



FMI Associate Member Search Results

This search was performed on 04/30/2025 at 08:53 AM

If you find information that needs to be updated, please email membership@fmi.org.

FMI
2345 Crystal Drive, Suite 800
Arlington, VA 22202
Phone: 202.452.8444 | Fax: 202.429.4519

Aptaris

Address: 2502 N. Rocky Point Drive
Suite 1070
Tampa, FL 33607-1449



Tel: 813-202-8060

Website: www.GoAptaris.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: About Aptaris Software

Aptaris connects the entire marketing and promotions management process for seamless omni-channel customer communications. Aptaris streamlines systems, processes, and data – from the moment of deal initiation through implementation to settlement and post-promotion analysis. Retailer merchandising, marketing, advertising, and store operations departments work better together to quickly identify opportunities, improve communications, get more from budgets and drive profitability. In a world of fewer resources and growing complexity, Aptaris helps marketers do more with less. Aptaris supports national retailers, distributors and consumer goods vendors.

Parent Company: dunnhumby

Brands: Retail Sense, INtelliSense.

Country Fresh

Address: P.O. Box 814
Grand Rapids, MI 49518

Tel: 616-243-0173

Website: www.enjoycountryfresh.com

Parent Company: DFA

Danfoss

Address: 11655 Crossroads Circle
Baltimore, MD 21220-9914



Tel: 410-931-8250

Website: <https://www.danfoss.com/en-us/>

Email: solutions@danfoss.com

Products / Services: Consulting Services; Energy Management; Equipment; Refrigeration; Store Design

Company Description: Danfoss engineers advanced technologies that build a better, smarter and more efficient tomorrow. We ensure the supply of fresh food while meeting the need for energy-efficient infrastructure, connected systems and integrated renewable energy. Today, Danfoss holds market-leading positions, employing more than 26,000 and serving customers in more than 100 countries.

Primary Contact: Mr. Dean Groff
Sales & Service Manager

Brands: ADAP - KOOL
Alsense

Dearing & Company

Address: 2186 Chickadee Court
OFallon, MO 63366-4541

Tel: 314-276-4346

Website: <https://dearingco.com/about>
www.dearingco.com

Products / Services: Other

Primary Contact: Mrs. Jill Dearing
CEO

DecisionNext, Inc

Address: 3245 Geary Blvd
#590608
San Francisco, CA 94159-3323



Tel: 415-272-7657

Website: www.decisionnext.com
<https://decisionnext.com/>

Email: info@decisionnext.com

Products / Services: Technology Services

Company Description: We're a highly focused SaaS AI company, simulating price and supply forecasts in commodity markets. These simulations are used to recommend optimal buying and selling transactions.

Primary Contact: Mr. Michael Neal
CEO

DEEM LLC

Address: 11201 USA Parkway
Suite 200
Fishers, IN 46037-9204



Tel: 317-860-2990
Website: www.deemfirst.com
Products / Services: Energy Management; Technology Services
Company Description: DEEM is a commercial and industrial mechanical and electrical company centrally located in Indianapolis, Indiana with satellite offices throughout the Midwest down to the southeastern United States. DEEM offers HVAC, Plumbing, Electrical, Refrigeration, Industrial Piping, Building Automation, and Sheet Metal Installation and Services. Currently, DEEM is licensed to perform in many regions throughout the country.
Primary Contact: Mr. Shanon Flannery
Vice President, Refrigeration Division

Deloitte Consulting LLP

Address: 191 Peachtree Street
Suite 2000
Atlanta, GA 30303-1769
Tel: 404-220-1500
Website: www.deloitte.com
Primary Contact: Mr. Art Ash
Principal
Parent Company: Deloitte, LLP

Deloitte, LLP

Address: 30 Rockefeller Plaza
New York, NY 10112-0015

Deloitte.

Tel: 617-437-2000

Website: www.deloitte.com
www.deloitte.ca

Products / Services: Consulting Services

Primary Contact: Mrs. Michele Stoffel
Strategic Marketing Planner, Retail and Consumer Products

Designer Greetings

Address: 11 Executive Ave
Edison, NJ 08817-6007



Tel:

Website: <https://designergreetings.com/>

Products / Services: Other

Primary Contact: Kim Del Popolo
Vice President of Sales

DFA

Address: 1405 N. 98th Street
Kansas City, KS 66111-1865



Tel: 703-351-5022

Website: www.dfamilk.com

Products / Services: Agricultural; Beverages; Co-Packer; Dairy; Food Products/Snacks; Fresh; Natural/Organic; Perishables; Supply Chain; Unsaleables

Company Description: At Dairy Farmers of America, we're proud to share the simple pleasures of real dairy straight from our family farms. And because our Cooperative is owned by our farmers, they're personally invested in every product, decision and step we take as an organization. That direct, personal connection to the farm makes each bowl of ice cream even sweeter—and that's why This Mark Matters.

Primary Contact: Greg Kurr
DFA Dairy Brands, President

Dietz & Watson

Address: 5701 Tacony Street
Philadelphia, PA 19135-4311



Tel: 215-668-9771

Website: www.dietzandwatson.com

Products / Services: Food Products/Snacks; Food Safety; Meat/Poultry; Natural/Organic; Packaging; Perishables

Primary Contact: Louis Eni
President and CEO

Digital Wave Technology

Address: 822 N. A1A Highway
Suite 210
Ponte Vedra Beach, FL
32082-8213



Tel: 617-510-8029

Website: www.digitalwavetechnology.com

Email: info@digitalwavetechnology.com

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Description:	<p>Digital Wave offers an incredibly unique, powerful, easy-to-use native AI platform that allows it and its customers to rapidly build enterprise applications. We are focused on the following value for our customers: significant improvements in efficiency, higher conversions, improved profitability, and speed to market.</p> <p>Digital Wave offers the following native AI Enterprise Solutions:</p> <ul style="list-style-type: none"> * Product Information Management * Master Data Management * Category Management including management of web hierarchies. * Lifecycle price optimization * Promotion planning/optimization * Deal Management <p>The company continues to build other new applications for brands and retailers.</p> <p>Digital Wave is also using AI as a copilot for solutions including auto-generation of:</p> <ul style="list-style-type: none"> * Product attributes (including those most requested by customers in search, SEO, etc.) * Product content in brand voice (again including optimization for search) * Advertising content/digital campaigns that can be personalized to customers, regions, or individual consumers. * Data cleansing, identifying "holes" in our customers' master data and filling them in. * Other applications of AI to enhance sales and profitability and bring significant efficiencies to our customers
Primary Contact:	Mary Scimone VP Strategic Initiatives
Brands:	Digital Wave Technology

Diversey - A Solenis Company

Address:	1300 Altura Rd Suite 125 Fort Mill, SC 29708-7054	
Tel:	262-631-4001	
Website:	www.diversey.com	
Products / Services:	Food Safety; Household Products/Cleaning/Supplies; Maintenance	

Company Description:	<p>Transforming Tomorrow Together</p> <p>Our journey began over a century ago in Chicago. Today, as part of the Solenis family, we are transforming tomorrow by caring for the essentials of life in 130 countries across six continents. Through global partnership and innovation, we meet the challenges of tomorrow, today. Discover how Diversey and Solenis are creating the path to a sustainable future together.</p> <p>Diversey has found success in the retail industry due to our insights and understanding of our customers' needs. Our solutions are a practical reflection of what we know your challenges to be and the ways in which you define success within your stores.</p> <p>We understand that it is critical for our customers to control and reduce hygiene spend and improve efficiency through optimal solutions and training.</p> <p>To Diversey and our customers, sustainability is about more than "green" products, it encompasses the reduction of waste, carbon footprint, energy, water, and chemical waste. Working with our customers we deliver proven solutions that help to trace and report on Environmental Social and Governance targets.</p> <p>The safety of customers and staff is critical, and with a focus on solutions that improve safety we can help to protect your brand.</p> <p>The shopping experience is important to your Retail customers and is safeguarded by well-trained employees that have defined operational procedures and effective products that deliver the right results.</p>
Primary Contact:	<p>Brian Hajas</p> <p>Food Service, Hospitality & Retail (FSHR) Sector Marketing Manager</p>
Brands:	Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.

DNR Sales & Marketing Strategy Advisors

Address:	<p>1212 S. Naper Blvd.</p> <p>Suite# 119</p> <p>Naperville, IL 60540-7349</p>
Tel:	847-209-9312
Website:	https://dnrstrategyadvisors.com/
Products / Services:	Bakery; Brokers; Fresh; Meat/Poultry; Merchandising Services; Perishables; Seafood
Company Description:	<p>DNR Sales & Marketing Strategy Advisors are a small team of grocery retail consulting food industry experts with over three decades of regional & national scope experience. Spanning organizational areas from store operations & layout planning, strategic sourcing & procurement, and merchandising sales and marketing planning insights. We believe in integrity, excellence, and team collaboration for a cohesive win for all partners involved. DNR has a dedicated track record of building strong relationships with both our retail and supply side clients by delivering exceptional service exceeding the collective expectations.</p>

Primary Contact: Mr. Jason E. Resner
President / Principal

Brands: Retail Grocery Consulting & Advisement

DoorDash

Address: 901 Market Street
San Francisco, CA 94103-1729

Tel: 650-681-9470

Website:

Primary Contact: Charles Shoener
Grocery Business Development

Dorin USA LLC

Address: 788 Campus Parkway
Tecumseh, MI 49286-4300

Tel: 833-855-2033

Website: www.dorin.com

Products / Services: Equipment; Refrigeration

Company Description: Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

The genius of the Founder together with his mechanical skills, his entrepreneurial capacities, supported by the seriousness, commitments and professionalism of his sons, grandsons and great-grandsons, are the base of the development of the company, becoming a global reference in refrigeration.

OMD celebrated in 2008 its 90th anniversary from the establishment, being since then always under the same family name. This makes of Dorin the oldest family ruled firm, globally speaking, in the field of refrigeration, with all the consequences in stability, reliability and commitments towards the customers.

The human factor, coupled with a permanent technological development and with a constant deep research of the best result, lead the Company to become one of the leader name in refrigeration market.

DORIN, historical manufacturer for refrigeration compressors, has always been a leader in reliability and Environmental respect for its products. At present times, DORIN is giving a determinant contribution to technological innovation of semihermetic compressors placing itself as reference manufacturer for the highest technological content compressors.

Drive Wheel

Address: 225 S. 6th Street
Suite 3900
Minneapolis, MN 55402-4622

Tel: 716-667-2313

Website: www.mbc-consulting.com
<https://www.drivewheel.com/>

Email: Contact@Drivewheel.com

Products / Services: Consulting Services; Private Brands; Research

Primary Contact: Theo Schweitz
Owner

Dumac Business Systems, Inc.

Address: 19 Corporate Circle
East Syracuse, NY 13057-1014

Tel: 315-463-1010

Website: <https://www.dumac.com/>

Products / Services: Technology Services

Company Description: DUMAC is a leading solutions provider for point-of-sale software, hardware, and professional services for the grocery and convenience store industries.

Primary Contact: Chris Goss
VP, Supermarket Sales

Brands: RORC Point of Sale System



dunnhumby

Address: 1 Wacker Drive
Suite 1610
Chicago, IL 60606-2850

Tel: 57-4-3395412

Website: www.dunnhumby.com

Email: events@dunnhumby.com

Products / Services: Consulting Services

Company Description: dunnhumby is the global leader in Customer Data Science, empowering businesses everywhere to compete and thrive in the modern data-driven economy. We always put the Customer First.

Our mission: to enable businesses to grow and reimagine themselves by becoming advocates and champions for their Customers. With deep heritage and expertise in retail – one of the world's most competitive markets, with a deluge of multi-dimensional data – dunnhumby today enables businesses all over the world, across industries, to be Customer First.

The dunnhumby Customer Data Science Platform is our unique mix of technology, software, and consulting, enabling businesses to increase revenue and profits by delivering exceptional experiences for their Customers – in-store, offline and online. dunnhumby employs over 2,200 experts in offices throughout Europe, Asia, Africa, and the Americas working for transformative, iconic brands such as Tesco, Coca-Cola, Meijer, Procter & Gamble and Raley's.

Primary Contact: Mr John Froman
Vice President of Marketing

Brands: dunnhumby, Sociomantic, BzzAgent

Garelick Farms

Address: 1199 W. Central Street
Franklin, MA 02038-3109

Tel: 508-528-9000

Website: www.garelickfarms.com

Primary Contact: Mr. Stephen Lincoln
Executive Vice President

Parent Company: DFA

Kemps LLC

Address: 1270 Energy Lane
St. Paul, MN 55108-5225

Tel: 651-379-6500

Website: www.kemps.com

Products / Services: Beverages; Food Products/Snacks; Perishables; Private Brands

Primary Contact: Mr. Greg Kurr
President and CEO

Parent Company: DFA

Brands: Kemps, Hood, Greens, Hager

KSS Retail

Address: 444 W. Third Street
Cincinnati, OH 45202-3421

Tel: 866-746-7180

Website: www.kssg.com
www.KSSRetail.com

Products / Services: Consulting Services; Merchandising Services; Technology Services; Other

Company Description: dunnhumby is the world's leading customer science company. Follow dunnhumby on LinkedIn for news, events and thought leadership. In October 2015 KSS Retail was rebranded as dunnhumby Price and Promotion and new posts will be published on the dunnhumby company page.

dunnhumby's strategic process, proprietary insights, engagement approach and cutting-edge software remove the guesswork from pricing and promotions to create sustained pricing power for retailers. Pricing power that grows customer loyalty and long-term profit. From strategy to execution, we can help you avoid the race to the bottom and deliver prices and promotions that are meaningful to your customers.

The dunnhumby practice team knows price and promotion inside and out, with specialized expertise earned over decades. Moreover, our industry-leading optimization and analytics solutions are proven and built to support even the world's largest retailers. Make quick, customer-centric decisions based on the best in demand science. Clients include Tesco, AutoZone, 7-Eleven, Southeastern Grocers, Raley's, and many others. Contact us to learn more

Primary Contact: Mr. Mark Hawtin
Senior Vice President

Parent Company: dunnhumby

Brands: KSSPriceStrat, KSSRetail Heartbeat

Mayfield Dairy Farms

Address: 126 Barber Court
Birmingham, AL 35209-6418

Tel: 205-943-0265

Website: <https://www.mayfielddairy.com/>

Email: tom_lunsford@dfamilk.com

Parent Company: DFA

Officine Mario Dorin

Address: Via Aretina 388 -50061
Compiobbi, Fiesole - Firenze,
Toscana
Italy



OFFICINE MARIO DORIN SINCE 1918
DORIN
INNOVATION

Tel: +39-055-623211

Website: <https://www.dorin.com/en>

Products / Services: Energy Management; Equipment; Refrigeration

Company Description: Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

The genius of the Founder together with his mechanical skills, his entrepreneurial capacities, supported by the seriousness, commitments and professionalism of his sons, grandsons and great-grandsons, are the base of the development of the company, becoming a global reference in refrigeration.

OMD celebrated in 2008 its 90th anniversary from the establishment, being since then always under the same family name. This makes of Dorin the oldest family ruled firm, globally speaking, in the field of refrigeration, with all the consequences in stability, reliability and commitments towards the customers.

The human factor, coupled with a permanent technological development and with a constant deep research of the best result, lead the Company to become one of the leader name in refrigeration market.

DORIN, historical manufacturer for refrigeration compressors, has always been a leader in reliability and Environmental respect for its products. At present times, DORIN is giving a determinant contribution to technological innovation of semihermetic compressors placing itself as reference manufacturer for the highest technological content compressors

Parent Company: Dorin USA LLC

Reiter Dairy

Address: 1961 Commerce Circle
Springfield, OH 45504-2011

Tel: 216-745-1123

Website: www.reiterdairy.com

Primary Contact: Mr. Daniel Farmer
Vice President of Sales, Southern Division

Parent Company: DFA

T.G. Lee Dairy

Address: 315 N. Bumby Avenue
Orlando, FL 32803-6029

Tel: 407-896-4757

Website: www.tgleedairy.com

Parent Company: DFA
