



## **FMI Associate Member Search Results**

This search was performed on 05/02/2025 at 10:47 AM

If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
2345 Crystal Drive, Suite 800  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## Action Food Sales, Inc.

Address: 3530 Toringdon Way  
Suite 450  
Charlotte, NC 28277-3431

Tel: 704-549-8500

Website: [www.actionfoodsales.com](http://www.actionfoodsales.com)

Primary Contact: Mr. John Nilsson, Sr.  
Founder

Brands: Broker

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## Active Pak Automation

Address: 20 French Road  
Buffalo, NY 14227-2702

Tel: 716-662-3475

Website:

Parent Company: Multisorb Filtration Group

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## Advanced Fresh Concepts Franchise Corp.

Address: 19700 Mariner Avenue  
Torrance, CA 90503-1648



Tel: 310-604-3200 ext.132

Website: [www.afcsushi.com](http://www.afcsushi.com)

Email: [bencho@afcsushi.com](mailto:bencho@afcsushi.com)

Products / Services: Food Products/Snacks; Fresh; Natural/Organic; Perishables; Seafood

Company Description: AFC is the single largest sushi vendor in United States that serves a variety of segments including supermarkets, stadiums, university campuses, corporate dining, and retail. We currently operate over 1700 sushi bars, serving over 100,000 customer per day. Our diverse menu which includes sushi related products, outstanding service, aggressive marketing strategies and unwavering food safety program drives us to be the sushi industry leader.

Primary Contact: Jeffery Seiler  
President and CEO

Brands: Southern Tsunami

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## Affinity Group

Address: 2928 Walden Avenue  
Buffalo, NY 14043-2615



Tel: 716-675-2944  
Website: <https://affinitysales.com/>  
Email: [shane.coughlin@affinitysales.com](mailto:shane.coughlin@affinitysales.com)  
Products / Services: Brokers  
Company Description: Affinity Group's experience in all aspects of the retail and foodservice industry make us the perfect partner to help you grow your brand and drive results.  
Primary Contact: Mr. Shane Coughlin  
Executive Vice President

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## Afresh Technologies

Address: 33 New Montgomery St.  
#1100  
San Francisco, CA 94105-4527



Tel: 805-551-9245  
Website: <https://www.afresh.com/>  
Email: [hello@afreshtechnologies.com](mailto:hello@afreshtechnologies.com)  
Products / Services: Fresh; Perishables; Supply Chain; Technology Services

**Company Description:** Afresh is the world's leading fresh technology company helping grocers make smarter decisions throughout their fresh supply chain, ultimately increasing profits and significantly reducing food waste.

Success in fresh relies on making good decisions with incomplete, ever-changing, and uncertain information — realities inherent and inevitable in fresh grocery. Legacy systems and practices for managing fresh inventory are not built to recognize or respond to this reality. Many grocers today are stuck betting their most strategic category on brittle technology and convoluted labor practices, leading to increased costs and reduced quality for consumers.

With Afresh's built-for-fresh approach, more than 3,000 stores are seeing incredible results, on average:

- +3% sales increase
- +20% improvement in labor efficiency
- 25% shrink reduction
- 80% stockout reduction
- +7% faster inventory turns

Learn more at [www.afresh.com](http://www.afresh.com)

**Primary Contact:** Mr. Matt Schwartz  
Chief Executive Officer

## Air-Row Fans

**Address:** 485 Gradle Drive  
Carmel, IN 46032-2535

**Tel:** 317-574-1009

**Website:** [www.airrowfans.com](http://www.airrowfans.com)

**Email:** [khale@airrowfans.com](mailto:khale@airrowfans.com)

**Products / Services:** Energy Management; Equipment; Maintenance; Store Design

**Company Description:** Air-Row fans began in 1988 with the goal of cooling commercial buildings with energy efficient technology. Today, Air-Row is one of the most highly regarded providers of air rotation, or destratification, solutions. Air-Row's fan products produce a savings of 20% or more in large buildings, warehouses, big-box stores, supermarkets, sports stadiums, and more.

Air-Row's success in helping companies reduce or eliminate energy waste has been recognized nationally. Air-Row is registering with the US Green Building Council and will be accredited by the Green Building Certification Institute. Air-Row products will be certified as part of the LEED (Leadership in Energy & Environmental Design) program, allowing projects to qualify for energy credits.

Air-Row is based in Carmel, IN.

**Primary Contact:** Kash Hale  
Vice President

**Brands:** Air-Row

## Amcor Flexibles North America

Address: 3 Parkway North  
3rd Floor  
Deerfield, IL 60015-2537



Tel: 920-527-5633

Website: <https://www.amcor.com/>  
[www.amcor.com/products/food/m](https://www.amcor.com/products/food/m)  
[eat-fish-seafoodna](https://www.amcor.com/products/food/m)

Products / Services: Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry;  
Packaging; Seafood

Primary Contact: Ms. Melanie Bandari  
Senior Marketing Manager

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## Bernatello's Foods

Address: Sales & Marketing Office  
1601 Hyland Ave  
Kaukauna, WI 54130-1157



Tel: 920-462-4894

Website: [www.bernatellos.com](http://www.bernatellos.com)

Products / Services: Food Products/Snacks

Company Description: "At Bernatello's, we are dedicated to the marketing and manufacturing of innovative, quality pizza and frozen products, while providing outstanding service and value to our retailers and customers."

The core values of Bernatello's are the cornerstone of who we are and what we stand for. We value our people; they are our greatest asset! At Bernatello's, we provide a safe and healthy work environment, demonstrate respect for people, maintain the highest ethical behavior, and strive toward environmental stewardship.

Primary Contact: Stephanie Schultz  
Marketing Director

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## Bristol Bay Regional Seafood Development Association

Address: 3705 Arctic Blvd #1188  
Anchorage, AK 99503-5774



Tel: 907-677-2371

Website: [www.bristolbaysockeye.org](http://www.bristolbaysockeye.org)  
[www.bbrsda.com](http://www.bbrsda.com)  
<https://www.linkedin.com/company/bristol-bay-regional-seafood-development-association>

Products / Services: Advertising/Marketing and Design; Association; Food Safety; Fresh; Natural/Organic; Research; Seafood; Unsaleables

Primary Contact: Lilani Dunn  
Marketing Director

Brands: Bristol Bay Sockeye Salmon

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## Bumble Bee Foods, LLC

Address: 280 Tenth Avenue  
San Diego, CA 92101-7406



Tel: 404-989-1564

Website: [www.bumblebee.com](http://www.bumblebee.com)  
[www.bumblebee.com](http://www.bumblebee.com)

Products / Services: Food Products/Snacks; Private Brands

Company Description: Bumble Bee® Foods was founded by a handful of dedicated canners back in 1899. As a company Bumble Bee® has grown more than our founding fathers would have dreamed. Bumble Bee employs over 1,000 hard working men and women and is an international company selling canned tuna and salmon throughout the world under the Bumble Bee Label and in Canada under the Clover Leaf brand name.

Bumble Bee has canning facilities in Mayaguez, Puerto Rico; and Santa Fe Springs, Ca. Over the years Bumble Bee has transformed its plants from labor intensive production lines to automated lines. By keeping up with today's technology, Bumble Bee is able to provide a quality product at a competitive price. When consumers see the "Bee" on a canned seafood product, they can be assured it means premium quality seafood.

Quality is not all the Bumble Bee brand name stands for, Bumble Bee also stands for variety. Our famous "Bee" can be found on a variety of premium quality seafood products. The Bee is on canned crab meat, shrimp, oysters, clams and of course Bumble Bee best sellers albacore and salmon. Bumble Bee is a full service seafood provider!

Primary Contact: Ms. Connie Shepherd  
Senior Vice President, Strategy and Commercialization

Brands: Bumble Bee, King Oscar, Brunswick, Sweet Sue, Snow's.

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## C.A. Ferolie

Address: 2 Van Riper Road  
Montvale, NJ 07645-1838



Tel: 201-949-2249

Website: <https://cafortune.com/>  
<https://www.caferolie.com/>

Products / Services: Baby Care; Bakery; Beverages; Brokers; Consulting Services; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Nonfoods; Merchandising Services; Perishables; Pet Health & Nutrition; Seafood; Technology Services

Company Description: At C.A. Ferolie, we pride ourselves on maintaining strong traditions of excellence having provided our valued clients with tailored sales and marketing solutions since 1947. Our teams are enthusiastic, experienced and knowledgeable people who consistently exceed expectations. We are family owned and operated, giving us unparalleled flexibility to invest locally in talent and development that delivers industry leading results.

We extend that high standard to our clients and customers, maintaining superior levels of honesty and integrity that result in thriving partnerships. It is our promise to represent clients in a proactive, fervid manner, employing the latest tools available to get the job done!

Primary Contact: Deborah Colombo  
COO

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**C.A. Fortune**

Address: 651 W Washington  
Suite 600  
Chicago, IL 60661-2111

Tel: 630-539-3100

Website: <https://www.cafortune.com/>

Products / Services: Brokers; Consulting Services

Company Description: Our team is defined by passion, energy, hunger and drive. We're a melting pot of expertise in sales, retail, e-commerce, marketing & advertising, and data & analytics. What these teams have in common is...you. We're all highly motivated to help you win over customers and consumers.

Parent Company: C.A. Ferolie

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**CA Carlin**



Address: 10250 Valley View Road  
Suite 143  
Savage, MN 55344-3534

Tel: 952-278-0929  
Website: <https://cacarlin.com/>  
Primary Contact: Mark Metzger  
SVP Analytics  
Parent Company: C.A. Ferolie

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## **Carlson AirFlo Merchandising Systems**

Address: 7135 Northland Drive  
Brooklyn Park, MN 55428-1514



Tel: 763-504-3570  
Website: [www.carlson-airflo.com](http://www.carlson-airflo.com)  
Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Store Design

**Company Description:** For more than 25 years, Carlson AirFlo has been the innovative leader in produce merchandising. We offer customized merchandising solutions that can instantly provide our customers with increased sales while reducing labor and shrink. We take pride in our quality merchandising products, made by our dedicated employees here in the United States. We understand the grocery industry is a fast paced, ever-changing environment which demands quick response.

Carlson AirFlo is an industry leader in creating merchandising solutions for refrigerated cases that maximize product appeal and boost bottom line profits. We offer a broad line of top-quality products including merchandising racks, energy efficient case shelving, mobile carts and acrylic bins, all designed to enhance merchandising profiles.

**Primary Contact:** Ms. Sharon Johnson  
Director Sales and Marketing

**Brands:** AirShelf by AirFlo, ELITE Self Facer by AirFlo, Glide RollerShelf by AirFlo, ThinLine by AirFlo, FMS by AirFlo, Glide RollerShelf with Pusher by AirFlo

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## Carlson Store Fixtures

**Address:** 7147 Northland Drive  
Minneapolis, MN 55428-1514

**Tel:** 800-388-8043

**Website:**

**Parent Company:** Carlson AirFlo Merchandising Systems

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## Center for Advancing Retail & Technology

**Address:**



**Tel:** 877-712-2538

**Website:** [www.advancingretail.org/](http://www.advancingretail.org/)

**Products / Services:** Consulting Services; Technology Services

**Company Description:** Guiding the fast moving consumer goods retail industry into the future through discovery, understanding, and transforming personal and organizational cultures needed in Retail 4.0 The Age of Metamorphosis.

Primary Contact: Mr. Gary E Hawkins  
Chief Executive Officer and Founder

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## Channel Fish Processing

Address: 200 Commerce Drive  
Briantree, MA 02184-7145



Tel: 617-464-3366

Website: <https://channelfish.com/>

Products / Services: Food Products/Snacks; Fresh; Frozen; Perishables; Private Brands; Seafood; Unsaleables; Sustainability

Company Description: Mission: We are a strategic, long-term partner to our customers helping grow their value-added food business as if it was our own.

Vision: To create a bright and sustainable future for our family of employees by being a trusted, adaptive food manufacturer

### Company Core Values

Respect: Working together collaboratively and with accountability enables us to consistently do the right thing for each other and our customers

Adaptive: Embracing change and fostering a culture of continuous learning and development allows us to respond quickly to market shifts and customer needs.

Accountable: Hold ourselves responsible for core metrics by measuring, tracking, and rewarding KPIs by continuously improving our products, services, and operations.

Loyal: Building long term partnerships with customers, suppliers, and employees

Primary Contact: Thomas Zaffiro  
President

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## Chernoff Newman

Address: 1411 Gervais St  
Columbia, SC 29201-3342

Tel: 803-254-8158

Website: <https://chernoffnewman.com/>

Products / Services: Advertising/Marketing and Design; Agricultural  
Primary Contact: Mrs. Sara Anders  
Media Buyer

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## Chester Food Brokerage, Inc.

Address: 9 Aimee Court  
Warwick, NY 10990-2920



Tel: 844-987-1230

Website:

Email: [Dan@ChesterFoodBrokerage.com](mailto:Dan@ChesterFoodBrokerage.com)

Products / Services: Brokers; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Perishables; Private Brands; Seafood

Company Description: Founded in 1988, Chester Food Brokerage has long established relationships and experience in marketing branded, private label and commodity food products.

The company services the Greater New York Metro, Upstate New York, New England, Mid-Atlantic and Southeastern US Marketing Areas offering comprehensive coverage in the perishable segments of the supermarket industry. We also work directly with select National Retailers.

The dedication to the philosophy of commitment to the pursuit of profitable growth for both its' principals and customers remains the company's primary objective.

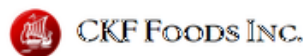
Primary Contact: Dan Chester  
President

Parent Company: PRE Brands LLC

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## CKF Foods, Inc.

Address: 1204 W. Northwest Highway  
Palatine, IL 60067-1897



Tel: 847-394-1291

Website: [www.ckffoods.com](http://www.ckffoods.com)  
[www.auntbessiesmeats.com](http://www.auntbessiesmeats.com)

Email: [robin@ckffods.com](mailto:robin@ckffods.com)

Products / Services: Food Products/Snacks; Meat/Poultry; Perishables; Other

Company Description:	<p>Close to fifty years ago Axel Brix, our company founder, began making his own food deliveries around town just outside of Chicago. Axel, who immigrated to the U.S. from Denmark in 1958, grew up with his father's butcher shop in the small town of Farso, Denmark.</p> <p>As the butcher shop evolved and grew in Denmark, so did Axel's small company here in the United States. Today, CKF Foods Inc. distributes food globally and is an established international importer and exporter of various foodstuffs.</p> <p>We concentrate on providing larger wholesalers and distributors with a variety of diverse food from all around the world.</p>
Primary Contact:	Mr. Tom Kavanagh Chief Executive Officer
Brands:	Aunt Bessie's, Krakow Polish Brand Ham, Capenhagen Danish Brand, Royal Blue, Royal Gold

## Clearwater Seafoods LP

Address:	757 Bedford Highway Bedford, NS B4A 3Z7 Canada
Tel:	902-443-0550
Website:	<a href="https://www.clearwater.ca/en/">https://www.clearwater.ca/en/</a>
Products / Services:	Food Products/Snacks; Frozen; Natural/Organic; Perishables; Pet Health & Nutrition; Private Brands; Seafood; Other
Company Description:	<p>Clearwater Seafoods is one of North America's largest vertically-integrated seafood companies with over 1,900 employees in offices, plants and vessels around the world. The Bedford-based company operates from 'ocean to plate', owning its own fishing quotas, vessels and processing facilities, while also providing delivery to its customers worldwide. Clearwater is recognized globally for its superior quality, food safety and diversity of premium wild-caught seafood, including scallops, lobster, clams, coldwater shrimp and crab.</p> <p>As a leading harvester, processor and marketer of sustainably-sourced seafood, Clearwater supplies its products to wholesalers, retailers and foodservice distributors throughout the world. Selling its products globally under both the Clearwater and private label brands.</p> <p>Since its founding in 1976, Clearwater has invested in its resource ownership and management to sustain and grow its wild seafood resource. This commitment has established Clearwater as a global leader in sustainable seafood excellence.</p> <p>In 2015, Clearwater Seafoods acquired the Scotland-based Macduff Shellfish Group, bringing together two of the world's leading and fastest growing vertically-integrated wild shellfish harvesters. Macduff's product portfolio closely complements Clearwater's product offerings with King and Queen scallops, langoustine, brown and velvet crab, and whelk.</p>

Primary Contact: Ms. Stephanie McGovern  
Director of Food Service

Brands: Clearwater  
Macduff

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## **Clover Leaf Seafoods, L.P.**

Address: 80 Tiverton Court  
Suite 600  
Markham, ON L3R 0G4  
Canada

Tel: 905-575-0608

Website: [www.cloverleaf.ca](http://www.cloverleaf.ca)

Products / Services: Food Products/Snacks; Private Brands

Primary Contact: Mr. Douglas Ohori  
Vice President, Sales

Parent Company: Bumble Bee Foods, LLC

Brands: Clover Leaf, Seafood Delectables.

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## **Coca-Cola Beverages Florida**

Address: 10117 Princess Palm Pkwy  
Tampa, FL 33610-8302



Tel: 813-392-9728

Website: <https://cocacolaflorida.com>

Products / Services: Beverages

Company Description: Coca-Cola Beverages Florida, LLC (Coke Florida) is a family-owned Coca-Cola bottler. Coke Florida's exclusive territory covers over 21 million consumers across 47 Florida counties, and includes the major metropolitan markets of Jacksonville, Miami, Orlando, and Tampa. Coke Florida manufactures, sells, distributes, and merchandises over 600 products of The Coca-Cola Company and other partner companies. Coke Florida is the third largest privately held, and the sixth-largest, bottler of Coca-Cola products in the United States. The company is also one of America's largest black-owned businesses. Coke Florida was founded in 2015, employs over 4600 associates, and is headquartered in Tampa, Florida.

Primary Contact: Mr. Thomas N Benford  
President, COO

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## Completely Fresh Foods Inc.

Address: 4401 S. Downey Road  
Vernon, CA 90058-2518

Tel:

Website: <https://www.gwfg.com/>

Parent Company: Golden West Food Group

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## Country Fresh

Address: P.O. Box 814  
Grand Rapids, MI 49518

Tel: 616-243-0173

Website: [www.enjoycountryfresh.com](http://www.enjoycountryfresh.com)

Parent Company: DFA

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## Danfoss

Address: 11655 Crossroads Circle  
Baltimore, MD 21220-9914



Tel: 410-931-8250

Website: <https://www.danfoss.com/en-us/>

Email: [solutions@danfoss.com](mailto:solutions@danfoss.com)

Products / Services: Consulting Services; Energy Management; Equipment; Refrigeration; Store Design

Company Description: Danfoss engineers advanced technologies that build a better, smarter and more efficient tomorrow. We ensure the supply of fresh food while meeting the need for energy-efficient infrastructure, connected systems and integrated renewable energy. Today, Danfoss holds market-leading positions, employing more than 26,000 and serving customers in more than 100 countries.

Primary Contact: Mr. Dean Groff  
Sales & Service Manager

Brands: ADAP - KOOL  
Alsense

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## DFA

Address: 1405 N. 98th Street  
Kansas City, KS 66111-1865



Tel: 703-351-5022

Website: [www.dfamilk.com](http://www.dfamilk.com)

Products / Services: Agricultural; Beverages; Co-Packer; Dairy; Food Products/Snacks; Fresh; Natural/Organic; Perishables; Supply Chain; Unsaleables

Company Description: At Dairy Farmers of America, we're proud to share the simple pleasures of real dairy straight from our family farms. And because our Cooperative is owned by our farmers, they're personally invested in every product, decision and step we take as an organization. That direct, personal connection to the farm makes each bowl of ice cream even sweeter—and that's why This Mark Matters.

Primary Contact: Greg Kurr  
DFA Dairy Brands, President

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## Eagle Chemical

Address: 1500 Telegraph Road  
Mobile, AL 36611-2212

Tel: 251-452-9624

Website:

Parent Company: Multisorb Filtration Group

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## Eagle Family Foods Group LLC

Address: 1975 E 61st Street  
Cleveland, OH 44103-3810



Tel: 888-229-4541

Website: [www.eaglebrand.com](http://www.eaglebrand.com)  
[www.eaglefoods.com](http://www.eaglefoods.com)

Products / Services: Beverages; Confectionery; Food Products/Snacks



**Company Description:** It's been called "Magic" ... a can of Eagle Brand® Sweetened Condensed Milk plus a few select ingredients and the results are, well, like magic! Rich chocolate candies, moist cookie bars, picture-perfect lemon pies, light and luscious cheesecakes, fudgy frostings, caramel flans and creamy smooth ice cream ... just a few of the classic desserts made with Eagle Brand Sweetened Condensed Milk.

**Primary Contact:** Mr. Bernard Kreilman  
CEO

**Brands:** Eagle Brands

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## Eastern Fish Company

**Address:** 300 Frank W. Burr Boulevard  
Suite 30  
Teaneck, NJ 07666-6703

**Tel:** 201-801-0800

**Website:** [www.easternfish.com](http://www.easternfish.com)

**Products / Services:** Perishables; Other

**Primary Contact:** Mr. Eric Bloom  
President and CEO

**Brands:** Sail.

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## ECR Software Corporation (ECRS)

**Address:** 277 Howard Street  
Boone, NC 28607-4011



**Tel:** 800-211-1172

**Website:** [ecrs.com](http://ecrs.com)

**Email:** [solutions@ecrsoft.com](mailto:solutions@ecrsoft.com)

**Products / Services:** Point-of-Sale Equipment; Supply Chain; Technology Services

**Company Description:** ECRS future-proofs local and regional retailers to win in today's market, while preparing them for tomorrow's opportunities.

ECRS' revolutionary CATAPULT® system is the market's only truly unified transaction platform, running in thousands of locations across North America. With CATAPULT, the point of sale, self-checkout, deli scales, fuel pump, pharmacy, mobile, inventory, customer loyalty, back office, e-commerce, and enterprise management all share one single transactional logic. Unified Transaction Logic™ empowers retailers to prosper by providing actionable business intelligence across their enterprise. Unifying hardware, software, and services, ECRS offers friction-free, cost-saving solutions that increase customer engagement while transforming the consumer experience.

ECRS is committed to perpetual development, and expanding value through constant innovation. To that end, CATAPULT is fully-customizable. Optional plug-and-play modules work seamlessly with core applications, offering retailers freedom and flexibility in designing their point of sale platform. Retailers can easily expand platform functionality as their business grows. Exhaustive research, intelligent design, and rigorous pre-market testing ensure that ECRS products integrate smoothly into existing retail environments.

**Primary Contact:** Brittany Benton  
Managing Director of Marketing

**Brands:** Catapult - Retail Automation System  
ECRS Gateway - Supply Chain Management

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## Elite Food Sales & Marketing

**Address:** 18637 Northline Dr  
Ste B  
Cornelius, NC 28031-9322

**Tel:** 980-253-0443

**Website:**

**Email:** [danielyancey@elitefoodsals.com](mailto:danielyancey@elitefoodsals.com)

**Primary Contact:** Daniel Yancey  
President

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## Fabric

**Address:** 99 Wall Street  
Suite 3050  
New York, NY 10005-4301

**Tel:** 646-228-3665

**Website:** <https://www.getfabric.com/>

**Email:** [info@getfabric.com](mailto:info@getfabric.com)

**Products / Services:** Supply Chain; Technology Services; Transportation/Distribution Services

Primary Contact: Curt Avallone  
CEO

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## FaceFirst, Inc.

Address: 11801 Domain Blvd  
3rd Floor  
Austin, TX 78758-3430



Tel: 818-540-9800

Website: [www.facefirst.com](http://www.facefirst.com)

Email: [mtutino@facefirst.com](mailto:mtutino@facefirst.com)

Company Description: FaceFirst is a global leader in highly effective face matching systems for retailers, hospitals, casinos, airports, stadiums, and arenas. FaceFirst's software leverages artificial intelligence and human oversight to prevent violence, theft, and fraud. With FaceFirst, you can provide safer environments for your valued customers, patients, guests, employees, and associates. We design our patented video analytics platform to be scalable, fast, accurate, and ethical while maintaining high levels of security, privacy, and accountability. FaceFirst is based in Austin, Texas.

Primary Contact: Dyan Clancy  
Vice President of Sales Enablement and Strategic Partnerships

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## Facilio

Address: 510 5th Ave  
3rd Floor  
New York, NY 10036-7507



Tel: 202-452-8444

Website: <https://facilio.com/>  
<https://facilio.com/>

Products / Services: Energy Management; Food Safety; Maintenance; Refrigeration;  
Technology Services; Sustainability

**Company Description:** Facilio is a rapidly growing multi-site property operations platform, streamlining operations and maintenance for over 35,000 buildings worldwide. With IoT-driven capabilities, Facilio integrates your existing systems into a unified platform to tackle all your store operational challenges. From vendor onboarding and invoicing to alarm triaging, leak event management, AI-powered slow leak detection, automated work order management, and inspection scheduling, Facilio provides an all-in-one solution for efficient operations.

Additionally, Facilio ensures compliance not only with evolving EPA regulations but also with state-specific standards, keeping your operations up to date and compliant. By transforming your retail store management, Facilio helps boost operational efficiency while reducing costs.

**Primary Contact:** Ms Lalitha Y  
Manager

**Brands:** Facilio

## **Faegre Drinker Biddle & Reath LLP**

**Address:** 1144 15th Street  
Suite 3400  
Denver, CO 80202-2572



**Tel:** 202-312-7400

**Website:** [www.faegredrinker.com/en/](http://www.faegredrinker.com/en/)  
[www.faegrebd.com](http://www.faegrebd.com)

**Products / Services:** Legal Services

**Primary Contact:** Rita Cacciatore  
Practice Group Director

## **Far East Brokers & Consultants, Inc.**

**Address:** 3644 Philips Highway  
Jacksonville, FL 32207-5614



**Tel:** 904-332-9006

**Website:** [www.fareastbrokers.com](http://www.fareastbrokers.com)  
<https://www.linkedin.com/company/far-east-brokers-&-consultants-inc/about/>

**Products / Services:** Brokers; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Merchandising Services; Other

**Primary Contact:** Mr. Mike Sims  
Executive Vice President

Brands: Fabulous Home; Leisure Ways; Sole del Sol; Hug & Luv; Mesquite Ridge; Kingsford Cast Iron; Kingsford Citronella; SOS Grill Brushes; Bubba Burger Grills

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## Farmer Focus

Address: 779 Massanutten Street  
Harrisonburg, VA 22802-4547



Tel: 757-383-0850

Website: [farmerfocus.com](http://farmerfocus.com)

Email: [jefferson@farmerfocus.com](mailto:jefferson@farmerfocus.com)

Products / Services: Meat/Poultry

Company Description: Our unique Farmer Focus business model emerges putting decision-making back in the hands of the farmer. Unlike traditional contracts, our model empowers farmers by allowing them to own their flocks, eliminating farmer competition for compensation, and providing fair pay for their hard work. This model and our focus on putting farmers first are what make us different.

Primary Contact: Abi Vincill  
Assistant Brand Manager, Marketing

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## Ferrero NA, Inc.

Address: 700 Pennsylvania Ave SE  
Suite 580  
Washington, DC 20003-2657



Tel: 732-764-2734

Website: [www.NutellaUSA.com](http://www.NutellaUSA.com)  
[www.tictacusa.com](http://www.tictacusa.com)  
[www.rocherusa.com](http://www.rocherusa.com)  
[www.nutella.com](http://www.nutella.com)  
[www.ferrerousa.com](http://www.ferrerousa.com)

Products / Services: Food Products/Snacks

Company Description: Ferrero NA ,Inc. is a manufacturer and marketer of confectionery and nut spreads. Tic Tac Breath Mints, Silvers Candy mints, Rocher Chocolate and Nutella Hazelnut Spread.

Primary Contact: Gerald Kunde  
 Senior Vice President, Institutional Affairs & Corporate Communications

Brands: TIC TAC BREATH MINTS  
 RAFFAELLO  
 COLLECTIONS  
 ROCHER CHOCOLATE  
 NUTELLA NUT SPREAD  
 NUTELLA AND GO  
 FERRERO EGGS

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## Fetch Rewards

Address: 300 South Riverside Plaza  
 Suite 800  
 Chicago, IL 60606-6616

Tel: 312-761-3355

Website: <https://fetchrewards.com/>  
<https://www.linkedin.com/company/fetch-rewards-llc>  
<https://twitter.com/FetchRewards>

Products / Services: Other

Primary Contact: Mr. Paul E Hunter  
 CIO

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## FHI

Address: P.O. Box 546  
 Raleigh-Durham, NC 27526-0546



Tel: 919-552-3157

Website: [www.fhiworks.com](http://www.fhiworks.com)

**Products / Services:** Merchandising Services; Supply Chain; Transportation/Distribution Services; Other

**Company Description:** Freight Handlers, Inc. provides unloading services to the retail grocery, general merchandise and food service industries. Additional labor resources are also provided -freight hauling, case selection, pallet sorting, and trailer switching.

FHI is the quality leader in the professional unloading industry, providing the best overall cost, given competitive pricing and exceptional operational performance. FHI's company-paid benefits and competitive production-paid earnings result in quality employees, low turnover and superior service to our customers.

Information is the key to lowering your supply chain costs. Detailed management reports identify component costs that can be reduced or eliminated. Our direct invoicing relationships, with vendors and carriers, ensure the lowest cost supply chain solutions where everyone wins.

When you decide to partner with FHI, you can eliminate the hassles of independent lumpers, improve dock safety, and achieve a new level of dock productivity which is being enjoyed today by the two largest, privately-held grocery retailers in the USA.

**Primary Contact:** Mr. Ryan Wall  
Chief Executive Officer

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## Fieldale Farms Corporation

**Address:** 555 Broiler Boulevard  
Baldwin, GA 30511-2064

**Tel:** 800-241-5400

**Website:** <https://www.fieldale.com/site>

**Products / Services:** Fresh; Meat/Poultry

**Company Description:** Fieldale Farms is a family business, still owned by its founders, but has grown to become one of the largest independent poultry producers in the world.

**Primary Contact:** Mr. Jeff Paschall  
Vice President, Sales and Marketing

**Brands:** Springer Mountain Farms

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## FirstShift Inc

Address: 1661 Jolly Ct  
Los Altos, CA 94024-6845



Tel: 650-743-4194

Website: <https://www.firstshift.ai/>

Email: [hmenon@firstshift.ai](mailto:hmenon@firstshift.ai)

Products / Services: Supply Chain; Technology Services

Company Description: AI-powered Demand Planning & Forecasting, Supply Planning, Sales & Operations Planning and Demand Sensing solutions for F&B and Agriculture companies.

Supply chain management in the food & beverage and agriculture industries faces unique challenges due to multiple factors including proliferation of SKUs, the perishable nature of products, stringent safety and regulatory standards, and complex logistics. Traditional approaches of supply and demand planning that use limited data on spreadsheets have proven to be terribly inadequate to achieve market success in these competitive product categories.

Our AI-powered planning platform enables you to evaluate multiple scenarios and make data-backed decisions faster than ever before. Combine external market signals such as Point of Sale (POS) data, publicly available and syndicated market trend data with your enterprise data to drive planning processes. Gain increased visibility and insights to confidently plan production, position the right amount of inventory at the right locations and seize opportunities.

Ready to make the smart shift? Schedule a demo at <https://www.firstshift.ai/schedule-a-demo>.

Primary Contact: Hari Menon  
CEO

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## FishWise

Address: 500 Seabright Avenue  
Santa Cruz, CA 95062-3480





Tel: 831-427-1707

Website: [www.fishwise.org](http://www.fishwise.org)  
[fishwise.org](http://fishwise.org)

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Packaging; Perishables; Seafood; Unsaleables

Company Description: FishWise promotes the health and recovery of ocean ecosystems by providing innovative market-based tools to the seafood industry. We support sustainability through environmentally responsible business practices.

Primary Contact: Ms. Brooke Towne  
Office Manager

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## Flashfood Inc.

Address: 400-80 Atlantic Avenue  
Toronto M6K1X9  
Canada

Tel: 416-276-6567

Website: <https://www.flashfood.com>

Email: [partnerships@flashfood.com](mailto:partnerships@flashfood.com)

Products / Services: Bakery; Dairy; Deli; Fresh; Frozen; Nonfoods; Meat/Poultry; Natural/Organic; Perishables; Pet Health & Nutrition; Produce; Seafood; Spices; Technology Services

Company Description: Flashfood is an app marketplace that connects shoppers with great deals on high-quality groceries, including fresh produce, meat, fish and dairy.

Primary Contact: Esther Cohn  
Director of Communications

Brands: Flashfood

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## Flo Energy Solutions Inc.

Address: 1920 Yonge St.  
Toronto, Ontario M4S 3E2  
Canada

Tel: 866-706-2647

Website: [www.cesinc.ca](http://www.cesinc.ca)  
[www.cesinc.ca](http://www.cesinc.ca)  
[www.cesinc.ca](http://www.cesinc.ca)  
<https://systemsflo.com/>

Email: [info@systemsflo.com](mailto:info@systemsflo.com)

Products / Services: Equipment

Company Description: More than two decades specializing in climate control, ventilation, refrigeration integration and enterprise solutions for the biggest Fortune 500 supermarket companies.

Primary Contact: Ms Barbara Zyskowski P.E.  
Vice President, Sales

Brands: DOAS+ with Adaptive Multi-Path Technology  
- with Multi-Source Heat-Pump Technologies  
- with Multi-Stream ERV Technology  
- with Multi-Flo Reclaim Technology

## Flora Food US Inc.

Address: 433 Hackensack Avenue  
Suite 401  
Hackensack, NJ 07601-6454



Tel: +31-6-53171737

Website: <https://www.florafoodgroup.com/>

Products / Services: Agricultural; Food Products/Snacks; Natural/Organic; Perishables

Company Description: Flora Food Group offers the next generation of delicious, natural, nutritious food. Our products are more affordable and more sustainable than their dairy equivalents. We offer consumers a compelling choice in four growing categories: butters and spreads, creams, liquids and cheeses. We hold leadership positions in many of the 100 countries we operate in, with iconic brands including Flora, Becel+ProActiv, BlueBand, Country Crock, I Can't Believe It's Not Butter, Rama, and Violife, together with our local brands and Professional business. We have 150+ years of heritage, deep R&D expertise and a relentless commitment to delivering delicious, nutritious food. We own 14 manufacturing sites across five continents.

Primary Contact: Mr. Jim Breach  
Chief Operating Officer, U.S.

Brands: Country Crock, Can'y Be;ie It's Not Butter, Imperial, Promise,Brummel & Brown, Pure Blends

## FMS Solutions

Address: 800 Corporate Drive  
Suite 350  
Ft Lauderdale, FL 33334-3624



Tel: 402-315-7363

Website: <https://www.fmssolutions.com/>

Email: [charlie.rapier@fmssolutions.com](mailto:charlie.rapier@fmssolutions.com)

Products / Services: Consulting Services; Financial Services; Research; Technology Services

**Company Description:** Since 1974, FMS has provided accounting solutions to businesses like yours. We know the critical role that time plays in your ability to make strategic decisions involving cash, costs, sales, labor, inventory, and shrink. In response to the industry's needs, we developed a way for companies to use today's business activities to drive tomorrow's decisions.

**Primary Contact:** Stanley A McClintock  
Vice President Sales and Marketing

**Brands:** FMS Solutions  
GOT Systems

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## **Focal Systems Inc.**

**Address:** 1235 Howard St  
Unit D  
San Francisco, CA 94103-2735

**Tel:** 845-649-6272

**Website:** <https://focal.systems/>

**Products / Services:** Technology Services

**Company Description:** Focal Systems is the industry leader in retail automation. We were founded in 2015 out of Stanford's Computer Vision Lab. Our mission is to automate and optimize brick and mortar retail with state of the art deep learning. We have pioneered the world's first Computer Vision-based PI system that revolutionizes how stores are run.

**Primary Contact:** Mr. Jeremy Pugh  
Vice President, Sales

**Brands:** Focal Systems

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## **FOODMatch**

**Address:** 575 8th Ave  
23rd Floor  
New York, NY 10018-3288



**Tel:** 212-244-5050

**Website:** <https://foodmatch.com/>

**Products / Services:** Food Products/Snacks

**Company Description:** Through the hands of our growers, we create great tasting, sustainably produced, authentic foods that nurture community and enhance your quality of life

**Primary Contact:** Brett Greenberg  
Sr. Business Development Manager - Private Brands

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## Foster Farms

**Address:** 1000 Davis Street  
Livingston, CA 95334-1526



**Tel:** 925-587-7766

**Website:** [www.fosterfarms.com](http://www.fosterfarms.com)  
[fosterfarms.com](http://fosterfarms.com)

**Products / Services:** Agricultural; Food Products/Snacks; Meat/Poultry; Natural/Organic; Packaging; Perishables; Supply Chain; Unsaleables

**Company Description:** Foster Farms is an American poultry company. The company has been privately owned since 1939. It was operated by the Foster family since 1939 until recently, now operated and owned by Atlas Holdings, after their purchase of the company in 2022. The company is based in Livingston, California, with operations throughout the West Coast and a few on the East Coast. The company specializes in a variety of chicken and turkey products advertised as fresh and naturally locally grown.

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## Fountain

**Address:** 275 Sacramento Street  
Suite 300  
San Francisco, CA 94111-3855



**Tel:** 917-309-4806

**Website:** <https://fountain.com>

**Company Description:** Founded in 2014, Fountain started with a vision to transform the hiring of hourly workers. The majority of the global workforce is composed of hourly workers, but most applicant tracking systems aren't built for this type of worker. Hiring salaried, knowledge workers is fundamentally different from hiring hourly workers, which is why Fountain's Labor ATS is designed to enable recruiters to efficiently hire hourly workers, from application to start date.

**Primary Contact:** Sean Behr  
Chief Executive Officer

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## Freshpet, Inc.

**Address:** 400 Plaza Drive  
First Floor  
Secaucus, NJ 07094-3605



**Tel:** 201-520-4000

**Website:** [www.freshpet.com](http://www.freshpet.com)

**Email:** [newbusiness@freshpet.net](mailto:newbusiness@freshpet.net)

**Products / Services:** Natural/Organic; Pet Health & Nutrition; Refrigeration; Store Design; Supply Chain

**Company Description:** Freshpet manufactures freshly prepared meals of high protein meats and vitamin rich vegetables for the healthiest, most nutritious meals owners can feed their dogs.

**Primary Contact:** Mr. William Cyr  
President and CEO

**Brands:** Freshpet Select, Vital, Nature's Fresh, Fresh Baked Recipes

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## Furlani Foods

**Address:** 1730 Aimco Blvd.  
Mississauga, ON L4W 1V1  
Canada



**Tel:** 905-602-6102

**Website:** <https://furlanifoods.com/>

**Company Description:** For decades, Furlani Foods has combined a rich heritage of making great quality specialty garlic bread products, with an entrepreneurial spirit. We've always been passionate and committed to transforming everyday meals into memorable experiences that everyone can enjoy together. The Company operates from three state-of-the-art bakeries in Oak Creek (Wisconsin) in the US and in Mississauga (Ontario) in Canada. We manufacture and distribute specialty topped bread products to North America's leading retailers and food service operators. The secret of our success lies with our master bakers and seasoned product development team, in using their considerable skills and passion for perfection.

**Primary Contact:** Natalie Franz  
Director - R&D, Innovation and Commercialization

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## **Garelick Farms**

**Address:** 1199 W. Central Street  
Franklin, MA 02038-3109

**Tel:** 508-528-9000

**Website:** [www.garelickfarms.com](http://www.garelickfarms.com)

**Primary Contact:** Mr. Stephen Lincoln  
Executive Vice President

**Parent Company:** DFA

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## **GBC Food Services, LLC**

**Address:** 14043 Distribution Way  
Farmers Branch, TX 75234-3438



**Tel:** 972-402-9498

**Website:** [www.gbctoodservices.com](http://www.gbctoodservices.com)

**Products / Services:** Bakery; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Ingredients; Packaging; Perishables; Produce; Spices; Uniforms

**Company Description:** t GBC Food Services, we don't just serve meals; we craft experiences. We believe that every bite tells a story, and everything we create is a testament to our commitment to quality, safety, creativity, and unwavering consistency. Our mission is clear: to deliver Culinary Craftsmanship, Conveniently Delivered, and in doing so, to foster win-win results for all.

Quality is the cornerstone of our existence. We source the finest ingredients, meticulously selecting each element that graces our dishes. From farm or ocean to table, every step of our culinary journey is marked by a dedication to excellence. Our team, masters of their craft, infuse passion into every recipe, ensuring that our offerings tantalize the taste buds and nourish the soul. With strive to elevate the standards of quality, demonstrating that gourmet experiences can be both accessible and exceptional.

**Primary Contact:** James Balistriere  
Senior VP Merchandising and Operations

## Georgia-Pacific

**Address:** 133 Peachtree Street Northeast  
Atlanta, GA 30303-1804



**Tel:** 404-652-4000

**Website:** <https://www.gp.com/>

**Products / Services:** Household Products/Cleaning/Supplies; Packaging

**Company Description:** Georgia-Pacific Consumer Products is the world's leading provider of tissue, towels, napkins and disposable tabletop products. Whether at home, on the road, in a hotel or at a restaurant, American families depend on the products that we provide. Our Retail Tissue products are found in literally millions of American homes. We make a roster of popular brands, including consumer favorites such as Quilted Northern, Angel Soft, Sparkle, Brawny, Mardi Gras, Vanity Fair and the Dixie brand of plates, cups, bowls and cutlery, the leading disposable tabletop products on the market.

Georgia-Pacific is an indirect, wholly owned subsidiary of Koch Industries the USA's largest privately held company.

**Primary Contact:** Nadine Hunter  
Administrative Assistant

**Brands:** Georgia-Pacific and its subsidiaries are among the world's leading manufacturers and marketers of bath tissue, paper towels and napkins, tableware, paper-based packaging, cellulose, specialty fibers, building products and related chemicals. Our familiar

## Golden Flake Snack Foods, Inc.

Address: One Golden Flake Drive  
Birmingham, AL 35205-3312

Tel: 205-323-6161

Website: [www.goldenflake.com](http://www.goldenflake.com)

Parent Company: Utz Quality Foods, LLC

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## Golden West Food Group

Address: 4401 S. Downey Road  
Vernon, CA 90058-2518

Tel: 323-479-3403

Website: <https://www.gwfg.com/>

Email: [nfo@gwfg.com](mailto:nfo@gwfg.com)

Products / Services: Bakery; Beverages; Co-Packer; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands

Company Description: Golden West Food Group is a diversified food manufacturing company with meat processing and distribution of beef, chicken, pork, seafood, entrees, appetizers, dips, and many other products headquartered in Vernon, CA.

Golden West Food Group is a well-established and fast growing food producer that services both the foodservice and retail grocery industries. Conducting business in Southern California for over 35 years.

GFWG's strength is in three distinct business concentrations: custom food packing for national foodservice accounts, private label food manufacturing for major retailers and production of licensed national brands.

Primary Contact: Mr. John Beretta  
Chief Retail Strategy Officer

Brands: Jack Daniel's RTE Meats, Jack Daniel's BBQ Sauce, Meat District Burger Patties, Just Cook, Calle Sabor Hispanic Meats, Impossible Frozen Meals, Cinnabon Breakfast Pastries, Teva Glatt Kosher Beef, Skinny Butcher Plant Based, American BBQ Co, Certified An

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## GoSpotCheck by FORM

Address: 859 Willard Street  
Quincy, MA 02169-7482

Tel: 781-356-8981

Website: <https://www.gospotcheck.com/>

Products / Services: Technology Services





**Company Description:** Because we believe in doers — the ones who take action and get the job done. The ones who change companies and industries forever.

Doers take pride in crushing a goal; closing a sale; making a customer happy; and delivering ahead of schedule.

Doers don't waste time and don't risk results — they do more with less.

We see a world where the doers do less work about work, and have more time for important things — on and off the clock.

Always driving forward and taking pride in what they've accomplished.

We believe in the doers, because we are doers, too. We are customer-obsessed; execution-oriented; growth-minded, and passionately curious.

And we build great products for the doers of the world, so they can do what they do best: Great Work.

**Primary Contact:** Mr Matt Collins  
Chief Marketing Officer

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## **Grobest Seafood Global, Inc.**

**Address:** 2125 Wright Avenue  
C-5  
La Verne, CA 91750-5814



**Tel:** 909-596-9990

**Website:** [www.grobest.com/en/](http://www.grobest.com/en/)

**Products / Services:** Food Products/Snacks; Meat/Poultry; Private Brands; Seafood

**Company Description:** At Grobest, we are committed to feeding the world through the development of innovative products to support safe and sustainable aquaculture. Confronted by soaring demand for food due to rapid growth of world population and scarcity of natural resources, we persist with the ideal of “respecting nature for healthy aquaculture” and continue to improve the health and growth of aquatic species by feeding them with advanced nutrition. We believe it is our responsibility to pioneer in R&D and supply advanced aquatic functional feed to the world.

Founded in Taiwan in 1974, Grobest has maintained a leading position in the research and development of natural, antibiotic-free feed products for environmentally friendly and sustainable aquaculture. Our continuous success has seen us grow into a company of over 3,500 employees, with offices and operations throughout China, India, Indonesia, Malaysia, the Philippines, Taiwan, Thailand and Vietnam.

**Primary Contact:** Mr. Ron Risher  
President

## Hearthside Foods

**Address:** 3333 Finley Road  
Suite 100  
Downers Grove, IL 60515-1227



**Tel:** 630-967-3600

**Website:** <https://www.hearthsidefoods.com/>

**Products / Services:** Food Products/Snacks; Packaging; Private Brands

**Company Description:** We work in partnerships with true collaboration. From concept, to production, and transport, we offer the behind-the-scenes support and expertise needed to make your brand shine.

**Primary Contact:** Tony Earley  
Vice President Customer & Commercial Strategy

## HTPG- Heat Transfer Products Group

Address: 3885 Crestwood Parkway  
Duluth, GA 30096-7165



Tel: 800-288-9488  
Website: <https://www.htpg.com/>  
Products / Services: Other  
Company Description: Heat Transfer Products Group (HTPG), headquartered in Duluth, Georgia, designs, manufactures and markets energy-efficient commercial and industrial refrigeration equipment and system solutions sold under the trusted premium brands: Russell, Witt, Kramer, and ColdZone. The manufacturing plant is located in Scottsboro, Alabama and warehouses are located in California, Texas and Alabama. HTPG is a member of the Rheem Family of brands.  
Primary Contact: Paul Sullivan  
Channel Sales Manager  
Brands: Russell, Witt, Kramer, and ColdZone

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## Heatcraft Refrigeration Products LLC

Address: 2175 W. Park Place Boulevard  
Stone Mountain, GA 30087-3535



Tel: 770-465-5600  
Website: [www.heatcrafttrpd.com](http://www.heatcrafttrpd.com)  
Email: [hrpd.feedback@heatcrafttrpd.com](mailto:hrpd.feedback@heatcrafttrpd.com)  
Products / Services: Equipment; Refrigeration  
Company Description: Heatcraft Refrigeration Products LLC designs, manufactures and markets commercial refrigeration equipment that is primarily used in cold storage applications for food preservation in supermarkets, convenience stores, restaurants, warehouses and distribution centers.  
Primary Contact: Mr. Steve Livingston  
Regional Sales Manager  
Brands: Bohn, Climate Control, Chandler, Larkin.

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## High Liner Foods Inc.

Address: One Highliner Avenue  
Portsmouth, NH 03801-4146



Tel: 603-431-6865

Website: <https://www.highlinerfoods.com/>

Products / Services: Frozen; Private Brands; Seafood

Company Description: High Liner Foods is a leading North American processor and marketer of value-added frozen seafood. Our retail branded products are sold throughout the United States and Canada under the High Liner, Fisher Boy, Mirabel, Sea Cuisine and Catch of the Day labels, and are available in most grocery and club stores. We also sell branded products under the High Liner, Icelandic Seafood, Mirabel and FPI labels to restaurants and institutions, and are a major supplier of private-label, value-added frozen seafood products to North American food retailers and foodservice distributors.

Primary Contact: Mr. Mark Purvis  
Vice President, Sales US Retail

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## Hormel Foods Corporation

Address: One Hormel Place  
Austin, MN 55912-3673



Tel: 507-437-5611

Website: [www.hormel.com](http://www.hormel.com)

Products / Services: Brokers; Co-Packer; Confectionery; Dairy; Deli; Employment; Energy Management; Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Refrigeration; Supply Chain; Transportation/Distribution Services; Unsaleables

**Company Description:** Hormel Foods Corporation is a multinational manufacturer and marketer of consumer-branded meat and food products, many of which are among the best known and trusted in the food industry. The company enjoys a strong reputation among consumers, retail grocers, and foodservice and industrial customers for products highly regarded for quality, taste, nutrition, convenience, and value.

**Primary Contact:** Mr. Patrick J Connor  
President, Consumer Product Sales

**Brands:** Hormel, Jennie-O, Chi-Chi's, Lloyd's, SPAM, Dinty Moore, Valley Fresh, Stagg, Di Lusso, Saag's, Herb-Ox, Planter's, SKIPPY, Herdez, Wholly Guacamole, Black Label Bacon

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## Idahoan Foods

**Address:** 357 Constitution Way  
Idaho Falls, ID 83402-3538



**Tel:** 208-754-4686

**Website:** [www.idahoan.com/](http://www.idahoan.com/)

**Email:** [@idahoan.com](mailto:@idahoan.com)

**Products / Services:** Food Products/Snacks

**Primary Contact:** Mr. Glen Walter  
Vice President, Retail Sales

**Brands:** Idahoan, Honest Earth

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## IFB Agro Industries Limited

**Address:** Plot No. Ind-5, Sector-1  
East Kolkata Township  
Kolkata, West Bengal 700107,  
West Bengal 700107  
India

**Tel:** 91-98-20016744

**Website:** [www.ifbagro.in](http://www.ifbagro.in)

**Products / Services:** Beverages; Biotechnology; Co-Packer; Employment; Food Products/Snacks; Food Safety; Frozen; Hard Goods; Household Products/Cleaning/Supplies; Ingredients; Pet Health & Nutrition; Private Brands; Seafood; Supplements

**Primary Contact:** Mr Arup Chatterjee  
Strategic Advisor

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## IFCO

Address: 3030 N. Rocky Point Drive  
Suite 300  
Tampa, FL 33607-5903



Tel: 813-463-4100

Website: [www.ifco.com](http://www.ifco.com)  
[www.ifco.com](http://www.ifco.com)

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Packaging;  
Perishables; Supply Chain; Technology Services;  
Transportation/Distribution Services; Unsaleables

Company Description: IFCO Systems US, LLC is the leading provider of RPCs for fresh products including fruits and vegetables, meat, eggs and bananas. By partnering with leading producers and retailers, we are working to create North America's most cost effective and sustainable supply chain.

Primary Contact: Mr. Jonathan Brooks  
Vice President, Retail Sales

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## IMI Global

Address: 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: [www.imiglobal.com](http://www.imiglobal.com)

Email: [info@imiglobal.com](mailto:info@imiglobal.com)

Primary Contact: Mrs. Cara Gerken  
Vice President, Quality

Parent Company: Where Food Comes From, Inc.

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## Impossible Foods

Address: 400 Saginaw Dr.  
Redwood City, CA 94063-4749



Tel: 650-461-4380  
Website: [www.impossiblefoods.com](http://www.impossiblefoods.com)  
Products / Services: Deli; Food Products/Snacks; Fresh; Natural/Organic; Supply Chain  
Primary Contact: Amy Lay  
Executive Assistant, Sales

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## Inland Seafood Corporation

Address: 1651 Montreal Circle  
Atlanta, GA 30084-6933



Tel: 800-883-3474  
Website: [www.inlandseafood.com](http://www.inlandseafood.com)  
Products / Services: Fresh; Frozen; Meat/Poultry; Seafood; Supply Chain  
Company Description: Inland was founded in 1977 fueled by one man's love for the ocean and a single cab pickup truck. What started as a passion has grown into one of the largest seafood, meat, and specialty foods distributors in the Southeast. Over the years, Inland has evolved to become a trusted name in the industry, driven by our commitment to freshness, quality, and customer satisfaction.  
Primary Contact: John Bowler  
Director of Sustainability  
Brands: INLAND SEAFOOD  
INLAND LOBSTER

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## Jolt Software

Address: 2901 Ashton Blvd.  
STE #300  
Lehi, UT 84043-5497



Tel: 877-396-4112  
Website: <https://www.jolt.com/>  
Products / Services: Employment; Equipment; Human Resources/Training; Maintenance; Packaging; Perishables; Technology Services  
Company Description: Built For All Facets of the Retail Industry  
There is no longer any need to remember passwords to many different apps or search through multiple platforms, browser tabs, or paper notebooks to find all of the pertinent information you need for running your business. Jolt's highly acclaimed retail management software features all of your most useful tools in one place.  
Primary Contact: David Doty  
Partner & Program Manager

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### **JSI Store Fixtures, Inc.**

Address: 140 Park Street  
P.O. Box 38  
Milo, ME 04463-1740  
Tel: 207-943-7400  
Website: [www.jsistorefixtures.com](http://www.jsistorefixtures.com)  
Email: [info@jsistorefixtures.com](mailto:info@jsistorefixtures.com)  
Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Point-of-Sale Equipment; Refrigeration; Store Design  
Company Description: Since 1990, JSI Store Fixtures, Inc. has been supplying supermarkets chains with high quality produce, floral, bakery, grocery, and custom store displays.  
Primary Contact: Ms. Gretel Seeley  
Executive Vice President, Sales and Marketing  
Brands: Refrigerated and Dry Fixtures- Foam Products

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### **JTM Foods, LLC**



Address: 2126 E. 33rd Street  
Erie, PA 16510-2554



Tel: 814-899-0886  
Website: [www.jjsbakery.net](http://www.jjsbakery.net)  
Products / Services: Food Products/Snacks; Perishables; Unsaleables  
Company Description: JTM Foods, Inc. is a wholesale baker of snack pies, cakes and crisp rice treats. JTM Foods, Inc. offers a variety of quality baked products for all channels of retail.  
Primary Contact: Mr. Lawrence Bilello  
Chief Commercial Officer

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## KeepRite Refrigeration

Address: 159 Roy Boulevard  
Brantford, ON N3R 7K1  
Canada  
Tel: 519-751-0444  
Website: [www.keepriterefrigeration.com](http://www.keepriterefrigeration.com)  
[www.k-rp.com](http://www.k-rp.com)  
[info@k-rp.com](mailto:info@k-rp.com)  
Primary Contact: Mr. David Teeter  
President  
Parent Company: National Refrigerants, Inc. (NRI)

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## Kemps LLC

Address: 1270 Energy Lane  
St. Paul, MN 55108-5225  
Tel: 651-379-6500  
Website: [www.kemps.com](http://www.kemps.com)  
Products / Services: Beverages; Food Products/Snacks; Perishables; Private Brands  
Primary Contact: Mr. Greg Kurr  
President and CEO  
Parent Company: DFA  
Brands: Kemps, Hood, Greens, Hager

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## Kentucky Center for Agriculture and Rural Development (KCARD)

Address: 411 Ring Road  
Elizabethtown, KY 42701-6767



Tel: 270-763-8258

Website: [www.kcard.info/](http://www.kcard.info/)

Products / Services: Agricultural; Food Safety; Meat/Poultry; Produce; Supply Chain

Company Description: The Kentucky Center for Agriculture and Rural Development (KCARD) is a 501 (c)-3 non-profit organization established to facilitate agricultural and rural business development in Kentucky. KCARD is supported through grants from the USDA Rural Cooperative Development Grant program and the Kentucky Agricultural Development Fund.

Primary Contact: Steven Lackey  
Executive Director

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## KIND Snacks

Address: 1372 Broadway  
Suite 300  
New York, NY 10018-6107

Tel: 212-616-3006

Website: [www.kindsnacks.com](http://www.kindsnacks.com)

Primary Contact: Mr. Ian McBride  
VP of Sales

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## Klockner Pentaplast Food & Consumer Products

Address: 3585 Klöckner Road  
Gordonsville, VA 22942-6148



Tel: 540-832-3600

Website: [www.kpfilms.com](http://www.kpfilms.com)  
<https://www.kpfilms.com/en/kpfilms.com>

Products / Services: Packaging

**Company Description:** The Klöckner Pentaplast Group is a global leader in rigid and flexible packaging, printing and specialty solutions, serving the pharmaceutical, medical device, food, beverage and card markets, among others. With a broad portfolio of packaging, films and services powered by innovation, Klöckner Pentaplast plays an integral role in the customer value chain by marketing and safeguarding product integrity, assuring safety, consumer health and protecting brand reputation. Founded in 1965 in Montabaur, Germany, Klöckner Pentaplast has operations in 18 countries and employs over 6,300 people committed to serving customers worldwide from 61 total locations, including 32 production sites.

**Primary Contact:** Ms. Joan Fowler  
Marketing Communications Manager

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## Lakeview Farms, Inc

**Address:** 1700 Gressel Dr  
Delphos, OH 45833-9152



**Tel:** 419-695-9925 ext.313

**Website:** [LakeviewFarms.com](http://LakeviewFarms.com)  
[LakeviewFarms.com](http://LakeviewFarms.com)

**Email:** [lbaum@lakeviewfarm.com](mailto:lbaum@lakeviewfarm.com)

**Products / Services:** Agricultural; Deli; Food Products/Snacks; Fresh; Natural/Organic; Seafood

**Company  
Description:****Creating a World of Fresh,  
Delightful Foods**

Lakeview Farms, LLC is a leading manufacturer of fresh and convenient dips, desserts, and specialty products. The company brings true innovation to the refrigerated categories in which it competes, offering a wide-ranging selection of delicious and unique products to its customers and consumers. We think of ourselves as Creating a World of Fresh, Delightful Foods.

In 1988, Lakeview Farms started with one customer and a few employees who knew that success and future growth would depend not only on delicious products, but also on unparalleled dedication to our customers and their success. Over the years, the company has grown to provide an extensive portfolio of fresh, refrigerated dip products that includes hummus, salsa, layered dips and a wide variety of dairy, deli and seafood dips. Lakeview Farms also produces delicious sweet treats and desserts that include many varieties of gelatin, pudding, parfaits and premium desserts that delight consumers across the country. The company is constantly working to develop new products that will appeal to the foodies in all of us, with on-trend and timely innovation across our portfolio of brands and product lines.

At Lakeview Farms we do desserts, dips and specialty products... and we do them very well. We are proud of our creative product development, innovative packaging, quality assurance protocols and modern production facilities that enable us to satisfy our customers and consumers as we build on our commitment to Creating a World of Fresh, Delightful Foods.

**Primary Contact:**

Tom Davis  
CEO

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**Maple Leaf Farms Inc.****Address:**

101 E. Church Street  
P.O. Box 167  
Leesburg, IN 46538-7701

**Tel:**

800-348-2812

**Website:**

[www.mapleleaffarms.com](http://www.mapleleaffarms.com)

**Products / Services:**

Fresh; Natural/Organic; Perishables

**Company Description:** Four Generations and more than 60 years later, Maple Leaf Farms duck continues to create culinary experiences from the kitchen table to restaurants around the world. Our farm to fork focus and vertical integration ensures that you are getting the tastiest duck in the most sustainable and humane way possible.

We knew from the start that treating our ducks right is our top priority. That's why we put care into every step of farming, feeding, and processing. We keep our ducks as happy and healthy as possible at our farms. They eat a healthy balance of grains and veggies and are free to roam in cage free barns. We knew this was a priority from the start, so we developed the first and only duck well-being guidelines with veterinarians and poultry scientists from all over the country.

Our Trident Stewardship Program is the leading duck care program in the world.

**Primary Contact:** Ms. Olivia Tucker Ruddell  
Director of Marketing

**Brands:** Whole Duck  
Roast Half Duck  
Duck Breast  
Duck Legs  
Duck Appetizers

## Mars Food

**Address:** 1131 W Blackhawk St  
Chicago, IL 60642-2404



**Tel:** 479-236-6213

**Website:** [www.mars.com](http://www.mars.com)

**Email:** [chad.crumby@effem.com](mailto:chad.crumby@effem.com)

**Company Description:** Mars Food is dedicated to providing better food today and a better world tomorrow. We seek to make everyday meals healthier, easier, more affordable and tastier, and to serve more communities responsibly. We employ more than 2,000 Associates and have 11 manufacturing sites. Our 12 leading food brands are available in more than 28 countries, and include a one billion-dollar brand, UNCLE BEN'S®, which is more than 70 years old.

**Primary Contact:** Mr. Chad Crumby  
Senior Category Team Lead

## Mars Wrigley Confectionery

Address: 800 High Street  
Hackettstown, NJ 07840-1552



Tel: 908-852-1000

Website: [www.wrigley.com](http://www.wrigley.com)  
[www.mars.com](http://www.mars.com)  
<https://www.kindsnacks.com/>

Products / Services: Beverages; Confectionery; Food Products/Snacks; Natural/Organic; Pet Health & Nutrition

Company Description: Wrigley is a recognized leader in confections with a wide range of product offerings, including gum, mints, and hard and chewy candies. The Company has operations in more than 50 countries and distributes its world-famous brands in more than 180 countries. Wrigley employs approximately 17,000 Associates globally and is part of Mars, Incorporated. Five Wrigley brands — Wrigley's Spearmint®, Juicy Fruit®, Altoids®, Life Savers® and Doublemint® — have heritages stretching back more than a century.

Primary Contact: Mr. Mike Gilroy  
Vice President, Trade Development and Sponsorship

Brands: 3 Musketeers, Amicelli, Aquarian, Balisto, Bisc&, Bounty, Canigou, Castellari, Catsan, Celebrations, Cesar, Chappi, Combos, Cookies&, Crazy Hair, Dove, Ebly, Ethel-M, Exelpet, Fanfare, Flavia, Flyte, Galaxy, Golden Cob, Good-O, Greenies, Kal Kan, Kan Tong

## Mars, Incorporated

Address: 6885 Elm Street  
McLean, VA 22101-6031

Tel: 703-821-4900

Website: <https://www.mars.com/>

Primary Contact: Mr. Jarid Lukin  
General Manager, M&M'S Global Retail Stores

## Mayfield Dairy Farms

Address: 126 Barber Court  
Birmingham, AL 35209-6418

Tel: 205-943-0265

Website: <https://www.mayfielddairy.com/>

Email: [tom\\_lunsford@dfamilk.com](mailto:tom_lunsford@dfamilk.com)

Parent Company: DFA

## McCall Farms, Inc.

Address: 6615 S. Irby Street  
Effingham, SC 29541-3577

Tel: 843-662-2223

Website: [www.mccallfarms.com](http://www.mccallfarms.com)

Products / Services: Nonfoods

Primary Contact: Mr. Woodrow Swink  
Co-President

Brands: Margaret Holmes, Glory Foods, Bruce's Yams, Peanut Patch, Allens, Popeye, Veg-all, Princella

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## MIC Food Group

Address: 13595 SW 134th Avenue  
Suite 201  
Miami, FL 33186-4580



Tel: 786-507-0540

Website: <https://micfood.com/>

Products / Services: Co-Packer; Frozen; Natural/Organic

Company Description: MIC Food® is a solutions provider to the retail and food-service industry, offering value-added frozen tropical products.

MIC Food® pioneered the frozen plantain industry over 30 years ago with the introduction of its prepared and frozen tostones. Since then, our product offering has grown to include frozen, ready-to-heat & serve sweet plantains, yuca, cassava boniato, sweet potato, pineapple and other tropical specialties.

We grow, handle and distribute wholesale tropical fruits and vegetables that are easy to prepare and serve without compromising quality or taste. We are the company behind Big Banana® and Tio Jorge®, two of the tropical food industry's most trusted brands.

Primary Contact: Ms. Valeria Lytton  
Director of Marketing

Brands: Big Banana®  
Tio Jorge®  
United Flavors®  
Pure & Simple®

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## Microsoft Corporation

Address: One Microsoft Way  
Redmond, WA 98052-8300



Tel: 425-882-8080  
Website: [www.microsoft.com/business](http://www.microsoft.com/business)  
[www.microsoft.com](http://www.microsoft.com)  
Email: [anjedry@microsoft.com](mailto:anjedry@microsoft.com)  
Products / Services: Technology Services  
Company Description: Our mission is to empower every person and every organization on the planet to achieve more.  
Primary Contact: Anka Jedry  
Retail and Consumer Goods Industry Marketing

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## Mistica Foods

Address: 1811 W Fullerton Ave  
Addison, IL 60101-1475  
Tel: 630-543-5409  
Website: [www.misticafoods.com](http://www.misticafoods.com)  
Products / Services: Co-Packer; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Private Brands  
Primary Contact: Bernadette Krzysiak  
Marketing Director

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## Mountaire Farms, Inc.

Address: Route 24 East  
Millsboro, DE 19966  
Tel: 302-436-8241  
Website: [www.mountaire.com](http://www.mountaire.com)  
Email: [bkrushinskie@mountaire.com](mailto:bkrushinskie@mountaire.com)  
Products / Services: Natural/Organic; Perishables  
Primary Contact: Mr. Bruce Mooney  
Vice President, Retail Sales  
Brands: Mountaire, Private Label

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## Multisorb Filtration Group

Address: 325 Harlem Road  
Buffalo, NY 14224-1825

Tel: 716-824-8900  
Website: [www.multisorb.com](http://www.multisorb.com)  
<https://www.multisorb.com/>





Products / Services: Energy Management; Equipment; Fresh; Frozen; Meat/Poultry; Packaging; Store Design; Supplements; Technology Services; Sustainability

Company Description: Dispensing Equipment  
Production lines run smoother, faster, and with less interruption when using Multisorb APA series dispensers. Trusted by the world's leading companies.

Primary Contact: Mr. Jeff Brown  
Director of Sales- Food Business

Brands: FreshPax, FreshSnax, FreshMax, FreshPax CR

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## Murphy Brown, LLC

Address: 200 Commerce Street  
Smithfield, VA 23430-1204

Tel: 757-365-3000

Website: [www.smithfieldfoods.com](http://www.smithfieldfoods.com)

Parent Company: Smithfield Foods Inc.

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## Musco Family Olive Co.

Address: 17950 Via Nicolo  
Tracy, CA 95377-9767

Tel: 209-836-4600

Website: <https://www.olives.com/>

Email: [sales@olives.com](mailto:sales@olives.com)

Products / Services: Food Products/Snacks

Company Description: Since 1942, the Musco Family Olive Company has been focused on providing the highest quality olives to the foodservice industry. Nearly 80 years later, we're prouder than ever to supply many of the California Black Ripe and Sliced Olives found in restaurants across the country.

### The California Difference

As the only 100% California-owned, family-run full-line olive business in America, the Musco Family Olive Company is known for outstanding, uncompromising quality. Our supply chain has been the same for decades, anchored by long-term relationships with multi-generational California farmers. Our black ripe olives are sourced from over 450 California growers — each one a valued member of our extended family. Our process is completely transparent, resulting in consistently superior-quality olives from tree to table. Our competitors, on the other hand, mix and match different types of olives from a variety of countries, resulting in inconsistent textures and flavors.

Primary Contact: Mr. Felix Musco  
Chief Executive Officer

Brands: Pearls and Early California

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## Naddif Sales & Marketing

Address: 170 Main Street  
Tewksbury, MA 01876-1765



Tel: 978-858-0077

Website: [www.naddif.com](http://www.naddif.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Food Products/Snacks; Fresh; Meat/Poultry; Merchandising Services; Perishables; Produce

Primary Contact: Neal Fraser  
President

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## National Refrigerants, Inc. (NRI)

Address: 11401 Roosevelt Boulevard  
Philadelphia, PA 19154-2102

Tel: 215-698-6620

Website: <https://refrigerants.com/>

Email: [info@refrigerants.com](mailto:info@refrigerants.com)

Products / Services: Energy Management; Maintenance; Refrigeration

Company Description: NRI is an independent worldwide distributor of refrigerants and all associated refrigerant management services.

NRI's full service "total quality" programs include every aspect of refrigerant management including reclamation, refrigerant and oil analysis, cylinder refurbishing, refrigerant banking and technical support

Primary Contact: Karen Strow  
Customer Service Representative

Brands: National Refrigerants.

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## Nature Fresh Farm Sales Inc

Address: 33 Princess St.  
Suite 201  
Leamington, Ontario N8H 2X8  
Canada



Tel: 519-326-1111

Website: [www.naturefresh.ca](http://www.naturefresh.ca)  
<https://naturefreshfarms.com/>

Products / Services: Agricultural; Food Products/Snacks; Fresh; Natural/Organic; Packaging; Perishables; Produce

Company Description: Growing for a kinder future  
Imagine breaking from tradition to ensure a brighter future for generations to come. At Nature Fresh Farms®, we're committed to nourishing people and the planet through greenhouse farming.

Since 1999, our family-owned company has sought a simple yet profound goal: To cultivate a kinder, healthier future. And decades later, we've become one of North America's largest vertically integrated leaders in greenhouse-grown produce. We're growers, for sure, but in more ways than one – greenhouse builders, plant nurturers, and partners with like minds and kindred spirits.

Our vision goes far beyond our current accomplishments ... we are committed to innovation and conservation, to reduce waste and promote biodiversity, and to create a friendlier future for all.

Primary Contact: Amanda Armstrong  
Director Marketing

## Navajo Manufacturing Company Incorporated

Address: 5330 Fox Street  
Denver, CO 80216-1630

Tel: 303-996-7637

Website: <https://navajoinc.com/>

Products / Services: Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies

Primary Contact: Ms. Deborah Levy-Abreu  
CEO

## Newly Weds Foods Inc.

Address: 2501 N. Keeler Avenue  
Chicago, IL 60639-2131



Tel: 773-489-7000

Website: [www.newlywedsfoods.com](http://www.newlywedsfoods.com)

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Private Brands; Other

Company Description: At Newly Weds Foods we know you have a choice when selecting a food ingredient supplier. That is why we've incorporated some very important resources into our business specifically to better serve you, the customer. Consider the following in choosing a food ingredient manufacturer that can best service your needs.

With so many manufacturing facilities (16 in North America) under the Newly Weds Foods umbrella, we are always in close proximity to our customers. This business approach provides us and you with advantages in everything from communication to product development to transportation. Our industry leading commitment to a three day turn around on repeat orders is made possible by this number of locations, as well as our investment in capacity to stay ahead of customer volume demands.

Newly Weds Foods expands coverage as our customer base and their needs grow. We are currently supporting their business in over 80 countries and will continue to deliver the level of support they expect wherever their business takes them.

Primary Contact: Mr. Tom Downs  
Senior Director, Global Marketing

## Northeast Food Marketing

Address: 30 Myano Lane  
Suite 30  
Stamford, CT 06902-4532

Tel: 203-989-4953

Website: <https://www.northeastfoodmarketing.com/>

Products / Services: Brokers

Company Description: Northeast Food Marketing is a full service food broker. Founded in 1990, Northeast Food Marketing has become the Undisputed Perishable Leader throughout the Northeast. 100% of the product lines we represent are sold and marketed in the "Big 6" perishable departments: Meat, Frozen Meat, Deli, Dairy, Frozen Grocery, Seafood.

Primary Contact: Ms Margie Sperandio  
Financial Manager

## Phillips Foods, Inc.

Address: 3761 Commerce Drive  
Suite 413  
Baltimore, MD 21227-1644

Tel: 443-263-1200

Website: [www.phillipsfoods.com](http://www.phillipsfoods.com)

Products / Services: Food Products/Snacks

Company Description: Phillips Foods, Inc. produces blue swimming crab meat and seafood products. As a leading manufacturer of blue swimming crab, Phillips spearheaded the popularity of crab meat across the nation through their ability to perfect the pasteurization process which took crab meat from being a perishable regional specialty to having a refrigerated shelf life of 12 months. With processing facilities all over the world, Phillips ensures a dependable year-round supply of crab meat. Known for award winning crab cakes, Phillips also produces fish and shrimp products as well as an extensive line of frozen seafood soups. With 45 years experience in the restaurant and food service industries, Phillips has proven its dedication to culinary excellence for its customers and consumers.

Primary Contact: Mr. John Knorr  
Senior Vice President

Brands: Phillips  
Asian Rhythms  
Coastal Cuisine

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## Plant Based Foods Association

Address: 4 Embarcadero Center  
San Francisco, CA 94111



Tel: 415-236-5048

Website: [www.plantbasedfoods.org](http://www.plantbasedfoods.org)  
<https://www.plantbasedfoods.org/>

Email: [Michele@plantbasedfoods.org](mailto:Michele@plantbasedfoods.org)

Products / Services: Agricultural; Association; Food Products/Snacks; Food Safety; Fresh; Frozen; Natural/Organic; Perishables

**Company Description:** Inspired by the need for a collective voice of the plant-based foods industry and representation in government, The Plant Based Foods Association was created in 2016 by our founding board members, Jaime Athos, Martin Kruger, Nicole Sopko, Miyoko Schinner, and Michael Lynch, and founding executive director, Michele Simon. The Plant Based Foods Association officially launched at Natural Products Expo West with 23 member companies in March of 2016.

The board, founding executive director, and these 23 brands were the pioneers of PBFA. Each company believed in the path of exponential growth and vision of the plant-based foods industry, and this created the foundation for PBFA's post-launch accomplishments and current successes.

**Primary Contact:** Mrs. Julie Emmett  
Vice President of Marketplace Development

## Pure Flavor

**Address:** 459 Highway 77  
PO Box 607  
Leamington, Ontario N8H 3X4  
Canada

**Tel:** 519-326-8444

**Website:** <https://www.pure-flavor.com/>

**Products / Services:** Agricultural

**Company Description:** Pure Flavor® is committed to supporting healthier lifestyles by providing greenhouse-grown vegetables that meet our exceptional quality standards. Remaining a humble, trusted and progressive company that treats our growers, employees and customers as valued partners in our sustainable growth.

**Primary Contact:** Julia Shreve  
Director of Marketing

**Brands:** Pure Flavor, Juno Bites, Sangria, Bumbles, Oriana, Aurora Bites, RedRoyals, Cloud 9, Finest Flavors, Sweet Blooms, Solara, Alonna, Craft House Collection

## RefPlus, Inc.

**Address:** 2777 Grand Allee  
St. Hubert, Quebec J4T 2R4  
Canada



**Tel:** 450-641-2665

**Website:** [www.refplus.com](http://www.refplus.com)

**Email:** [mcardinal@refplus.com](mailto:mcardinal@refplus.com)

**Products / Services:** Equipment

**Company Description:** RefPlus, Leader in Custom Quality Refrigeration■ Equipment  
A leader in custom refrigeration, RefPlus designs and manufactures high-performance products tailored to your needs.

Driven by a constant concern for the environment, quality craftsmanship and higher performance, our engineers and technicians design and build the best refrigeration equipment in the industry.

**Primary Contact:** Mr. Mathieu Cardinal  
President

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## Refresco

**Address:** 8112 Woodland Center Boulevard  
Tampa, FL 33614-2403

**Tel:** 331-777-2312

**Website:** [www.refresco.com](http://www.refresco.com)

**Products / Services:** Beverages; Private Brands

**Primary Contact:** Ms. Jeanine Antiporek  
Senior Director Retail Sales - Brands: Vintage, Harvest Classic

**Brands:** Vintage, Harvest Classic

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## Reiter Dairy

**Address:** 1961 Commerce Circle  
Springfield, OH 45504-2011

**Tel:** 216-745-1123

**Website:** [www.reiterdairy.com](http://www.reiterdairy.com)

**Primary Contact:** Mr. Daniel Farmer  
Vice President of Sales, Southern Division

**Parent Company:** DFA

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## Respect Foods, Inc.

**Address:** 3801 PGA Boulevard  
Suite 600  
Palm Beach Gardens, FL  
33410-2756

**Tel:** 866-732-1676

**Website:** [www.respectfoods.com](http://www.respectfoods.com)

**Products / Services:** Bakery; Brokers; Co-Packer; Consulting Services; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Seafood



**Company Description:** "Wow!" That's your brain's response when something surprising hits your tastebuds—when a simple, wholesome food blows away your expectations. And it's just the feeling Respect® is going for. See, we got bored with the food conversation: too scientific, too complex. Yawn. Let's talk about the joy of simple and well-prepared food. Let's go to tastytown. Let's get together at the kitchen table and change those mealtime woes into mealtime wows.

**Primary Contact:** Mr. Ken Hartman  
President

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## Rudolph Foods Co.

**Address:** 6575 Bellefontaine Rd  
Lima, OH 45804-4415



**Tel:** 419-648-3611

**Website:** <https://www.rudolphfoodscorp.com/>

**Products / Services:** Agricultural; Food Products/Snacks; Merchandising Services; Packaging; Supply Chain

**Company Description:** For Us, Pork Rinds are a Family Affair. Our commitment to excellence has been passed from generation to generation. In 1955, John Rudolph learned of an untapped market for pork rinds and the Ohio entrepreneur quickly launched his own company producing pork rinds from smoked bacon rinds.

And we've remained the family's namesake brand of pork rinds for nearly 70 years!

**Primary Contact:** Mark Singleton  
Vice President, Sales & Marketing

**Brands:** Southern Recipe Small Batch, Southern Recipe, Lee's, Grandpa John's

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## Shuman Farms, Inc

**Address:** P.O. Box550  
278 Hwy 23 South  
Reidsville, GA 30453-0550



**Tel:** 912-557-4477

**Website:** <https://www.shumanfarmsga.com/>

**Products / Services:** Agricultural; Fresh



**Company Description:** Headquartered in the center of the Vidalia® growing region in Southeast Georgia, family-owned Shuman Farms has been in the sweet onion industry for more than 35 years. Our legacy began in the mid-1980s with a small family farm in Reidsville, GA. Today, we are an industry-leading, year-round grower and shipper of premium sweet onions.

**Primary Contact:** Mr. John Shuman  
CEO

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## Sifter Solutions

**Address:** 500 W. Madison Street  
Suite 1000  
Chicago, IL 60661-2559

**Tel:** 847-239-0900

**Website:** <https://www.siftersolutions.com/>

**Email:** [judy@siftersolutions.com](mailto:judy@siftersolutions.com)

**Products / Services:** Technology Services



**Company Description:** Sifter is the only technology platform linking healthcare's Food as Medicine movement with food retail. Our science-based algorithms "sift" grocery foods and beverages against 1,500+ attributes, including chronic conditions such as food allergies, diabetes, and hypertension, as well as ingredient likes and dislikes — the greatest degree of personalization available today.

- Accurate, curated product data served fast
- In-store barcode scanning
- Recipe customization by health condition
- Targeted incentives that fit shopper's personal health needs
- Flexible API integration for drastically reduced development time

**Primary Contact:** Ms. Judy Seybold MS, RD, LD  
Chief Nutrition Officer

**Brands:** The Food as Medicine Platform, Sifter Connect API, Shop By Diet, Scan By Diet, RecipeSifter

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## Simpactful LLC

**Address:** 823 General Taylor Street  
New Orleans, LA 70115-2616

**Tel:** 925-234-6394

**Website:** <https://simpactful.com/>

**Products / Services:** Consulting Services

**Primary Contact:** Mr. David Friedler  
Co-Founder and CCO

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## Smithfield Farmland Sales Corp.

Address: 7501 NW Tiffany Springs  
Parkway  
Kansas City, MO 64153-1965

Tel: 816-243-2700

Website: [www.farmlandfoods.com](http://www.farmlandfoods.com)

Parent Company: Smithfield Foods Inc.

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## Smithfield Foods Inc.

Address: 200 Commerce Street  
Smithfield, VA 23430-1204

Tel: 757-365-3000

Website: <https://www.smithfieldfoods.com/>  
[www.freshsausage.com](http://www.freshsausage.com)

Products / Services: Food Products/Snacks; Private Brands

Company Description: Smithfield Foods is an American food company with a leading position in packaged meats and fresh pork products. With a diverse brand portfolio and strong relationships with U.S. farmers and customers, we responsibly meet demand for quality protein around the world.

Primary Contact: Brian Gordon  
Senior Director, Sales Fresh

Brands: Smithfield, Gwaltney, farmland, Cooks, John Morrell, Armour, Eckrich, Curlup, Healthy Ones, Kretschmar, Carando, Margherits, Edelmanns (through acquisition of Fresh Sausage Specialists)

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## Strategic Food Solutions

Address: 20812 Claire Jean Path  
Pflugerville, TX 78660-6984

Tel: 206-715-3578

Website:

Email: [Marcie@strategicfoodsolutions.com](mailto:Marcie@strategicfoodsolutions.com)

Products / Services: Consulting Services

Company Description: Strategic Food Solutions is a consulting business engaged in custom development of new food products and ingredients for major retailers, food service

Primary Contact: Mitch Elvrum  
President

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## Swiftly Systems Inc.

Address: 475 El Camino Real  
Suite 308  
Millbrae, CA 94030-2643



Tel: 405-585-5321  
 Website: [www.swiftly.com](http://www.swiftly.com)  
 Email: [info@swiftly.com](mailto:info@swiftly.com)  
 Products / Services: Advertising/Marketing and Design; Technology Services  
 Company Description: Swiftly is a leading technology partner for retailers, offering innovative tools that drive engagement and enable them to own the digital relationship with shoppers across all channels. The company's Retail Tools, Mobile Platform, Analytics and Insights, and Retail Media Network are integrated into one robust, unified technology platform that allows retailers to accelerate sales and build loyalty. Customers who partner with Swiftly reach more shoppers and amplify campaigns more efficiently using their own first-party data. Trusted by hundreds of iconic brands, Swiftly empowers brick-and-mortar retailers to compete and succeed in the growing digital marketplace.  
 Primary Contact: Sean Turner  
 Chief Technology Officer/Co-Founder  
 Brands: Retail Tools, Mobile Platform, Retail Media, Analytics & Insights

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## T.G. Lee Dairy

Address: 315 N. Bumby Avenue  
 Orlando, FL 32803-6029  
 Tel: 407-896-4757  
 Website: [www.tgleedairy.com](http://www.tgleedairy.com)  
 Parent Company: DFA

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## Taylor Farms

Address: 150 Main Street  
 Suite 300  
 Salinas, CA 93901-3441



Tel: 813-676-9600  
 Website: <https://taylorfarmssdeli.com/>  
<https://www.taylorfarms.com/>  
 Products / Services: Fresh; Perishables; Produce; Supply Chain; Unsaleables  
 Company Description: Taylor Farms is a leader in innovation. Dedicated to being North America's favorite maker of salad and healthy fresh foods, Taylor Farms focuses on innovation by consistently developing new products and improving production methods. Taylor Farms is grounded in a commitment to quality with products harvested, packaged and shipped at the peak of freshness.  
 Primary Contact: Ms. Maureen Davis  
 National Director of Sales -Deli Division

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## Taylor Farms Foodservice

Address: 9055 Junction Drive  
Annapolis Junction, MD  
20701-1107

Tel: 301-617-2942

Website: [www.taylorfarmsfoodservice.com](http://www.taylorfarmsfoodservice.com)

Primary Contact: Garth Borman  
President, Prep'd Foods & Deli

Parent Company: Taylor Farms

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## The Food Law Firm

Address: 123 Garden Wood Drive  
Ponte Verde, FL 32081-5082



Tel: 800-559-4628

Website: [Foodlawfirm.com](http://Foodlawfirm.com)

Email: [jason@foodlawfirm.com](mailto:jason@foodlawfirm.com)

Products / Services: Legal Services

Company Description: The Food Law Firm, officially known as Foscolo & Diefenbach PLLC, specializes in providing comprehensive legal services tailored to food and beverage businesses. Operating on a General Counsel basis, they offer subscription packages that integrate seamlessly into clients' operations, covering areas such as co-packer agreements, private label agreements, supplier agreements, food labeling compliance, trademarks, and general commercial law. Their approach emphasizes consistent support, aiming to function as an integral part of their clients' teams.

Primary Contact: Jason Foscolo  
Founder

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## The Wonderful Company

Address: 11444 W. Olympic Boulevard  
Los Angeles, CA 90064-1549



Tel: 513-375-2241

Website: <https://b2b.wonderfulpistachios.com/>  
<https://www.wonderful.com/>

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Unsaleables

**Company Description:** We aspire to provide our customers with consistently superior quality, food safety and service by holding ourselves to standards far beyond our direct competition. We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every day, we try to make them better. From our trees to your hearts.

**Primary Contact:** Mr. Kurt Vetter  
President, Wonderful Sales

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## Threads Uniform Agency

**Address:** 14201 Sommerville Court  
Midlothian, VA 23113-6884



**Tel:** 804-323-3300  
**Website:** [www.threadsuniforms.com](http://www.threadsuniforms.com)  
**Email:** [inquiry@threadsuniforms.com](mailto:inquiry@threadsuniforms.com)  
**Products / Services:** Uniforms

**Company Description:** Threads Uniform Agency is a leading corporate apparel and business uniform company located in Richmond, Va. We were birthed from Ukrop's Super Markets, Inc in the late 1990's as Ukrop's Dress Express before changing our name in 2022. Family owned and operated, today our global supply network enables us to provide customers throughout the U.S with high quality apparel at value pricing. However, it's our service that truly sets us apart as we strive to exceed customer expectations every step of the way from concept through commercialization.

**Brands:** customized company uniforms including: shirts, hats, aprons, pants, vests, etc. combined with ongoing support services.

**Primary Contact:** Mr. Jeff Ukrop  
President and CEO

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## Topline Farms

**Address:** 500 County RD 18  
Leamington, Ontario N8H 3V5  
Canada



**Tel:** 519-322-2351  
**Website:** [www.toplinefarms.com](http://www.toplinefarms.com)  
**Email:** [marketing@toplinefarms.com](mailto:marketing@toplinefarms.com)  
**Products / Services:** Produce

Company Description: We are a vertically integrated greenhouse vegetable company that ships year-round from our farms across North America.

Primary Contact: Chris Veillon  
Vice-President, Marketing

Brands: Topline Farms

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## trakref®

Address: 501 Union St Ste 545 PMB 56716  
Nashville, TN 37219-1876



Tel: 615-260-0014

Website: [www.trakref.com](http://www.trakref.com)  
[Trakref.com](http://Trakref.com)

Email: [rpayne@trakref.com](mailto:rpayne@trakref.com)

Products / Services: Technology Services

Company Description: The most-comprehensive refrigerant tracking and management software on the market for compliance and operations.

Primary Contact: Ms. Roya Payne  
Senior Account Executive

Brands: Trakref  
Fexa

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## Transnational Foods

Address: 1110 Brickell Avenue  
Suite 808  
Miami, FL 33131-3138



Tel: 305-365-9652

Website: [www.transnationalfoods.com](http://www.transnationalfoods.com)

Email: [info@transnationalfoods.com](mailto:info@transnationalfoods.com)

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

Primary Contact: Mr. Americo Preneste  
Chief Operating Officer

Brands: Pampa, So Natural, Della Natura

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## Trident Seafood Corporation

Address: 5303 Shilshole Avenue Northwest  
Seattle, WA 98107-4021



Tel: 206-783-3818

Website: [www.tridentseafoods.com](http://www.tridentseafoods.com)

Email: [sales@tridentseafoods.com](mailto:sales@tridentseafoods.com)

Products / Services: Food Products/Snacks; Pet Health & Nutrition

Company Description: Here at Trident, catching fish isn't just our business. It's our livelihood. It's our calling. We are all fishermen here, and catching the purest and healthiest seafood is what we do — it's what we've done for more than 40 years. And if we stay true to our beliefs in protecting the oceans where we fish, it's what we'll be doing 40 years from now, too.

Primary Contact: Mr. Joseph Bundrant  
Chief Executive Officer

Brands: Arctic Ice, Bear & Wolf, Captain Jac, Enterprise, Faust, Firehouse, Homestyle, Icy Waters, Leg-A-Sea, Lily, Louis Kemp, Norquest, Ocean Master, Pacific Note, Perfect Serve, Portlock, Prelate, PubHouse, PureCatch, Royal Pink, Royal Red, San Juan Seafoods,,

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## TryAngle Food Brokers, Inc.

Address: 17 Accord Park  
Unit 202  
Norwell, MA 02061-1629



Tel: 781-871-6969

Website: <https://www.tryanglefoods.com/>

Products / Services: Brokers; Consulting Services

**Company Description:** At TryAngle Foods, we're always working hard behind the scenes to make your business run smoothly. From executing at headquarters to handling logistics, solving financial issues, and overseeing at the retail level, our team has every step of the process covered. Whether you're entering a new market, expanding your current distribution, trying to increase sales, or executing a complex retail project, the TryAngle team is there when you need them most.

We've grown substantially over the past four decades — from a small, family-owned business to a fully integrated team that consists of headquarter sales, retail services and backend support. Today, we leverage the latest technology and syndicated data to help our clients achieve record breaking sales for their business.

Through it all, we've continued to grow organically by instilling the "TryAngle Way" into each and every one of our employees: Energy, Passion, Accountability and Balance.

**Primary Contact:** Michael McGinley  
Sales Manager

## Utz Quality Foods, LLC

**Address:** 900 High Street  
Hanover, PA 17331-1639

**Tel:** 717-637-1759

**Website:** [www.utzsnacks.com](http://www.utzsnacks.com)

**Products / Services:** Food Products/Snacks; Natural/Organic; Packaging; Private Brands; Supply Chain

**Company Description:** Today, Utz is the largest independent, privately held snack brand in United States, producing over 3.3 million pounds of snacks per week (about half of which are potato chips) while operating over 900 company owned routes. Utz is also a leading snack supplier to Warehouse Clubs and Mass Merchandisers nationwide. We thank you for sharing in our story, and are proud to continue producing high-quality, delicious snacks for you and your family to enjoy today and for generations to come.

**Primary Contact:** Mr. Mark Schreiber  
Executive Vice President and Chief Customer Officer

**Brands:** UTZ, Golden Flake, Dirty, Zapps, Bchman, Good Health, Snikiddy



## Visscher Seafood Group

**Address:** Industrierondweg 4  
8321 EA  
Urk  
Netherlands

**Tel:** 31-527-681421

**Website:** [visscherseafood.com](http://visscherseafood.com)





Email: [info@visscherseafood.com](mailto:info@visscherseafood.com)

Products / Services: Seafood

Company Description: Our vision  
Fishing isles' culture, worldwide view. Like many of the aquaculture and fishing companies we own or cooperate with, our company has its foundation in a small North Atlantic fishing community with strong cultural values. We cherish our origin whilst having an open view with regards to our friends and partners across the globe. We have a tremendous drive to grow and develop ourselves to elevate our community by bringing our fantastic seafood to the world.

Primary Contact: Patrice Flanagan  
Advisor

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## Where Food Comes From, Inc.

Address: 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: [www.wherefoodcomesfrom.com](http://www.wherefoodcomesfrom.com)

Email: [info@wherefoodcomesfrom.com](mailto:info@wherefoodcomesfrom.com)

Products / Services: Consulting Services; Natural/Organic; Supply Chain; Other

Primary Contact: Hannah Saunders  
Sales, Enrollment & Business Development Specialist

Brands: Where Food Comes From CARE Certified  
Where Food Comes From Source Verified  
Non-Hormone Treated Cattle by WFCF  
Verified Natural Beef by WFCF  
Where Food Comes From Grass-fed  
Where Food Comes From Gluten-Free  
Where Food Comes From Plant-Based

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