@aol.com

Parent Company: MSA Safety

Pensa Systems

Address: 4704 East Cesar Chavez Street
Building B, Suite 6
Austin, TX 78702-5159



Tel:

Website: <https://www.pensasystems.com/>

Email: info@pensasystems.com

Products / Services: Merchandising Services; Supply Chain; Technology Services

Company Description: Pensa is a leading innovator in changing the way CPG retailers and brands manage retail shelf inventory. Pensa uses motion-based computer vision and artificial intelligence to enable CPG retailers and brands to reduce stock-outs and boost revenue by digitally reconstructing the shelf to deliver highly accurate real-time visibility of the store shelf at a fraction of the cost of other solutions. Pensa requires no fixed infrastructure, reference images or planograms, is quick to deploy and scale, and can accurately capture an entire store aisle in seconds.

Primary Contact: Nick Blanchette
Director of Product Marketing

Pine Manor/Miller Poultry

Address: 9622 W CR 350N
P.O. Box 239
Orland, IN 46776-0239

Tel: 260-829-6650 ext.573

Website: www.millerpoultry.com

Email: sallyd@millerpoultry.com

Products / Services: Agricultural; Meat/Poultry

Primary Contact: Mr. Galen D Miller
Owner and President

Primo Brands

Address: 900 Long Ridge Road
Building 2
Stamford, CT 06902-1140



Tel: 203-531-4100

Website: <https://www.primobrands.com/>

Products / Services: Beverages

Company Description: Primo Brands is a leading North American branded beverage company focused on healthy hydration, delivering responsibly sourced diversified offerings across products, formats, channels, price points, and consumer occasions, distributed in every U.S. state and Canada. Our comprehensive portfolio of highly recognizable and conveniently packaged branded water and beverages reach consumers through retail outlets, hotels, hospitals, and food service accounts, as well as direct delivery to homes and businesses. Our brands include established "billion-dollar brands" Poland Spring® and Pure Life®, premium brands Saratoga® and Mountain Valley®, regional leaders Arrowhead®, Deer Park®, Ice Mountain®, Ozarka®, and Zephyrhills®, purified brands include Primo Water® and Sparkletts®, and flavored and enhanced brands Splash Refresher™ and AC+ION®. Our industry-leading line-up of innovative water dispensers create consumer connectivity through recurring water purchases. We operate a vertically integrated coast-to-coast network distributing to more than 200,000 retail outlets and directly reaching consumers through Refill, Exchange, and Direct Delivery.

Primary Contact: Mr. Joe Wiggetman
Chief Customer Officer

Brands: Saratoga, Arrowhead, Deer Park, Ice Mountain, Ozarka, Poland Spring, Zephyrhills, Mountain Valley, Splash, Action, Pure Life, Sparkletts

PromoWorks

Address: 10205 Bayart Way
Huntersville, NC 28078-6463

Tel: 714-310-4373

Website: www.promoworks.com

Parent Company: CROSSMARK

Publicis Commerce

Address: 375 Hudson St
New York, NY 10014-3658

Tel: 217-778-6373

Website: publiciscommerce.com

Products / Services: Advertising/Marketing and Design

Primary Contact: Tonya Jones
Executive Assistant

R3 Retail Development

Address: 718 NE Sixth Avenue
Camas, WA 98607-2013



Tel: 360-210-0305

Website: www.R3retaildevelopment.com

Email: Hello@r3retaildevelopment.com

Products / Services: Construction; Consulting Services; Energy Management; Equipment; Maintenance; Refrigeration; Store Design

Primary Contact: Mr. Rick Ferguson
Owner

Red Angus Association of America

Address: 18335 E 103rd Ave., Suite 202
Commerce City, CO 80022-3103

Tel: 940-387-3502

Website: <https://redangus.org/>

Email: info@redangus.org

Products / Services: Agricultural; Association

Company Description: The Red Angus Association of America (RAAA) serves the beef industry by enhancing and promoting the competitive advantages of Red Angus and Red Angus-influenced cattle. The RAAA provides commercial producers with the most objectively described cattle in the industry by seeking and implementing new technologies based on sound scientific principles that measure traits of economic importance.

Primary Contact: Mr. Greg Ruehle
Executive Vice President

Reynolds Consumer Products

Address: 1900 W. Field Court
Lake Forest, IL 60045-4828



Tel: 847-482-2480

Website: <https://www.reynoldsconsumerproducts.com/>

Products / Services: Fresh; Frozen; Nonfoods

Company Description: Two of the most trusted household brands, Reynolds® and Hefty®, joined together as Reynolds Consumer Products in 2010. While the establishment of this new company made it official, the truth is that Reynolds® and Hefty® products have been found side-by-side in the kitchens of American families for more than three generations.

The creation of both the Reynolds® and Hefty® brands is the direct result of American ingenuity mixed with a bit of elbow grease. Reynolds Wrap® foil was invented after aluminum was no longer needed for military use; and became a new staple for American kitchens. Hefty® waste bags were first developed with excess material from an early plastics innovator, creating another household essential.

Roberts Oxygen Company, Inc.

Address: 1632 E. Gude Drive
Suite 100
Rockville, MD 20850-1356

Tel: 301-315-9090

Website: www.robertsoxygen.com

Products / Services: Other

Primary Contact: Dave Garner
Regional Manager

RSM US LLP

Address: 4 Times Square, 151 W 42nd
Street
19th Floor
New York, NY 10036

Tel: 212-372-1000

Website: <https://rsmus.com/>

Products / Services: Consulting Services; Financial Services; Technology Services

Company Description: RSM is the leading provider of assurance, tax and consulting services to the middle market. With over 17,000 professionals across the U.S. and Canada and a global presence in 120 countries, our purpose is to deliver the power of being understood to our clients, colleagues and communities. As first-choice advisors, we are focused on developing leading professionals and innovative services to meet our clients' evolving needs in today's ever-changing business environment.

Primary Contact: Ms. Jennifer Chelebi
Marketing Manager, National Consumer Products

Wayne - Sanderson Farms

Address: 127 Flynt Road
Laurel, MS 39443-9062

Tel: 800-267-1510

Website: <https://waynesandersonfarms.com/>

Products / Services: Fresh; Frozen; Meat/Poultry; Private Brands

Primary Contact: Ms. Hillary Burroughs
Manager, Marketing

Brands: Wayne-Sanderson Farms, Sanderson Farms, Covington Farms, Naked Truth, Buffaloes, Fly'N Saucers, Crispy Fliers, Platinum Harvest, Chef's Craft

Schraad Sales & Marketing

Address: 10 NW 6th St
Oklahoma City, OK 73102-6002



Tel: 405-528-3327

Website: www.schraadinc.com

Email: billjr.schraad@schraadinc.com

Products / Services: Beverages; Brokers; Consulting Services; Dairy; Food Products/Snacks; Fresh; Frozen; Health & Beauty Care; Household Products/Cleaning/Supplies; Meat/Poultry; Natural/Organic; Perishables; Private Brands; Produce

Company Description: Schraad services markets throughout the Central, North Central, South Central, Mid-South and Natural Channel of the United States. Continual performance and consistent results fuel our growth and set us apart from the competition. Our customer teams provide seamless solutions and deliver excellent communication, sales-based analytics, customized strategic planning, and timely retail execution.

Primary Contact: Mr. William T Schraad Jr
President and CEO

SellEthics Marketing Group, Inc.

Address: 941 Matthews Mint Hill Road
Matthews, NC 28105-1777



Tel: 704-847-4450

Website: www.sellethics.com
<https://www.sellethics.com/>

Products / Services: Advertising/Marketing and Design; Brokers

Company Description: SellEthics offers a comprehensive list of services including market-leading headquarter representation, expert data and analytic services and best-in-class retail coverage. We have been blessed to recruit, develop and deploy the top talent in the industry to ensure we successfully accomplish our manufacturers' goals and objectives. Our extraordinary team is the reason SellEthics has become the largest regional food sales and marketing agency in the southeast and why we represent leading manufacturers across the store.

Primary Contact: Mr. Joel Barham
President and CEO

Shuman Farms, Inc

Address: P.O. Box550
278 Hwy 23 South
Reidsville, GA 30453-0550



Tel: 912-557-4477
Website: <https://www.shumanfarmsga.com/>
Products / Services: Agricultural; Fresh

Company Description: Headquartered in the center of the Vidalia® growing region in Southeast Georgia, family-owned Shuman Farms has been in the sweet onion industry for more than 35 years. Our legacy began in the mid-1980s with a small family farm in Reidsville, GA. Today, we are an industry-leading, year-round grower and shipper of premium sweet onions.

Primary Contact: Mr. John Shuman
CEO

Simbe Robotics

Address: 1616 Rollins Rd
Burlingame, CA 94010-2302



Tel:
Website: <https://www.simberobotics.com/>
Email: press@simberobotics.com

Products / Services: Beverages; Food Products/Snacks; Fresh; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Nutrition; Refrigeration; Store Design; Supply Chain; Technology Services

Company Description: Simbe's store intelligence platform is used by dozens of top grocers, wholesale clubs, and liquor stores around the world. With Simbe's cutting-edge autonomous robot Tally and AI-powered insights & analytics, these stores improve their operations and performance, while elevating the experience of shoppers and store teams.

Primary Contact: Mr. Brad Bogolea
Chief Executive Officer

Simek's

Address: 940 Hastings Ave
Saint Paul Park, MN 55071-1315

Tel: 651-459-5578

Website: www.simeks.com
<https://simeks.com/>

Products / Services: Frozen; Meat/Poultry; Natural/Organic

Primary Contact: Lindsey Hickey
CEO

Brands: Simek's

Simpactful LLC

Address: 823 General Taylor Street
New Orleans, LA 70115-2616



Tel: 925-234-6394

Website: <https://simpactful.com/>

Products / Services: Consulting Services

Primary Contact: Mr. David Friedler
Co-Founder and CCO

Slalom Consulting

Address: 255 S. King Street
Seattle, WA 98104-2832



Tel:

Website: <https://www.slalom.com/us/en>

Products / Services: Consulting Services; Technology Services

Company Description: Our strategic vision is to be the first in our industry to lead with bringing more and delivering outcomes as we work to become the world's most customer-obsessed and employee-empowered services company.

SmartSense by Digi

Address: 186 Lincoln Street
Floor 8
Boston, MA 02111-2419



Tel: 952-912-3542

Website: www.tempalert.com
www.smartsense.co

Products / Services: Energy Management; Equipment; Food Safety; Perishables; Store Design; Supply Chain; Technology Services; Other

Primary Contact: Abby Allison
Senior Marketing Events & Campaign Specialist

Brands: SmartSense by Digi

Solomon Partners

Address: 1345 Avenue of the Americas
New York, NY 10105-0302



Tel: 212-508-1600

Website: www.pjsc.com

Email: info@pjsc.com

Products / Services: Financial Services

Primary Contact: Mr. Scott I Moses
Partner and Head of Grocery, Pharmacy and Restaurants Investment Banking

Spartanburg Meat Processing Co., Inc.

Address: 3003 N. Blackstock Road
P.O. Box 170069
Spartanburg, SC 29301-5501



Tel: 864-574-1225

Website: www.eatbbqribs.com

Products / Services: Food Products/Snacks; Meat/Poultry

Company Description: We believe in the philosophy of offering top quality products, superb service and competitive pricing. We focus on the creation and production of value-added products: new market idea's and maximized profit opportunities for our customers – national and international customers as well as prime vendors supplying our US Military forces.

We aim for long term partnerships with our customers and work towards making their success, our success.

Primary Contact: Ms. JoAnne LaBounty
President/CEO

Brands: TGIF, SMP's Chef Choice

Stampede Culinary Partners, Inc.

Address: 7351 South 78th Ave.
Bridgeview, IL 60455-1185

Tel: 912-632-4406

Website:

Products / Services: Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Perishables; Private Brands

Primary Contact: Mr. Mike Asleson
Senior Director of Sales

Styleline Glass Display Doors

Address: 6200 Porter Road
Sarasota, FL 34240-9696

Tel: 941-371-8110

Website: www.styleline.com

Products / Services: Advertising/Marketing and Design; Equipment; Merchandising Services; Store Design

Company Description: Styleline Glass Display Doors was established in 1975 with a single idea in mind: To offer a better product at a competitive price. The continued success of STYLELINE products is proof we had the right idea, and Commercial Refrigerator Door Company continues to be the premier glass display door manufacturer in the industry.

Primary Contact: Mr. David Jennings
Executive Vice President, Sales and Marketing

Parent Company: Hussmann Corporation

Brands: Styleline Doors and Fired Windows
Classic Plus, Hybridoor, 20//20 Plus, Mod // Line, Mod//Line LT, Classic Plus LT, Hybridoor LT, 20//20 Plus LT, Mod //Line HH, AB Door

Sugar Mountain Livestock

Address: 1725 Westlake Ave N.
Suite 200
Seattle, WA 98109-3070

Tel: 206-322-1644

Website:

Products / Services: Agricultural; Meat/Poultry

Primary Contact: Mr. Adam Bauer
Sales Manager

Summit Hill Foods, Inc

Address: 333 Old Lindale Road SE
Rome, GA 30161-6769

Tel: 706-378-6575

Website: www.shfoods.com

Products / Services: Food Products/Snacks; Spices

Primary Contact: Mr Steve Goodyear
President/CEO

Swiftly Systems Inc.

Address: 475 El Camino Real
Suite 308
Millbrae, CA 94030-2643

Tel: 405-585-5321

Website: <https://www.swiftly.com/>

Email: info@swiftly.com

Products / Services: Advertising/Marketing and Design; Technology Services



Company Description: Swiftly is a leading technology partner for retailers, offering innovative tools that drive engagement and enable them to own the digital relationship with shoppers across all channels. The company's Retail Tools, Mobile Platform, Analytics and Insights, and Retail Media Network are integrated into one robust, unified technology platform that allows retailers to accelerate sales and build loyalty. Customers who partner with Swiftly reach more shoppers and amplify campaigns more efficiently using their own first-party data. Trusted by hundreds of iconic brands, Swiftly empowers brick-and-mortar retailers to compete and succeed in the growing digital marketplace.

Primary Contact: Sean Turner
Chief Technology Officer/Co-Founder

Brands: Retail Tools, Mobile Platform, Retail Media, Analytics & Insights

Symbotic LLC

Address: 200 Research Drive
Wilmington, MA 01887-4442



Tel: 972-842-2800

Website: <https://www.symbotic.com/>

Products / Services: Equipment; Supply Chain; Technology Services; Transportation/Distribution Services

Company Description: Symbotic Inc. is an American robotics warehouse automation company based in Wilmington, Massachusetts. The company builds and operates automated warehouse systems for clients in the United States and Canada, using artificial intelligence in its software.

Primary Contact: Chris Slover
Vice President, Sales

SymphonyAI

Address: 5000 El Dorado Pkwy
Suite 150
Frisco, TX 75033-8443



Tel: 404-355-3220

Website: www.symphonyretailai.com
www.symphonyai.com/retail-cpg

Products / Services: Consulting Services; Supply Chain; Technology Services; Other

Company Description: SymphonyAI is a leading enterprise AI SaaS company for digital transformation across the most critical and resilient growth verticals, including retail, consumer packaged goods, financial services, manufacturing, media, and IT/enterprise service management. SymphonyAI verticals have many leading enterprises as clients. Since its founding in 2017, SymphonyAI has grown rapidly to 3,000 talented leaders, data scientists, and other professionals. A 2024 Microsoft Partner of the Year for Business Transformation – AI Innovation, SymphonyAI is a SAIGroup company, backed by a \$1 billion commitment from successful entrepreneur and philanthropist Dr. Romesh Wadhvani.

Primary Contact: Mr Josh McCann
Head of HQ Client Delivery & Analytics

Systeme Norbec Inc.

Address: 97 rue de Vaudreuil
Boucherville, Quebec J4B 1K7
Canada

Tel: 450-449-1499

Website: <https://norbec.com/>

Products / Services: Other

Primary Contact: Terri Galvin
Technical Sales Manager, Grocery USA • Ventes

T-Mobile

Address: 12920 SE 38th Street
Bellevue, WA 98006-1350



Tel:

Website: <https://www.t-mobile.com>

Products / Services: Technology Services

Company Description: T-Mobile for Business is a dedicated segment of T-Mobile providing mobile plans, internet, and tech solutions for small businesses, large enterprises, and government/public sector, leveraging T-Mobile's extensive 5G network for features like priority data, hotspot, IoT, and enterprise-grade connectivity, aiming to boost productivity and efficiency with flexible, contract-free options and advanced 5G capabilities for real-world applications beyond phones, says T-Mobile, T-Mobile, and T-Mobile for Business: Wireless & Mobility Solutions | T-Mobile for Business

Primary Contact: Jennifer Brittain
Sr. Marketing Manager

Taylor Farms

Address: 150 Main Street
Suite 300
Salinas, CA 93901-3441



Tel: 813-676-9600

Website: <https://taylorfarmssdeli.com/>
<https://www.taylorfarms.com/>

Products / Services: Fresh; Perishables; Produce; Supply Chain; Unsaleables

Company Description: Taylor Farms is a leader in innovation. Dedicated to being North America's favorite maker of salad and healthy fresh foods, Taylor Farms focuses on innovation by consistently developing new products and improving production methods. Taylor Farms is grounded in a commitment to quality with products harvested, packaged and shipped at the peak of freshness.

Primary Contact: Ms. Maureen Davis
National Director of Sales -Deli Division

Taylor Farms Foodservice

Address: 9055 Junction Drive
Annapolis Junction, MD
20701-1107

Tel: 301-617-2942

Website: www.taylorfarmsfoodservice.com

Primary Contact: Garth Borman
President, Prep'd Foods & Deli

Parent Company: Taylor Farms

TCC Retail Marketing Inc.

Address: 477 Madison Avenue
Floor 6
New York, NY 10022-5827



Tel: 44-208-7423880

Website: www.tccglobal.com

Products / Services: Advertising/Marketing and Design; Other

Primary Contact: Gina Traulsen
Vice President Strategic Partnerships

TGW Systems Inc.

Address: 3001 Orchard Vista Drive SE
Grand Rapids, MI 49546-7094



Tel: 616-888-2595

Website: www.tgw-group.com/us

Email: us.info@tgw-group.com

Products / Services: Supply Chain; Technology Services; Other

Company Description: TGW is a global systems integrator of automated warehouse solutions. We are driven to combat fulfillment and distribution challenges through innovative, reliable automation systems. Our technology is specially engineered for grocery, especially for chilled and freezer environments.

Where others see supply chain challenges, we say: It's possible.

Primary Contact: Marissa Dierlam
Head of Marketing

The Allan Sullivan Company

Address: 1266 W. Paces Ferry Rd.
Suite 520
Atlanta, GA 30327-2306



Tel: 479-936-1889

Website: <https://www.allansullivan.com>

Email: racrey@allansullivan.com

Products / Services: Consulting Services; Technology Services

Company Description: We've been in your shoes. We've experienced your frustration. The Allan Sullivan Co. was born when we set out to change it. We built the brokerage to provide the value we wish we got when we were in your position.

Over the course of our careers, we've led everything from category and trade marketing to national account teams and business units in excess of \$1B. We've been on the manufacturer side of the table and the retailer side of the table. We've been at large multinationals and small startups.

No matter where we were, we kept being underwhelmed by the quality of the manufacturers reps we ran into. Even the ones we hired – we were always left wanting more. How was it possible that such a critical part of the value equation could come up so short so often?

Primary Contact: Reed Acrey
Partner

The Emerson Group

Address: 407 E. Lancaster Avenue
Wayne, PA 19087-4202



Tel: 610-971-9600

Website: www.emersongroup.com

Email: emersct@aol.com

Products / Services: Baby Care; Brokers; Nonfoods; Health & Beauty Care; OTC Drugs; Private Brands; Supply Chain; Technology Services

Company Description: Since 1994, we have been the trusted partner to Brands, Retailers, Suppliers and the CPG Industry. Our people are CPG professionals and Omni-Channel Commerce experts. We have built a fully integrated infrastructure and suite of capabilities focused on launching and accelerating the growth of health, wellness and beauty brands.

Powered by our proprietary OMEGA data technology platform which informs our insights and data analytics to create brand's go-to-market strategy, omnichannel distribution, marketing plans and supply chain.

Our infrastructure and capabilities serve brand partners in the United States, Canada and Mexico.

Primary Contact: Jen Beatty
Vice President, Sales

The Food Law Firm

Address: 123 Garden Wood Drive
Ponte Verde, FL 32081-5082



Tel: 800-559-4628

Website: Foodlawfirm.com

Email: jason@foodlawfirm.com

Products / Services: Legal Services

Company Description: The Food Law Firm, officially known as Foscolo & Diefenbach PLLC, specializes in providing comprehensive legal services tailored to food and beverage businesses. Operating on a General Counsel basis, they offer subscription packages that integrate seamlessly into clients' operations, covering areas such as co-packer agreements, private label agreements, supplier agreements, food labeling compliance, trademarks, and general commercial law. Their approach emphasizes consistent support, aiming to function as an integral part of their clients' teams.

Primary Contact: Jason Foscolo
Founder

The Maker Group

Address: 1221 Pearl Street
Boulder, CO 80302-5204



Tel: 404-308-3115

Website: <https://themakergroup.com/>

Products / Services: Consulting Services; Human Resources/Training; Supply Chain

Company Description: We help good organizations become great. The Maker Group is a global commercial capability-building firm that works with our clients to strengthen their strategic planning, selling and negotiation processes for accelerated profitable growth.

Primary Contact: Peter Tunkey
Client Partner

The Wonderful Company

Address: 11444 W. Olympic Boulevard
Los Angeles, CA 90064-1549



Tel: 310-966-4686

Website: <https://b2b.wonderfulpistachios.com/>
<https://www.wonderful.com/>

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Unsaleables

Company Description: We aspire to provide our customers with consistently superior quality, food safety and service by holding ourselves to standards far beyond our direct competition.
We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every day, we try to make them better. From our trees to your hearts.

Primary Contact: Mr. Kurt Vetter
President, Wonderful Sales

Tom's of Maine, Inc.

Address: 302 Lafayette Center
Kennebunk, ME 04043-6883

Tel: 207-985-2944
 Website: <https://www.tomsomaine.com/>
 Email: toms_customer_service@tomsomaine.com
 Products / Services: Health & Beauty Care
 Primary Contact: Mr. Thomas O'Brien
 Chief Executive Officer
 Parent Company: Colgate-Palmolive Company

Topline Farms

Address: 500 County RD 18
 Leamington, Ontario N8H 3V5
 Canada



Tel: 519-322-2351
 Website: www.toplinefarms.com
 Email: marketing@toplinefarms.com
 Products / Services: Produce
 Company Description: We are a vertically integrated greenhouse vegetable company that ships year-round from our farms across North America.
 Primary Contact: Lidheta Calmeiro
 Marketing Manager
 Brands: Topline Farms

Vestcom International, Inc.

Address: 2800 Cantrell Road
 Suite 400
 Little Rock, AR 72202-2049

Tel: 501-663-0100
 Website: www.vestcom.com
 Email: marketing@vestcom.com
 Products / Services: Advertising/Marketing and Design; Consulting Services
 Company Description: As the industry leader in data-integrated shelf-edge media, Vestcom leverages omnichannel connectivity to drive conversion at the shopper's point of decision. For more than 30 years, Vestcom has been relied upon by leading retailers to transform their shelf-edge into a competitive advantage. Our retail partnerships have enabled more than 600 CPGs to execute shelf-edge media campaigns at national scale across Vestcom's network of 70+ retailers, including Kroger, Albertsons, Ahold-Delhaize, Dollar General, Walgreens and more. Vestcom is a standalone business unit of Avery Dennison, a global Fortune 500 company.

Primary Contact: Karina Rocha
Marketing Manager
Parent Company: Avery Dennison

Village Gourmet

Address: 1133 Broadway
New York, NY 10010-7903

Tel:

Website: village-gourmet.com

Products / Services: Dairy; Fresh; Meat/Poultry; Private Brands

Company Description: Launched in 2020, Village Gourmet brings together specialty producers of fine meat and snacking options to help America eat better. With a dedication to quality, Village Gourmet supports its specialty food brands with the resources they need to grow operations and bring their products to consumers across the country.

Primary Contact: Chloe Ketchum
Director of Procurement

Where Food Comes From, Inc.

Address: 202 Sixth Street
Suite 400
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: <https://www.wherefoodcomesfrom.com/>

Email: info@wherefoodcomesfrom.com

Products / Services: Consulting Services; Natural/Organic; Supply Chain; Other

Company Description: Where Food Comes From, Inc., is an independent, third-party food certification and verification company. To put it simply: We are the ultimate food nerds! We care about food, how it's grown and raised, the quality of what we eat, what farmers and ranchers do, and authentically telling that story to you.

We visit farms and ranches and look at their plants, animals, and records, and compare all of the information we collect to specific standards or claims they want to make about how they are producing food. We strive each and every day to ensure that everyone involved in the food business—from growers and farmers to retailers and shoppers—can count on Where Food Comes From, Inc., to provide authentic and transparent information about the food we eat and how, where, and by whom it is produced.

Primary Contact: Hannah Saunders
Sales, Enrollment & Business Development Specialist

Brands: Where Food Comes From CARE Certified
Where Food Comes From Source Verified
Non-Hormone Treated Cattle by WFCF
Verified Natural Beef by WFCF
Where Food Comes From Grass-fed
Where Food Comes From Gluten-Free
Where Food Comes From Plant-Based

Wilcox Marketing

Address: 701 Edgewood Road
Wilkesboro, NC 28697-9504

Tel: 336-667-5000

Website:

Products / Services: Brokers

Primary Contact: Mr. James Wilcox
President

Willard Bishop, LLC, an Inmar Analytics Company

Address: 840 S. Northwest Highway
Barrington, IL 60010-4622

Tel: 847-381-4443

Website: www.willardbishop.com

Products / Services: Consulting Services; Research

Parent Company: Inmar Inc.

Wisner Marketing Group, Inc.

Address: 6615 Grand
Suite # 1054
Gurnee, IL 60031-4591

Tel: 847-680-3688

Website: www.wisnermarketing.com

Email: info@wisnermarketing.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Human Resources/Training; Merchandising Services; Private Brands; Research

Company Description: Wisner Marketing Group assists retailers, manufacturers, and others in developing solutions to complex marketing issues in consumer healthcare, trade marketing, store brands and new product introductions. We do this from the retailer and consumer perspective with a focus on "making the line go up" for all.

Primary Contact: Mr. James H Wisner
President
