

# **FMI Associate Member Search Results**

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If you find information that needs to be updated, please email membership@fmi.org.

FMI 2345 Crystal Drive, Suite 800 Arlington, VA 22202 Phone: 202.452.8444 | Fax: 202.429.4519

#### **Coleman Natural Foods**

Address:	1767 Denver West Marriott Road Suite 200 Golden, CO 80401-3195
Tel:	303-468-2496
Website:	www.colemannatural.com
Email:	acasale@colemannatural.com
Primary Contact:	Mr. Douglas Carey Vice President, Sales
Parent Company:	Perdue

# **Muscolino Inventory**

Address:	4150 Grange Hall Road Holly, MI 48442-1112
Tel:	888-303-8482
Website:	
Parent Company:	PICS Inventory

#### Niman Ranch

Address:	1765 W 121st Ave Suite 400 Westminster, CO 80234-2332
Tel:	303-828-6975
Website:	www.nimanranch.com
Email:	info@nimanranch.com
Parent Company:	Perdue

# Pairwise Plants LLC

Address:	807 East Main Street, Suite 4-100 Durham, NC 27701-4080
Tel:	919-321-0820
Website:	www.pairwise.com https://twitter.com/pairwisepl https://www.linkedin.com/compan y/pairwise-plants/
Products / Services:	Agricultural; Biotechnology; Perishables
Primary Contact:	Heather Barefoot Associate Director, Marketing and Communications

Brands: Conscious Foods Pairwise

### Paul Piazza & Son, Inc.

Address:	1552 St. Louis Street New Orleans, LA 70112-3254
Tel:	800-969-6011
Website:	www.paulpiazza.com
Products / Services:	Consulting Services; Perishables; Private Brands; Supply Chain
Company Description:	Paul Piazza and Son, Inc. is headquartered in New Orleans, Louisiana. Premium Gulf of Mexico Domestic Shrimp from Louisiana and Texas is our only business. We are one of the largest processors in the Domestic industry and have the capacity to offer over 25 million pounds of Gulf Domestic Shrimp from our two state-of-the-art USDC and SQF processing plants located on the Gulf Coast. Our customer base includes national food service distributors, retail chains and foodservice chains in the United States and Canada. Our success is due to our consistent high quality products, our ability to supply our customers on a year-round basis and our innovative market support strategy.
Primary Contact:	Mr. Andy Neely Vice President, Sales and Marketing

# Pensa Systems

Address:	4704 East Cesar Chavez Street Building B, Suite 6 Austin, TX 78702-5159
Tel:	773-844-5654
Website:	https://www.pensasystems.com/
Email:	info@pensasystems.com
Products / Services:	Merchandising Services; Supply Chain; Technology Services
Company Description:	Pensa is a leading innovator in changing the way CPG retailers and brands manage retail shelf inventory. Pensa uses motion-based computer vision and artificial intelligence to enable CPG retailers and brands to reduce stock-outs and boost revenue by digitally reconstructing the shelf to deliver highly accurate real-time visibility of the store shelf at a fraction of the cost of other solutions. Pensa requires no fixed infrastructure, reference images or planograms, is quick to deploy and scale, and can accurately capture an entire store aisle in seconds.
Primary Contact:	Mr. Tim Whiting Vice President, Marketing

#### Perdue

Address:

31149 Old Ocean City Road Salisbury, MD 21804-1806



Tel:	410-251-8739
Website:	www.perdue.com
Products / Services:	Agricultural; Food Products/Snacks; Food Safety; Fresh; Meat/Poultry; Natural/Organic; Packaging; Perishables; Unsaleables
Primary Contact:	Mr. Todd W. Tillemans Chief Commercial Officer

#### **Perdue Foods**

Address:	31149 Old Ocean City Road Salisbury, MD 21804-1806
Tel:	410-341-2472
Website:	www.perdue.com
Products / Services:	Fresh; Meat/Poultry
Primary Contact:	Mr. Charles Schaffernoth Vice President, Supermarket and Deli Sales
Parent Company:	Perdue

# Perdue Premium Meat Company

Address:	4241 US Highway 75 Avenue Sioux Center, IA 51250-7525
Tel:	
Website:	
Parent Company:	Perdue

# Phillips Foods, Inc.

Address:	3761 Commerce Drive Suite 413 Baltimore, MD 21227-1644
Tel:	443-263-1200
Website:	www.phillipsfoods.com

Products / Services:	Food Products/Snacks
Company Description:	Phillips Foods, Inc. produces blue swimming crab meat and seafood products. As a leading manufacturer of blue swimming crab, Phillips spearheaded the popularity of crab meat across the nation through their ability to perfect the pasteurization process which took crab meat from being a perishable regional specialty to having a refrigerated shelf life of 12 months. With processing facilities all over the world, Phillips ensures a dependable year-round supply of crab meat. Known for award winning crab cakes, Phillips also produces fish and shrimp products as well as an extensive line of frozen seafood soups. With 45 years experience in the restaurant and food service industries, Phillips has proven its dedication to culinary excellence for its customers and consumers.
Primary Contact:	Mr. John Knorr Senior Vice President
Brands:	Phillips Asian Rhythms Coastal Cuisine

# Phoenix Energy Technologies

Address:	111 Pacifica Suite 160 Irvine, CA 92618-7424
Tel:	877-340-8855
Website:	www.phoenixet.com
Email:	info@phoenixet.com
Products / Services:	Energy Management
Primary Contact:	Miss Amber Landeen Associate

# Phononic, Inc.

Address:	801 Capitola Drive Suite 7 Durham, NC 27713-4384	PHONONIC
Tel:	919-908-6300	
Website:	https://phononic.com/ www.linkedin.com/company/phon onic https://twitter.com/phononic_inc	
Products / Services:	Construction; Food Products/Snacks; F Beauty Care; Household Products/Clea Technology Services	· · · ·

Company Description:	Phononic is reimagining cooling and heating in ways never thought possible. Its breakthrough technology is transforming industries and creating new markets with innovative solid-state solutions that disrupt antiquated business models and incumbent technologies. Phononic is the critical element of innovation needed to radically change what it means to be efficient, effective and sustainable. The company has been named to the 2016, 2017 and 2019 CNBC Disruptor 50 lists, received the US EPA's 2017 Emerging Tech Award, R&D 100 Award and more.
Primary Contact:	Christopher Beadon Marketing and Communications Director

### PICO

Address:	4150 Grange Hall Road Holly, MI 48442-1112
Tel:	888-303-8482
Website:	
Parent Company:	PICS Inventory

# **PICS Inventory**

Address:	4150 Grange Hall Road Holly, MI 48442-1112
Tel:	888-303-8482
Website:	www.picsinv.com
Products / Services:	Other
Company Description:	At PICS, we pride ourselves on providing unparalleled service when it comes to counting your inventory. Over the last 33 years, our associates have refined our products and systems through the gathering, validation, and reporting of nearly 10 million inventories. That experience led to the constant evolution and unrelenting development of industry leading standards for the collection of your inventory data.
	PICS is an 'Inventory Company Run By Inventory People'. Our rapidly growing team of experienced inventory service professionals is constructed with a "best of the best" mentality. This approach ensures that your inventory needs are handled by a team of All Stars, so that your focus remains on what you do best taking care of your customers.
Primary Contact:	Mr. John Phyle Vice President, Sales
Brands:	Titan I0 Key Calculators, Blue Tooth Laser Scanners, RFQuery

# Pine Manor/Miller Poultry

Address:	9622 W CR 350N
	P.O. Box 239
	Orland, IN 46776-0239

Tel:	260-829-6650 ext.573
Website:	www.millerpoultry.com
Email:	sallyd@millerpoultry.com
Products / Services:	Agricultural; Meat/Poultry
Primary Contact:	Mr. Galen D. Miller Owner and President

#### **Pioneer-Horizon**

Address:	9815J Sam Furr Road #308 Huntersville, NC 28078-8219
Tel:	704-560-6443
Website:	
Products / Services:	Brokers
Primary Contact:	Mr. Rodney Rodman Account Manager

### Planalytics, Inc.

Address:	920 Cassatt Road Suite 300 Berwyn, PA 19312-1178
Tel:	610-640-9485
Website:	www.planalytics.com www.twitter.com/planalytics www.linkedin.com/company/plana lytics/
Products / Services:	Technology Services; Other
Primary Contact:	Mr. David Frieberg Vice President of Marketing

#### **Plant Based Foods Association**

Address:

4 Emarcadero Center San Francisco, CA 94111



Tel:

415-236-5048

Website:

www.plantbasedfoods.org https://www.plantbasedfoods.org/

Email:	Michele@plantbasedfoods.org
Products / Services:	Agricultural; Association; Food Products/Snacks; Food Safety; Fresh; Frozen; Natural/Organic; Perishables
Company Description:	Inspired by the need for a collective voice of the plant-based foods industry and representation in government, The Plant Based Foods Association was created in 2016 by our founding board members, Jaime Athos, Martin Kruger, Nicole Sopko, Miyoko Schinner, and Michael Lynch, and founding executive director, Michele Simon. The Plant Based Foods Association officially launched at Natural Products Expo West with 23 member companies in March of 2016. The board, founding executive director, and these 23 brands were the pioneers of PBFA. Each company believed in the path of exponential
	growth and vision of the plant-based foods industry, and this created the foundation for PBFA's post-launch accomplishments and current successes.
Primary Contact:	Mrs. Julie Emmett Vice President of Marketplace Development

#### Potatoes USA

Address:

3675 Wynkoop Street Denver, CO 80216-3647



Tel:	303-369-7783
Website:	PotatoGoodness.com
Products / Services:	Agricultural; Natural/Organic; Perishables; Supply Chain
Company Description:	Potatoes USA is the commodity board for the over 2,000 U.S. potato growers and importers.
Primary Contact:	Ms Kayla Vogel Global Marketing Manager - Retail

# PRGX Global, Inc.

Address:	600 Galleria Parkway Suite 100 Atlanta, GA 30339-5991	PRGX
Tel:	770-779-3900	
Website:	www.prgx.com	
Products / Services:	Consulting Services; Financial Service	S
Primary Contact:	Mr. Jonathan Boston Chief Revenue Officer	

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Address:	400 West Cummings Park Suite 6475 Woburn, MA 01801-7239
Tel:	781-608-1163
Website:	www.pristineai.com www.pristineai.com
Email:	prasanna.mainkar@pristineai.com
Products / Services:	Merchandising Services; Research; Supply Chain; Technology Services; Other
Company Description:	Pristine offers an action plan using its integrated solution platform for making recommendations across all merchandising areas – Everyday Pricing, Mass Promotions, Markdown or Clearance, Personalized offers, Assortment, Supplier Collaboration and provides Total Business Forecasts for Sales, Gross/Net Margins and Units. Pristine is the only company that takes an integrated, holistic approach to all pricing investments as siloed actions do not provide a complete picture or the returns on investments. Our integrated solution is designed to not only maximize pricing and promotion decisions, but to more broadly help retailers set a more powerful, differentiated value equation to attract more customers and to grow engagement of current customers. In short, Pristine is in the business of bringing customers to you. Pristine has launched Al Accelerator, called Kai, that is truly revolutionary. It answers business questions, send alerts, offers options and action plan to empower decision makers. Retailers will agree that business analysts, managers spend hours and days to create business review plan for a category, division or get answers to business questions that require immediate answers, options etc Pristine's Kai is an answer for all merchandising, category management to finance and store ops.
Primary Contact:	Mr. Prasanna Mainkar Vice President, Sales
Brands:	Presto solution for Pricing, Promotion, Assortment, Placement, and Personalized Offers. Al Accelerator - Kai for Merchandising, Category Management, Store Ops and Finance

#### Pristine ai

# **Pristine Retail**

Address:	101 Cambridge Street Suite 370 Burlington, MA 01803-3768
Tel:	781-365-0473
Website:	
Parent Company:	Pristine ai

#### **Pristine Retail Solutions Private Limited**

Address:	1012 Corporate Avenue Mumbai India
Tel:	91-22-26861039
Website:	
Email:	nilesh.waradkar@pristineretailindia.com
Primary Contact:	Mr. Nilesh Waradkar Lead Business Modeler
Parent Company:	Pristine ai

### The Procter & Gamble Distributing Company LLC

Address:
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One Procter & Gamble Plaza Cincinnati, OH 45202-3315



Tel:	513-983-1100
Website:	www.pg.com
Products / Services:	Baby Care; Beverages; Food Products/Snacks; Nonfoods; Health & amp; Beauty Care; Household Products/Cleaning/Supplies; Pet Health & amp; Nutrition; Pharmaceuticals; Other
Company Description:	Two billion times a day, P&G brands touch the lives of people around the world. Some of the nearly 300 P&G brands consumers know and use with confidence in over 160 countries around the world include: Pampers®, Tide®, Ariel®, Always®, Whisper®, Pantene®, Bounty®, Pringles®, Folgers®, Charmin®, Downy®, Lenor®, Iams®, Crest®, Actonel®, Olay® and Clairol Nice 'n Easy®. The P&G community consists of nearly 102,000 employees working in almost 80 countries worldwide.
Primary Contact:	Mr. Jorge E. Amadeo Senior Vice President, Sales - U.S. Regional and Corporate Customers
Brands:	Align, Always, Aussie, Baldessarini, Boss, Boss Skin, Bounce, Bounty, Braun, Bruno Banani, Camay, Cascade, Charmin, Cheer, Children's Pepto, Clairol, CoverGirl, Crest, Crest Glide, Crest Whitestrips, Dawn, Didronel

#### Procurant

Address:

180 Westridge Drive Suite 100 Watsonville, CA 95076-6683



# PROCURANT

Tel:	669-221-1026
Website:	www.procurant.com
Email:	info@procurant.com
Products / Services:	Fresh; Produce; Supply Chain; Technology Services
Company Description:	Procurant is transforming the global food supply chain with technology to reduce waste, increase visibility, improve food safety and digitize business from production to consumption. The company was founded by industry veterans with decades of experience delivering solutions to growers, shippers, distributors, retailers and food service operators. Procurant is backed by GLP Properties (glprop.com) a leading global investment manager and business builder in logistics, real estate, infrastructure, finance and related technologies.
Primary Contact:	Mr. Kevin Brooks Chief Revenue Officer
Brands:	Procurant One, Procurant Trace, Procurant Inspect, Procurant Food Safety

#### Prodx

Address:	646 South MacArthur Street Tacoma, WA 98465-1820
Tel:	253-514-2374
Website:	www.prodx.com
Products / Services:	Technology Services



Company Description:	Prodx helps leading Grocers and CPGs enable highly relevant and personalized experiences for grocery eCommerce. We do this through our proprietary approach of building highly standardized product data that covers each and every attribute that matters to customers across our the entire product catalog, including Private Brands.
	Our foundational set of product data sits at the core of our 70+ interconnected services, which can be organized in to three distinct sets of capabilities: • Experiences: Our 20+ Experience APIs can power relevant and personalized experiences like Search, Recommendations, Substitutions, and more.
	<ul> <li>Digital Merchandising: Easy to use web based tools to further control, A/B test, and launch experiences tailored to your individual business priorities, like prioritizing Private Brands.</li> </ul>
	• Retail Media: Our unique offering utilizes the same product data to ensure on-site advertising never comes at the expense of customer experience. We're helping brands more efficiently spend their investment through our unique Pay per Conversion model, with an average ROAS of 9+ across all active brands to date.
Primary Contact:	Zach Bello Head of Partnerships

#### **Purcell International**

Address:

800 Ellinwood Way Pleasant Hill, CA 94523-4703



Tel:	925-933-6100
Website:	www.purcell-intl.com
Email:	prcl@purcell-intl.com
Products / Services:	Beverages; Deli; Food Products/Snacks; Food Safety; Meat/Poultry; Packaging; Pet Health & amp; Nutrition; Private Brands; Seafood; Supply Chain; Transportation/Distribution Services
Company Description:	Purcell International handles all purchasing, sales, quality control, accounting, warehousing and transport from the main office in California. We have an excellent staff with many years of experience. We have contract rates with ocean carriers, truckers and warehouses.
Primary Contact:	Mr. William E. Purcell President
Brands:	Island Sun Select Fare Sea Fare Miller's Select

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# **Pure Flavor**

Address:	459 Highway 77 PO Box 607 Leamington, Ontario N8H 3X4 Canada
Tel:	519-326-8444
Website:	https://www.pure-flavor.com/
Products / Services:	Agricultural
Company Description:	Pure Flavor® is committed to supporting healthier lifestyles by providing greenhouse-grown vegetables that meet our exceptional quality standards. Remaining a humble, trusted and progressive company that treats our growers, employees and customers as valued partners in our sustainable growth.
Primary Contact:	Chris Veillon Chief Marketing Officer
Brands:	Pure Flavor, Juno Bites, Sangria, Bumbles, Oriana, Aurora Bites, RedRoyals, Cloud 9, Finest Flavors, Sweet Blooms, Solara, Alonna, Craft House Collection