

# MANUFACTURER/ RETAILER EXCHANGE (MRE) COMPANY LIST

## **A. Cook Associates, Inc**

[www.storeservicessoftware.com](http://www.storeservicessoftware.com)

A. Cook Associates, Inc. provides facilities management software for supermarket chains. Our software integrates maintenance management, indirect purchasing, project management, and inventory control including refrigerant tracking, in a web-based, enterprise process management solution. Since 1989, as a result of continuous development, we have helped lead the industry in engineering process improvement.

Andrew Cook  
802.785.2222  
acook@storeservicessoftware.com

## **Acuity Brands-Corporate Accounts**

[www.acuitybrands.com](http://www.acuitybrands.com)

Acuity Brands is the world's leading manufacturer of lighting and control systems for many reasons: superior value, the broadest product offerings, competitive pricing, outstanding logistics, and the strongest sales and distribution network in the industry. Products include indoor and outdoor lighting for commercial, institutional, industrial, infrastructure, and residential applications. With our industry-leading portfolio and proven expertise in indoor and outdoor luminaires, controls, components, LED technology and daylighting, we deliver integrated, intelligent solutions that expand the boundaries of lighting. As the recognized leader in the lighting industry, it is our mission to deliver consistently superior value to our customers and their clients.

John Dombrowski  
770.922.9000  
john.dombrowski@acuitybrands.com

## **ADA Compliance Consultants Inc.**

[www.ada-pros.com](http://www.ada-pros.com)

ADACC specializes in the interpretation, inspection and implementation of federal and state accessibility codes to existing properties as well as buildings being designed. We work closely with contractors, design professionals, building departments, property owners and managers helping them identify the barriers, develop a plan of action and manage the construction until completion.

Ken Mitchell  
916.983.3816  
kenm@ada-pros.com

### **Advantix Systems**

[www.advantixsystems.com](http://www.advantixsystems.com)

Advantix Systems is a leading manufacturer of liquid desiccant air conditioning and dehumidification systems that deliver cooling with powerful, precise humidity control, energy savings and cleaner air. With energy savings of over 40%, Advantix offers compelling economics, better performance, and an improved environmental footprint.

Becky Starling  
813-681-7409  
becky.starling@advantixsystems.com

### **AHT Cooling Systems USA**

[www.ahtusainc.net](http://www.ahtusainc.net)

AHT is a global technology leader in the manufacturing of high quality energy efficient freezing and cooling equipment to the supermarket, ice cream and bottle cooling industry. All solutions are adjustable to customer needs and focused on cost savings, flexibility, minimum heat emission, low sound, high food quality & excellent product presentation.

Howell Feig  
843.266.1756  
sales@ahtusa.net

### **Air Row Fan Company**

[www.airrowfans.com](http://www.airrowfans.com)

Our U.S.-manufactured, patented Air Row fans are all about targeted air movement. By moving the already treated air down to precisely where needed, the load on roof-top HVAC units is reduced. With further options one can control the timing and speed. Efficiency and comfort at a savings.....Air Row fans!

Tom Noonan  
317.691.7255  
tomnoonanefg@yahoo.com

### **Ameresco**

[www.ameresco.com](http://www.ameresco.com)

Ameresco, Inc. (NYSE:AMRC) is a leading energy efficiency and renewable energy services company. We provide a utility bill management solution to the food services industry with performance metrics other providers cannot match. Our procurement professionals have been developing and implementing energy supply purchasing strategies for our clients for over a decade.

Paul Scordato  
860.871.1286  
pscordato@ameresco.com

### **Amerlux**

[www.amerlux.com](http://www.amerlux.com)

Amerlux manufactures architectural grade, energy efficient lighting solutions for supermarkets. Our products utilize the latest technology in LED, HID, and linear available today that when combined with our luminaire and optic design, provides just the right light for the application with the least energy consumed. Product range spans track, downlights, multiples, pendants, linear, and specialty.

Don Knickerbocker  
973.464.2363  
dknickerbocker@amerlux.com

### **ARKEMA INC.**

[www.arkema-inc.com](http://www.arkema-inc.com)

Arkema Inc. is a leading manufacturer of HCFC, HFC, as well as development of next generation low GWP refrigerants. Arkema's Forane® refrigerants are used wherever cooling or freezing applications are required, including appliances, automotive, construction, food processing, industrial refrigeration, and supermarkets. Worldwide, Arkema has annual sales of EUR 4.4 billion.

Patti Conlan  
610.205.7366  
patti.conlan@arkema.com

### **Arneg Canada**

[www.arnegcanada.com](http://www.arnegcanada.com)

Arneg is part of a global company that is the third largest commercial refrigeration supplier world-wide. Arneg in North America provides commercial refrigeration for food service, supermarket chains and independents, specializing in all department applications such as produce, bakery, seafood, dairy, hot food, frozen, etc.

Rejean Lalumiere  
800.363.3439  
rlalumiere@arnegdml.com

### **BaselineUS, LLC**

[www.baselineus.com](http://www.baselineus.com)

Baseline specializes in providing sustainable energy efficiency solutions to the retail, distribution and hospitality industries through refrigeration and controls engineering services, commissioning and retro-commissioning programs, and remote performance monitoring.

David Tovey  
616.915.5798  
dtovey@baselineus.com

**BITZER US INC**[www.bitzerus.com](http://www.bitzerus.com)

BITZER is the global leader in Screw Compressors, Semi-Hermetic Recip Compressors, CO2 (UL) and 410A Recips for Refrigeration & A/C applications. Our new Syracuse, NY factory builds R410A Scroll Compressors in capacities from 15-40 tons. For technical support, visit us online at [www.bitzerus.com](http://www.bitzerus.com) or contact [techsupport@bitzerus.com](mailto:techsupport@bitzerus.com). For sales information, [sales@bitzerus.com](mailto:sales@bitzerus.com).

Lynn Carte  
678.617.6652  
[lcarte@bitzerus.com](mailto:lcarte@bitzerus.com)

**Carnot Refrigeration Inc.**[www.carnotrefrigeration.com](http://www.carnotrefrigeration.com)

Carnot Refrigeration is a leader in the manufacture and refurbishing of customized industrial and commercial refrigeration equipment. Applying eco-efficient methods, Carnot offers a wide range of solutions tailored to your needs. With Carnot Refrigeration you will have high quality industrial skids, low cost and green solutions for your refrigeration equipment.

Marc-Andre Lesmerises  
819.376.5958 ext. 2286  
[marcandrelesmerises@carnotrefrigeration.com](mailto:marcandrelesmerises@carnotrefrigeration.com)

**Compressor Systems Control (CSC) Inc** [www.groupepsc.com](http://www.groupepsc.com)

Compressor Systems Control (CSC) Inc builds and commercializes innovative integrated refrigeration, air-conditioning and heating control systems for the commercial and industrial food industry, as well as arenas. CSC's patented, exclusive technologies also offer building ventilation and dehumidification and water heating for client establishments.

Bernard Doutre  
514.292.4593  
[bdoutre@smartref.com](mailto:bdoutre@smartref.com)

**Continental Case Company LLC**[www.contcase.com](http://www.contcase.com)

Continental Case is a leading manufacturer and installer of OEM replacement parts and skin kits for all major brands of refrigerated display cases. We also retrofit cases with LED Lighting at 50% energy savings, and Glass Doors at 70% energy savings. All of our products help reduce greenhouse gas emissions.

Kevin McCool  
847.412.6253  
[kmccool@contcase.com](mailto:kmccool@contcase.com)

**ControlTec LLC**[www.controltecas20.com](http://www.controltecas20.com)

ControlTec is an energy management company for the supermarket industry. ControlTec's main focus is to provide technologically advanced energy saving products that will allow the supermarket to capture optimal savings and have the ability to monitor and verify that savings for sustainable utility incentives and carbon footprint tracking.

Brad Geuke  
970.686.7710  
[brad@controltecas20.com](mailto:brad@controltecas20.com)

**Craigg Manufacturing Corp**[www.craigg.com](http://www.craigg.com)

Craigg Mfg. has been providing in-floor access enclosures for refrigeration piping to supermarkets for the past 20 years. In this time, we proved that we can address any problem associated with in-floor piping and controls. Our vast selection of sizes and styles will work in your store

Pam Blicke  
717.733.1412  
[pblicke@craigg.com](mailto:pblicke@craigg.com)

**CrownTonka Walk-Ins**[www.crowntonka.com](http://www.crowntonka.com)

CrownTonka manufacturers walk-in coolers & freezers for the supermarket, c-store, cold storage and environmental industries from six strategically located plants across the US. Quality and service that sets industry standards.

Greg Sullens  
763.543.0133  
[gregs@crowntonka.com](mailto:gregs@crowntonka.com)

**CTA Architects Engineers**[www.ctagroup.com](http://www.ctagroup.com)

CTA Refrigeration Design Group currently has 27 Refrigeration Design professionals. Our main strength is working with grocery chains and their design teams in developing refrigeration system construction documents and commissioning of the refrigeration systems for both new stores and remodels.

Rob Arthur  
406.728.9522  
[roba@ctagroup.com](mailto:roba@ctagroup.com)

## Daikin McQuay

[www.mcquay.com](http://www.mcquay.com)

McQuay International delivers engineered, flexible solutions for food retail HVAC requirements with reliable products, knowledgeable applications expertise and responsive support. As a member of the Daikin Group we are the largest HVAC company in the world. Our RPS and MPS applied rooftops are excellent for dehumidification and reheat options with your preferred controls. Daikin VRV and the new Daikin McQuay Rebel Rooftop are high performance options for supermarkets with industry leading energy performance up to 21 IEER. We continue to be at the forefront of changes in the HVAC industry, while leading the industry in environmental solutions.

Rob Teetsel  
407.619.9454  
Robert.teetsel@mcquay.com

## Danfoss

[www.danfoss.us/foodretail](http://www.danfoss.us/foodretail)

Danfoss, established in 1933 and headquartered in Denmark, is a leading global manufacturer of high-efficiency components and controls for refrigeration, air-conditioning, and heating systems. The Danfoss service company, Aztec Energy Partners, applies customized system design, implementation and maintenance to help customers achieve optimal energy efficiency and food quality. Aztec Energy Partners, established in February 2003, provides a comprehensive range of energy management related consulting services, project management, commissioning programs, systems integration and installation, energy information systems and control technology solutions to satisfy customers' energy efficiency and food quality needs.

Erin Cousler  
410.513.1199  
ecousler@danfoss.com

## DuPont

[www.isceon.com](http://www.isceon.com)

The time to act is now and we have the refrigerant products and technical know-how to make the transition away from R-22 easy. Retrofitting to DuPont refrigerants and managing the reclaimed R-22 puts your business in a winning position as the R-22 phaseout continues. Visit [isceon.com](http://isceon.com) to learn more.

Joyce C. Wallace  
302.999.3599  
joyce.c.wallace@usa.dupont.com

## Dwyer Engineering

[www.dwyer.com](http://www.dwyer.com)

Dwyer Engineering integrates mechanical, plumbing and electrical engineering services for food stores with full refrigeration design, energy modeling, water usage studies, and utility bill analysis.

Matt Dwyer  
703.777.5988 ext. 200  
mdwyer@dwyer.com

## ebm-papst Inc.

[www.ebmpapst.us](http://www.ebmpapst.us)

ebm-papst Inc. is the world's leading manufacturer of fans, blowers, and custom cooling assemblies. We offer the broadest range of energy efficient solutions integrated with our award-winning EC technology. Learn how our knowledgeable engineers and sales professionals can assist with your air moving challenges.

marketing@us.ebmpapst.com

## Econofrost + Promolux

[www.mgvinc.com](http://www.mgvinc.com)

Promolux lighting is designed for fresh food display cases in supermarkets, grocery, butcher/seafood shops and more. We provide visual "WOW" for unsurpassed merchandising and extended product shelf life. Econofrost offers night covers for refrigerated display cases in supermarkets/grocery stores and more. We're the industry standard to which all other brands are measured. Save energy.

Jamie Orr  
250.216.5637

## Efficient Lights

[www.efficientlights.com](http://www.efficientlights.com)

Efficient Lights, division of PowerSecure (nasdaq: POWR), is a leading manufacturer of LED lighting specifically designed for supermarket, big box, and C-store retailers. Products include refrigerated case lighting, walk-in cooler/freezer lighting, and our new state-of-the-art parking lot LED.

Mark Warwick  
678.467.0162  
mwarwick@efficientlights.com

## Electra LED Inc.

[www.electraled.com](http://www.electraled.com)

ElectraLED is a manufacturer of high quality, energy efficient, commercial LED lighting fixtures with a focus on Supermarket Lighting. Strategically partnered with the Sylvania lighting family, we offer a complete five year warranty on all products and have the complete family of products listed on the Design Light Consortium list for energy incentive rebates.

Jeff Brooks  
866.561.7610 ext. 220  
jeffb@electraled.com

## Emerson Climate Technologies

[www.emersonclimate.com](http://www.emersonclimate.com)

Emerson Climate Technologies-Retail Solutions provides comprehensive facility management systems and services for the supermarket industry. Emerson is at the forefront of technology and trends in refrigeration, HVAC, lighting systems, and third party integration. We also offer project management, remote monitoring services, and building engineering.

Mike Christman  
937.492.7669  
Mike.Chistman@emerson.com

**Energy Advantage Inc.**[www.energyadvantage.com](http://www.energyadvantage.com)

Energy Advantage is a global leader in providing independent energy and environmental management services to commercial, institutional and manufacturing organizations. Our management services and web-based applications help organizations get the best results in reducing energy, water and waste usage and achieve on-going energy savings through the systematic implementation of holistic enterprise programs.

Jeremy Newhook  
800.354.1266  
jeremy.newhook@energyadvantage.com

**evandtec INC**[www.evandtec.com](http://www.evandtec.com)

evandtec, a cleantech industry leader, provides proven, reliable solutions for maximizing energy and water efficiencies while minimizing environmental impacts of cooling towers. The company enables commercial, institutional and industrial customers to drive down their energy costs through a clean, comprehensive water conditioning system that delivers consistent, measurable results. Details about evandtec's innovative sustainable water technologies can be found at [www.evandtec.com](http://www.evandtec.com)

Kent Erickson  
502.677.5189  
kent.erickson@evandtec.com

**evolve LLC**[www.evolveEA.com](http://www.evolveEA.com)

evolveEA is a nimble multidisciplinary practice situated at the intersection of sustainability and the built environment. We help organizations through greening buildings, systems and relationships through people-, process- and place-based sustainability. evolveEA has greened a wide range of supermarkets, including prototypes and design and construction standards.

Marc Monder  
412.362.2100  
marc@evolveEA.com

**Financial Supermarkets, Inc.**[www.supermarketbank.com](http://www.supermarketbank.com)

Financial Supermarkets, Inc. is the nation's leading provider for attractive, functional, and professionally designed in-store and storefront financial centers. Whether you are looking for a new tenant or require custom updates for your own space, FS's 27 years of retail expertise makes us the right choice as your in-store tenant improvement partner.

Scott Johnson  
404.580.3755  
sjohnson@supermarketbank.com

**Georg Fischer LLC**[www.gfpiping.com](http://www.gfpiping.com)

GF Piping Systems is a leading provider of high quality plastic piping systems products, offering a specific system solution in a wide range of industries. Including for secondary systems the COOL-FIT piping systems that so far have been installed in over 250 supermarkets in North America.

Dan Stromberg  
714.368.4196 | 951.642.2339  
dan.stromberg@georgfischer.com

**Guntner US LLC**[www.guntnerus.com](http://www.guntnerus.com)

Guntner US, a member of the Guntner Group, a worldwide leader in heat exchange technology, provides heat exchange solutions focused on quality, reliability, value and innovation. We combine EC Motors with the GMM (Guntner Motor Management) controller to create an intelligent fan motor system that optimizes operation and simplifies maintenance.

Omar Moreno  
847.781.0900 | 847.278.2001  
omoreno@guntner.com.mx

**Heatcraft Refrigeration Products LLC** [www.heatcraftprd.com](http://www.heatcraftprd.com)

Heatcraft Worldwide Refrigeration, a subsidiary of Lennox International Inc. (NYSE: LII), is a global leader in the commercial refrigeration industry, serving over 70 countries worldwide, providing its customers with a wide range of innovative refrigeration solutions. Focused not only on customer service, but also the environment, Heatcraft Worldwide Refrigeration provides energy-saving products and technology controls with advanced sustainability initiatives under its E Solutions™ mark. For more information, please visit [HeatcraftWWR.com](http://HeatcraftWWR.com).

Grady McAdams  
770.465.5600  
grady.mcadams@heatcraftprd.com

**Henderson Engineers, Inc.**[www.hei-eng.com](http://www.hei-eng.com)

Henderson Engineers is headquartered in the Kansas City Metropolitan area with nine offices nationwide. HEI offers mechanical, electrical, plumbing and refrigeration engineering services. With over 40 years of experience with refrigeration systems design, HEI has developed and integrated reliable and efficient designs into all types and sizes of grocery operations.

Rich Smith  
913.742.5492  
rich.smith@hei-eng.com

## Hill PHOENIX

[www.hillphoenix.com](http://www.hillphoenix.com)

Hill PHOENIX associates provide answers that help our customers sell more products, more profitably, more responsibly so they can serve their customers better. Every day we strive to Learn your business, Earn your trust, Answer your needs and Perform beyond your expectations. | LEAP INTO EXCELLENCE with Hill PHOENIX | Refrigeration and Power Systems | Display Cases and Specialty Products | Walk-In Coolers |

Henry Pellerin  
770.285.3141  
henrypellerin@hillphoenix.com

## Honeywell

[www.honeywell.com](http://www.honeywell.com)

Honeywell Specialty Materials is a global leader in providing customers with high-performance specialty materials in a broad set of markets and products ranging from refining and petrochemical production and next-generation biofuels to advanced fibers and composites, specialty additives and films, customized research chemicals, electronic materials and chemicals, and environmentally friendlier refrigerants, blowing agents and solvents.

Ronald Vogl  
716.827.6205  
ronald.vogl@honeywell.com

## Howe Corporation

[www.howecorp.com](http://www.howecorp.com)

Howe Corporation manufactures the most energy-efficient and long-lasting flake ice equipment in the world. As a result, the life cycle costs of Howe Flakers are often times a fraction of many competing brands of flake ice equipment. Visit our website for more information.

Andrew Ortman  
773.235.0200  
agortman@howecorp.com

## Hussmann Corporation

[www.hussmann.com](http://www.hussmann.com)

Hussmann Corporation offers energy-efficient solutions to your merchandising and refrigeration needs throughout your entire retail store. Our display merchandisers feature LED lights, high-efficient fan motors and energy-efficient coils. Our energy-efficient Protocol distributed refrigeration system requires a smaller refrigerant charge and lowers refrigerant leaks.

Tres Brown  
314.298.6548  
tres\_brown@irco.com

## KeepRite Refrigeration

[www.k-rp.com](http://www.k-rp.com)

Since 1945 KeepRite has been a leading North American manufacturer of commercial refrigeration products including evaporator coils, condensing units, and condensers. KeepRite also manufactures heat transfer, heat recovery and air conditioning products. From small units to large, KeepRite Refrigeration brings experience and commitment to the refrigeration industry.

John Murray  
636.485.2162  
jmurray@k-rp.com

## K-FLEX USA

[www.kflexusa.com](http://www.kflexusa.com)

K-FLEX USA manufactures flexible, closed cell elastomeric foam insulation that is easy-to-use, delivers reliable performance, and is available in a broad range of sizes and product types. K-FLEX products include unslit and self-seal tubing, sheets with or without factory-applied PSA, factory-fabricated fittings, and NSF-approved protective cladding.

Geoff Sarno  
714.926.5435  
geoff.sarno@kflexusa.com

## Kysor Panel Systems

[www.kysorpanel.com](http://www.kysorpanel.com)

KPS is the leading manufacturer of walk-ins to the retail market. With four manufacturing facilities, factory-direct sales support and installation services, and a commitment to total customer satisfaction, we strive to provide a "no-hassle" experience. Products include insulated panels and doors, installation, parts, project management and turn-key services.

Johnny Wood  
800.633.3426 ext. 6255  
jwood@kysorpanel.com

## Kysor/Warren

[www.kysorwarren.com](http://www.kysorwarren.com)

Kysor/Warren, a business unit of Heatcraft Worldwide Refrigeration, is a leading manufacturer of refrigerated display cases and refrigeration systems for supermarkets throughout North America. Operating two manufacturing facilities in Columbus, GA, Kysor/Warren has created leading commercial refrigeration equipment for more than 125 years. Built on a tradition of excellence, Kysor/Warren unveils innovative and sustainable refrigeration technologies with a commitment to providing quality product, services, and refrigeration solutions to its customers.

Jim Knudsen  
706.568.1514  
jknudsen@kysorwarren.com

**LG Electronics**[www.lg.com](http://www.lg.com)

LG Electronics, the world's #1 AC manufacturer, presents its Air Conditioning and Energy solutions for food retail. Learn how LG's VRF heating & cooling technology and industrial LED lighting can drive energy savings and support LEED certification. LG is committed to establishing partnerships that improve customer experience and reduce costs.

Sean Lafferty  
201.294.4614  
sean.lafferty@lge.com

**Lighting Solutions, Inc.**[www.lightingsolutionsinc.us](http://www.lightingsolutionsinc.us)

Lighting Solutions, Inc. is a full-turnkey lighting ESCO, providing complete design/build lighting improvement projects for the supermarket industry. We have designed and completed comprehensive retrofit projects in over 850 locations for Stop & Shop/Giant, Hannaford/Sweetbay, Weis Markets, King Kullen, Shoppers/SUPERVALU, Tops Markets and others; reducing energy costs and improving lighting quality.

Steve Grimshaw  
207.772.2738 | 617.803.4989  
steveg@maine.rr.com

**Luvata**[www.luvata.com](http://www.luvata.com)

Luvata air-cooled condensers, the European standard in commercial refrigeration for over 30 years, are now available in North America. Manufactured in Grenada, MS, these products offer the highest energy efficiency, lowest sound, and lowest refrigerant charge available. Round tube and aluminum microchannel versions are available from 1.5 to 270 tons.

Mark Westphal  
662.230.3047  
mark.westphal@luvata.com

**Mexichem Fluor**[www.mexichemfluor.com](http://www.mexichemfluor.com)

Mexichem is a leader in the chemical and petrochemical industry in Latin America, with more than 50 years of experience in the region and 27 years on the Mexican stock exchange. Its products are marketed worldwide and generate sales of more than USD 3 billion annually. Our mission is to create value for our basic raw materials, salt and fluorite, through efficient production chains that generate superior business results and operate within a framework of corporate responsibility.

Scott Koerpe  
816.896.6885  
scott.koerper@mexichem.com

**Miatech, Inc**[www.miatech.org](http://www.miatech.org)

Miatech, founded in 1987, is considered the industry leader in perishable control equipment. Miatech manufactures and markets perishable control equipment for the grocery industry, including produce misting, reverse osmosis, meat and seafood service case humidification, ethylene and bacteria control systems, night covers and energy-efficient systems for refrigeration HVAC.

Jim Coppola  
503.659.5680 ext. 211  
james@miatech.org

**Morrill Motors**[www.morrillmotors.com](http://www.morrillmotors.com)

For more than 60 years, Morrill Motors has been committed to protecting the Earth's natural resources. Our high-efficiency refrigeration motors are designed and built to use less energy and maintain peak efficiency through years of use. By lowering energy usage and reducing product obsolescence, Morrill Motors is helping to keep our planet a cool place.

Ed Bolton  
423.735.2008  
ebolton@morrillmotors.com

**Mueller Refrigeration LLC**[www.muellerindustries.com](http://www.muellerindustries.com)

Mueller manufactures a wide assortment of valves for use throughout the commercial HVACR industry. Our extensive product offering is globally available and features isolation service valves, flow control valves, system safety and protection devices, brass fittings and fabricated tube assemblies. Mueller maintains industry certifications with UL/cUL and CE. All of our products are RoHS compliant and compatible with CFC, HCFC and HFC refrigerants and oils. Mueller products are designed with safety and problem-free operation in any environment in mind.

Melanie Smith  
800.529.5086  
msmith@muellerindustries.com

**Muller Industries**[www.mullerna.com](http://www.mullerna.com)

Muller Industries is a global innovator in heat transfer technology and products. The Muller 3C "Hybrid" condenser and fluid cooler were developed to offer customers a more energy-efficient and "Green" alternative to existing heat transfer technologies. Muller products offer lower energy consumption, lower refrigerant charge and lower water consumption without need for chemicals in commercial and industrial applications. The Muller 3C "Hybrid" technology was awarded the Innovation Award by ACR at ASHRAE last year.

Paul Noreen  
413.231.2551  
paul.noreen@mullerna.com

### **Munters Corporation**

[www.munters.us](http://www.munters.us)

Munters equipment utilizes energy recovery and humidity control technology that cuts energy costs, ensures food and customer safety, and provides the proper amount of fresh, healthy outdoor air at the precise temperature and humidity necessary. Stores enjoy higher sales and lower operating costs when providing a more efficient, high-performance HVAC system.

Todd Smith  
770.943.3002  
todd.smith@munters.com

### **National Refrigerants**

[www.refrigerants.com](http://www.refrigerants.com)

National Refrigerants offers full-service refrigerant supply and management, including technical support and analytical testing. NRI provides the highest quality products with unsurpassed customer service. With a state-of-the-art analytical laboratory and technical experts on-hand for assistance, National Refrigerants has your solutions down cold.

Robert Yost  
215.698.6620  
ryost@refrigerants.com

### **National Resource Management, Inc. (NRM) [www.nrminc.com](http://www.nrminc.com)**

Since 1995, NRM has been a leading provider of cost-effective energy management solutions for refrigeration, HVAC and lighting equipment. Service and products include refrigeration controls, high-efficiency "EC" replacement motors for refrigeration equipment, remote system/site management solutions and high-performance lighting retrofits for walk-in coolers and freezers. NRM turn-key solutions include site and system assessment, auditing, engineering/design and expert installation. Additionally, NRM provides all necessary interface with electrical utilities, to facilitate the approval and receipt of applicable energy incentives and rebates. Let NRM "shine a light" on your energy savings opportunities. We're so sure that you'll be pleased with the outcome, we'll guarantee it!

Jim Staley  
781.828.8877 ext. 117  
jstaley@nrminc.com

### **NDL INDUSTRIES INC.**

[www.ndlinc.com](http://www.ndlinc.com)

NDL Industries Inc. of Canada is the premier manufacturer of ACR copper fittings and ACR ball valves. NDL was created in 1987 as a mechanical engineering firm, consulting to the refrigeration industry in Canada, US, Aus. & NZ. In 1998 NDL began producing an elite line of ACR copper fittings. Innovations to wall thickness, packaging, shipping, and size stamping have made the NDL brand a necessity for performance and quality-minded partners.

John McBean  
866.635.6888  
john@ndlinc.com

### **Noble Americas Energy Solutions [www.noblesolutions.com](http://www.noblesolutions.com)**

Noble Americas Energy Solutions LLC - formerly known as Sempra Energy Solutions, part of a joint venture between Sempra Energy and The Royal Bank of Scotland (RBS) - offers commercial and industrial businesses energy commodity products and services that help them successfully manage their costs in volatile energy markets. We provide our customers with an integrated mix of services such as commodity supply, risk management, portfolio management, energy information management, scheduling, settlements and billing management. Noble Americas Energy Solutions combines the energy services expertise from its origin at Sempra Energy with the financial experience it gained at RBS and now with its global commodities access from Noble Group to offer the best products and structures for our customers' energy procurement needs.

Gayle McCutchan  
619.684.8003  
gmccutchan@noblesolutions.com

### **Novar**

[www.novar.com](http://www.novar.com)

Novar, a Honeywell company, has been reducing energy costs and protecting food quality for some of the world's largest grocery retailers for over 20 years. From traditional DX systems to next-generation CO2 systems, Novar's Opus™ family of control and energy management products deliver industry-leading open architecture, integrated Refrigeration, HVAC, Lighting and Metering solutions for multi-site supermarket chains.

John Post  
763.545.9643  
john.post@novar.com

## Nualight

[www.nualight.com](http://www.nualight.com)

Nualight is the only LED lighting company in the world that specializes exclusively in LED accent lighting for food retail displays. Led by experts in LED technology and food retail merchandising, Nualight is a powerful partner for retailers who wish to increase the profitability of their food displays, while delivering their sustainability agendas. Whatever the brand image, store format or type of display, Nualight has a high-performance LED solution specifically designed to make food displays look uniformly brighter and more vibrant.

Bruce Schneider  
704.225.9229  
Bschneider@nualight.com

## OSRAM SYLVANIA, Inc.

[www.sylvania.com](http://www.sylvania.com)

For over 100 years, OSRAM SYLVANIA has been a trusted leader in supplying innovative, energy-efficient, sustainable lighting solutions for residential, commercial, entertainment and automotive applications. We are dedicated to continuous improvement of products, services and technologies. Visit us today at [www.sylvania.com](http://www.sylvania.com).

Rich Hanlon  
978.750.2871  
Rich.Hanlon@sylvania.com

## PARASENSE INC.

[www.parasense.com](http://www.parasense.com)

Parasense is a cleantech manufacturer of Retail Control Systems and Monitoring Solutions tailored to meet your specific requirements. Our products and approach to sustainable business practices improve Energy Efficiency and Maintenance Performance, plus reduce greenhouse gas emissions. Products include Refrigerant Detection, Energy Monitoring and a full range of Building Control Systems. Services include Engineering Consultancy and Information Management, from Multi-Alarm Handling, Exception Reporting for Energy, Refrigerant Management & Product Temperatures, to CO<sub>2</sub> Footprint Creation.

Michelle Collier  
540.948.9919

## PCX Corporation

[www.pcxcorp.com](http://www.pcxcorp.com)

PCX Corporation designs and manufactures Pre-fabricated Electrical and Mechanical Systems for the commercial, industrial, and power industries. Utilizing the latest design technologies in conjunction with years of offsite manufacturing experience, PCX can help accelerate construction cycles, minimize on-site labor requirements, while at the same time standardizing and enhancing the quality of the final installation. The Engineering scope can be prototypical or manufactured to your site-specific design. Partnering with industry leaders in refrigeration, lighting, and controls, PCX is poised to satisfy your power and mechanical needs.

Dennis Smith  
919.359.3909  
smith@pcxcorp.com

## Philips Lighting

[www.philips.com](http://www.philips.com)

Philips is a global leader in lighting. Our innovations are based on two drivers: enhance sales and reduce complexity and operational costs for our customers. Philips Lighting has the full range of (LED) solutions to maintain existing stores, recommend energy retrofits and provide for remodels and new builds.

Lisette Ditters  
732.740.8961  
lisette.ditters@philips.com

## ProdeW Water, Air, and Energy Innovations [www.prodeW.com](http://www.prodeW.com)

ProdeW is the leading manufacturer of perishable control equipment for supermarkets and food storage facilities. ProdeW manufactures misting systems for fruit, vegetable and seafood displays, and display case humidity systems for meat, seafood, delicatessen and flower displays. ProdeW also offers energy-saving solutions. These solutions include: night covers that help preserve the cold air in refrigerated cases during non-business hours, OpenView, an alternative to traditional glass doors in display cases, NeutraScale, an anti-scalant that eliminates and prevents the buildup of scale and minerals in pipes and reverse osmosis systems to solve hard-water problems and eliminate impurities. ProdeW also has a complete line of humidity and ethylene removal systems for cold storage facilities, ripening rooms, wineries and clean rooms.

Beth Clark  
770.420.3060  
int.sales2@prodeW.com

## RealWinWin, Inc.

[www.realwinwin.com](http://www.realwinwin.com)

RealWinWin – Utility Rebate Services, Rebate Administration™ is an outsourced rebate and incentive identification, creation and capture service covering North America. In 2010 alone, RWW captured nearly 10,000 individual rebates for a customer base that operates more than 2 billion square feet in the U.S. and Canada, ranging from a single location to more than 8,000 locations.

Bruce Thomason  
215.732.4480 ext. 221  
bthomason@realwinwin.com

## Recold

[www.spxcooling.com](http://www.spxcooling.com)

Acquired by Marley in 1986, Recold has achieved a prominent reputation for its high quality and innovative products such as blower coil designs, a patented water defrost coil and the first 100-ton evaporative condenser. Today, the Recold brand continues to provide high-quality evaporative cooling products that deliver true long-term value. The Recold line of forced draft towers are designed and manufactured using the finest components to deliver years of rugged performance.

Jon Walker  
714.482.4328  
jon.walker@spx.com

## REMIS AMERICA

[www.remisamerica.com](http://www.remisamerica.com)

REMIS AMERICA offers retro-fit refrigeration doors and freezer covers to grocery retailers and OEM case manufacturers that cut energy costs up to 80%. REMIS AMERICA maintains complete control of the entire retrofit process: from custom engineering and manufacturing to transportation, installation and follow-up service.

Mike Steele  
574.970.7050  
msteele@remisamerica.com

## ROTRONIC INSTRUMENT CORP.

[www.rotrotronic-usa.com](http://www.rotrotronic-usa.com)

Rotronic manufactures and distributes high-precision humidity and temperature instruments for measurement of RH, dew point and moisture in industrial process and meteorological applications, as well as HVAC instrumentation for precision measurements in semiconductor fabrication and specialized pharmaceutical areas. The New York-based Rotronic provides quality service to Canada, the US and MX.

Rose Mannarino  
631.546.9227  
rose@rotrotronic-usa.com

## SCHOTT Gemtron

[www.gemtrondors.com](http://www.gemtrondors.com)

SCHOTT Gemtron is a worldwide manufacturer of glass display doors for frozen food and refrigerated display cases. We offer Polaris LED lighting, multi-deck retrofit doors, and shelving.

Tim Dye  
615.382.6364  
tim.dye@us.schott.com

## Seasons-4 Inc

[www.seasons4.net](http://www.seasons4.net)

Seasons-4 is a manufacturer of specialty heating, ventilating and air-conditioning (HVAC) equipment. Our strength is our ability to design and build specialized HVAC equipment for a wide variety of customers. Our engineering design, technology and flexible manufacturing allows us to create unique HVAC equipment for hatcheries, plastics manufacturing, natatoriums, food processing, supermarkets, schools, and ice rinks. Specifically, Seasons-4 has over 5000 supermarket installations.

Lee Churchill  
770.489.0716 ext. 708  
lchurchill@seasons4.net

## SESCO

[www.tr-sesco.com](http://www.tr-sesco.com)

Supermarket Environment Services Co. (SESCO) is a national accounts company calling directly on supermarket owners and executives for store development, renovation, construction, and maintenance. SESCO specializes in reducing energy and maintenance operating costs by combining HVAC equipment and systems sales with services like criteria engineering, Certified Energy Management, and commissioning.

Jeff Ollis  
336.996.2220  
jeff@tr-sesco.com

## SOL Inc. (Solar Outdoor Lighting)

[www.solarlighting.com](http://www.solarlighting.com)

SOL Inc. is the world leader in solar LED outdoor lighting solutions, with over 50,000 systems worldwide. Since 1990, SOL has introduced innovative and cost-effective commercial solar lighting systems for applications including area and security, street and roadways, signs, billboards, transit and shelter lighting. Its most recent product, the 20/20™ solar LED light, is the most cost-effective and efficient solar parking lot light on the market today.

Paul Wickberg  
772.621.5811

## Source Refrigeration & HVAC, Inc.

[www.sourcerefrigeration.com](http://www.sourcerefrigeration.com)

Source Refrigeration & HVAC, Inc. partners with customers with refrigeration/HVAC systems that are mission-critical to their business. Designed to lower Total Cost of Ownership, our spectrum of services includes objective design and review, integrated installations, repair and maintenance, problem/high-cost stores, and system optimization. Most services are available nationwide.

Curtis Czemes  
714.507.6492  
cczemes@sourcerefrigeration.com

## Southern Store Fixtures, Inc.

[www.southernstorefixtures.com](http://www.southernstorefixtures.com)

Southern Store Fixtures designs and manufactures highly energy-efficient merchandisers to ensure your requirements. Southern will utilize value, performance, and design to help you differentiate yourself from your competition and bring the WOW factor into your store. To set yourself apart, you need a partner that will help develop and provide solutions that work. We believe that partner is Southern Store Fixtures.

Morris Deason  
205.428.4800  
mdeason@southernstorefixtures.com

### **Spectronics Corporation**

[www.spectroline.com](http://www.spectroline.com)

Spectronics offers fluorescent leak detection products for refrigerants, synthetic or petroleum-based fluids, fuel and water systems. We feature OEM-approved, co-solvent free, lubricant-specific fluorescent dyes and patented high intensity UV, Blue LED inspection lights for use in all A/C, refrigerant and all fluid systems. Economically priced and ideal for preventative maintenance.

David Lax  
800.274.8888 ext. 706  
dlax@spectroline.com

### **Sporlan Valve Co-Div. of Parker**

[www.sporlanonline.com](http://www.sporlanonline.com)

We are a manufacturer of mechanical and electric control valves and contaminant control products in the refrigeration industry. We also offer electronic controls and energy management for supermarkets from our acquisition of Micro Thermo Technologies

Patrick Bundy  
636.239.1111  
pwbundy@parker.com

### **Sprague Energy Corp.**

[www.demandmoreenergy.com](http://www.demandmoreenergy.com)

Sprague Energy is an asset-based, multi-product, energy distribution and materials handling and services company. Founded in 1870, Sprague has more than 140 years' experience in the energy industry. We are a regional company that works with retail, commercial and industrial businesses in the northeast United States. Last year we sold over \$4.2 billion of products and provided over 3,500 valued customers with a total menu of asset-based energy products and services. These include: natural gas, power; residual fuels (#2, 4, 5 and 6 oils), heating oil, gasoline, diesel, kerosene, aviation fuel, bituminous and anthracite coal, petroleum coke, tire-derived fuel, ash and a wide variety of other non-energy materials.

Claude F. Peyrot  
603.430.7254  
cpeyrot@spragueenergy.com

### **Supermarket Energy Technologies**

[www.set.com.co](http://www.set.com.co)

Since 1996, Supermarket Energy Technologies (SET) has been the premier, one-stop, retrofit energy efficiency experts for the grocery, convenience and drug store industries. We offer OEM and retrofit applications of our proprietary and patented energy conservation applications, solutions, installation and support services. Our products include Anti-Sweat Heater Controls, Night Covers, Glass Display Doors, ECM's, Evaporator Fan controls, LED and Site Lighting solutions and more.

Cary Wohlin  
616.340.0895  
cary.wohlin@set.com.co

### **Supermarket Parts Warehouse**

[www.smpw.com](http://www.smpw.com)

Supermarket Parts Warehouse is a supplier of new replacement parts for refrigerated display cases, including shelving, fan motors, fan blades, electrical components, honeycomb, thermometers, replacement case ends and door parts. We are also a distributor of LED lighting, Wellington ECM Fan motors, RAMI night blinds, vinyl econo-covers and strips to help conserve energy in supermarkets.

Michael Hartman  
845.436.6000  
mhartman@smpw.com

### **TB Concept Inc/INSUGUARD**

[www.insuguard.com](http://www.insuguard.com)

Manufacturer of the Insuguard & Snap N'Shield insulated pipe protector; the corporate mission of T.B. Concept is to create, develop and market new products in the field of commercial and industrial refrigeration and HVAC systems. The objective is to simplify the installation for the installer; increase his profitability and improve the protection and the efficiency of systems for the user and those who have the responsibility to ensure an effective functioning of the equipment.

Martin Boudreau  
877.979.5975  
mboudreau@insuguard.com

### **Temprite**

[www.temprite.com](http://www.temprite.com)

Temprite specializes in innovative, energy-efficient coalescent and conventional oil separators for the retail industry. Every Temprite product is engineered and manufactured to enhance total thermal efficiency while reducing carbon emissions and providing the highest possible return on investment. Temprite products are the solution to rising energy costs, longer system life and reduced carbon emissions.

Fred Gerleve  
630.293.5910  
fgerleve@temprite.com

### **Therma-Stor LLC**

[www.thermastor.com](http://www.thermastor.com)

Therma-Stor is the leader in hot water reclaim in supermarkets. Therma-Stors are the most efficient units with the lowest refrigerant pressure drop. A Therma-Stor saves about 1 million BTUs per day in a supermarket - an annual reduction in CO2 emissions of 70,000-180,000 pounds.

Phil McConnell  
800.533.7533 ext. 8425

### Triangle Refrigeration Company

[www.trianglerefrigeration.com](http://www.trianglerefrigeration.com)

Triangle Refrigeration provides temperature and energy Monitoring Services throughout the US for commercial and industrial refrigeration clients, including supermarkets, commissaries, cold storage facilities, and other temperature-sensitive facilities. We have in-house monitoring technicians on duty every minute of the year, to help protect your product. Other services include Refrigeration, HVAC, Plumbing, Energy Services, and Controls.

Jeff Kay  
717.656.5719  
jkay@trianglerefrigeration.com

### UTC Power

[www.utcpower.com](http://www.utcpower.com)

UTC Power is a world leader in developing and producing fuel cells that generate energy for buildings and for transportation, space and defense applications. The PureCell® System Model 400 is a combined heat and power system that represents a game-changing technology. Compared to typical central generation and other fuel cell offerings, the PureCell offers customers lower energy costs, reduced emissions and an industry-leading 90% system efficiency, 10-year cell stack durability and 20-year product life. It operates without combustion, making it virtually pollution free. It has no moving parts, so its operation is quiet. And, by operating in water balance the PureCell saves millions of gallons of water when compared to central generation and other fuel cell technologies.

Willis McCullough  
704.599.4550 ext. 4061

### Veris Industries

[www.veris.com](http://www.veris.com)

Veris Industries is a premier provider of energy and environmental sensor products, and is recognized for setting new standards in customer service and product innovation. Known for providing easy to use labor saving products, whether it's a humidity sensor for monitoring anti-sweat of meat and deli cases, a temperature sensor for help in climate control, or a power meter for energy use management, Veris Industries has the ideal product to meet your needs.

Brandon Huson  
800.354.8556

### Verisae

[www.verisae.com](http://www.verisae.com)

Verisae's proven Sustainability Resource Planning (SRP) platform improves operational efficiency, makes corporate initiatives to cut costs actionable, and reduces energy consumption and emissions for multi-site organizations. We are uniquely positioned to help organizations prove a return on investment (ROI) for corporate initiatives. We deliver a broad range of sustainability solutions to over 60 global customers with a service network of 8,000+ third-party providers consisting of 70,000 system users. Our integrated platform actively tracks over 2.5 million managed assets across 21,000 sites.

Dan Sugg  
410.569.6235  
dsugg@verisae.com

### Wellington Drive Technologies

[www.wdtl.com](http://www.wdtl.com)

Wellington Drive is a world leading supplier of energy saving, electronically commutated (ECM) motors and fans. Our advanced technology provides standard and custom design solutions that lower costs, while preserving natural resources. Our products are designed as energy saving replacements of inefficient motors used in refrigeration and ventilation.

Charles Noonan  
585.478.8082  
charles.noonan@wdtl.com

### Zero Zone, Inc.

[www.zero-zone.com](http://www.zero-zone.com)

Established in 1961, Zero Zone, Inc. is a leading manufacturer of innovative refrigeration systems and reach-in refrigerated display cases for retail food and industrial customers. Zero Zone is committed to the highest levels of innovation, quality and responsiveness, helping customers increase sales, reduce operating costs and achieve their sustainability goals.

Dan O'Brien  
763.398.1996  
dan.obrien@zero-zone.com