



THE VOICE OF FOOD RETAIL

Feeding Families  Enriching Lives

Grocery Store Chains Net Profit – Percent Of Sales All Firms

Year	Income Before Taxes	Net Profit After Taxes	Year	Income Before Taxes	Net Profit After Taxes
1984/1985 ¹	1.79	1.15	1998/1999	1.83	1.03
1985/1986	1.84	1.19	1999/2000	2.07	1.18
1986/1987	1.73	1.12	2000/2001	1.96	1.25
1987/1988	1.50	0.77	2001/2002	2.23	1.36
1988/1989	1.11	0.71	2002/2003	2.59	.95
1989/1990	1.43	0.86	2003/2004	1.56	.88
1990/1991	1.56	0.96	2004/2005	1.75	1.16
1991/1992	1.39	0.77	2005/2006	2.09	1.46
1992/1993	1.31	0.49 ²	2006/2007	2.53	1.91
1993/1994	1.70	0.93	2007/2008 ³	2.80	1.84
1994/1995	1.81	1.14	2008/2009	2.73	1.86
1995/1996	1.99	1.20	2009/2010	1.89	1.21
1996/1997	1.86	1.08	2010/2011	2.03	1.09
1997/1998	2.11	1.22	2012	1.90	1.50

¹ Prior to 1984-1985, Annual Financial Review statistics were based on sales, assets and liabilities of companies operating only supermarkets. Beginning with the 1984/1985 edition, the Annual Financial Review includes diversified companies with primary supermarket operations.

² Net profit was pulled down by extraordinary items not related to normal supermarket operations. These included accounting changes, debt retirement, and the sale of major subsidiaries. If these factors are removed, net profit is 0.74 percent.

³ 2007/2008, 2008/2009, 2009/2010. 2010/2011 figures are from the FMI Annual Financial Review, 2010/2011. 2012 figure is from the Food Retailing Industry Speaks 2013 Data Tables, Table 17. Source: Food Marketing Institute [Annual Financial Review](#). Food Retailing Industry Speaks 2013 Data Tables. Key Industry Facts – Prepared by FMI Information Service November 2013